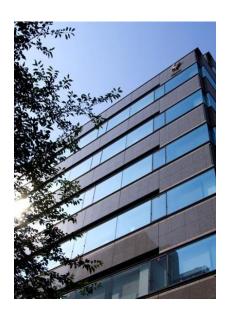




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Fiscal Period 19
(6 months ended May 2011)
Materials for Analyst Meeting



http://www.heiwa-re.co.jp/

**Asset Management Company** 



Financial Instruments Business Agent Reg. No. 316, Director-General, Kanto Finance Bureau (Financial Instruments and Exchange Act) Member, The Investment Trusts Association, Japan



We extend our prayers to those who lost their lives in the Great East Japan Earthquake and express our heartfelt condolences to all those affected by the devastation. We hope and pray for the safety of those in the affected areas and for an earliest possible recovery.

### **Table of Contents**



#### I Overview of 19th Fiscal Period

1.	Financial Highlights	5
2.	Historical Performance and Portfolio Condition	6
3.	Impact of the Great East Japan Earthquake	7
4.	Main Activities During the 19th Fiscal Period	8
5.	Financial Condition at the End of the 19th Fiscal Period (Compared to Previous Fiscal Period)	9
6.	Forecasts for 20th Fiscal Period (ending November 2011) Operations	10
7.	[Reference] Comparison with 19th Fiscal Period (Excluding Loss on Sales)	11
Π	Operations of 19th Fiscal Period	
1.	Transfer of Assets	13
2.	Portfolio Data	14
3.	Distribution Status of Investment Areas	15
4.	Internal Growth Strategies (History of Occupancy Rates)	16
5.	Track Record of Value-Adding Construction Work	
	<efforts and="" convenience="" facility="" functions="" improve="" to=""></efforts>	17
6.	Power Reduction Efforts	18
7.	Internal Growth Data (Office)	19
8.	Internal Growth Data (Residential)	20
9.	Financial Strategies (Track Record of Financial Activities)	21
10.	Financial Strategies (Financial Condition at the end of the 19th Fiscal Period)	22
11.	, , , , , , , , , , , , , , , , , , , ,	23
Ш	Future Growth Strategies, etc.	_
1.	Major Events in the Past Two Years	25
2.	Philosophy of Growth Strategies	26

3.	Growth Strategies	27
4.	Determining Future Distributions	28
5.	Portfolio Composition Policies	29
6.	Cooperation with Sponsors	30
IV	Appendix	
1.	Balance Sheet	33
2.	Profit and Loss Statement	34
3.	Profits from Rental Business	35
4.	Portfolio Map	36
5.	Portfolio Overview and Performance	37
6.	Property Acquisition Routes	56
7.	Historical Appraisal Values	57
8.	Historical NOI Return	58
9.	Historical Occupancy (by property)	59
10.	Condition of Collaterals	60
11.	Condition of Investment Unit Price	61

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HEIWA REAL ESTATE Asset Management CO.,L



# I Overview of 19th Fiscal Period



# 1. Financial Highlights



#### Management Performance for 19th Fiscal Period

(Unit: million yen)

_						minori yon,
	19th Fiscal Period Result	18th Fiscal Period Result	Variation	Factors	<reference> 19th FP.(excluding loss on sales)</reference>	Variation compared to previous fiscal year
Operating revenue	4,337	3,374	962	Decrease from asset selling (186) Office (30) Residence 1,087 (CIC 13, Full period contribution of JSR 1,074), Full period contribution of Hotel 92	4,337	962
Operating expenses	9,127	1,888	7,238	Loss on asset selling 6,654, Increase in general and administrative expenses 79 Decrease from asset selling (119) Office 66, Residence 515 (CIC 7, JSR 509), Hotel 43	2,472	584
Operating income (loss)	△4,789	1,486	△6,275		1,864	378
Non-operating income	11	6	4	Increase in insurance earnings	11	4
Non-operating expenses	744	650	94	Interest expenses 137 (JSR) Borrowing related expenses (41)(JSR 19, CIC (60))	744	94
Ordinary income (loss)	△5,523	842	△6,365		1,131	290
Net income (loss)	△5,626	10,868	△16,495	18th FP. Negative goodwill (10,026) 19th FP. Extraordinary loss related to earthquake (103)	1,027	△9,841
Distribution per unit (yen)	1,550	1,375	175	Negative goodwill applied 6,705	1,476	101

#### Comparison of Performance Forecast with Results

(Unit: million yen)

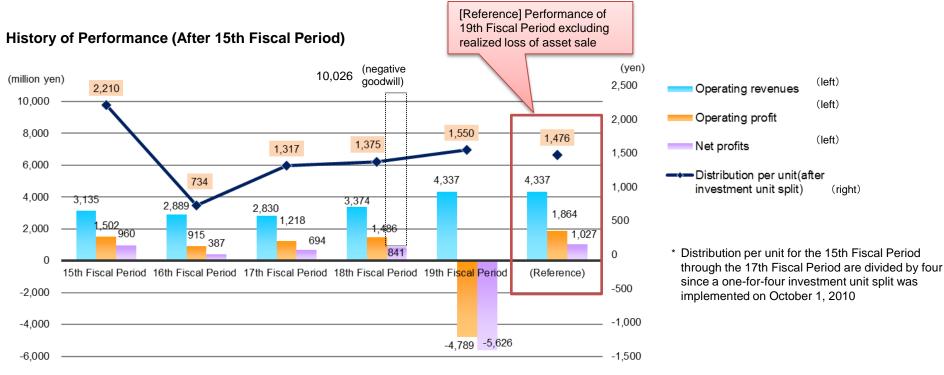
	19th Fiscal Period		Variation	Factors	
	Results	Forecast*	Variation	Factors	
Operating revenue	4,337	4,318	19	Office 9, Residence 17, Hotel (7)	
Operating expenses	9,127	9,210	Δ83	Decrease in rental business expenses 64 (Office2, Residence 63) Decrease in general and administrative expenses 23	
Operating income (loss)	△4,789	△4,892	103		
Non-operating income	11	0	11	Increase in insurance earnings	
Non-operating expenses	744	765	Δ21	Interest expenses (32) Borrowing related expenses 17, Other (5)	
Ordinary income (loss)	△5,523	△5,658	135		
Net income (loss)	△5,626	△5,659	33	Extraordinary loss related to earthquake (103)	
Distribution per unit (yen)	1,550	1,425	125	Negative goodwill applied (excluding amount equivalent to loss on sale) 51	

<sup>\*</sup> Figures announced in "Revision of Management Status Forecast for Fiscal Period Ending May 2011(19th Fiscal Period) dated February 28, 2011



### 2. Historical Performance and Portfolio Condition





#### **Portfolio Condition**

19th Fiscal Period					18th Fisc	al Period			
		Overall	Office	Residence	Hotel	Overall	Office	Residence	Hotel
Asset size (mi	llion yen)	129,197	43,684	81,333	4,180	143,727	52,074	87,473	4,180
Number of pro	perties	87	21	62	4	90	22	64	4
Occupancy	Period end	94.44	94.37	93.99	100.00	93.47	92.26	93.37	100.00
rate (%)	Period average	94.48	93.68	94.28	100.00	92.04	91.82	91.84	100.00
Portfolio NOI y	vield (%)	4.59	4.23	4.74	5.78	4.89	4.53	5.00	6.99

(Note) NOI yield = actual NOI (converted to annual basis) / acquisition price

# 3. Impact of the Great East Japan Earthquake



- No damage causing significant impact on the property management
- Expenses relating to earthquake recorded as extraordinary loss of the current

#### Major Effects of the Earthquake

Damage	There were no casualties.  Minor damages were found on some properties but no damage causing a significant impact on the status of management have been found.
Impact on profit and loss	Of the approximately 103 million yen in repair expenses (includes expenses for inspections) for the 45 properties at which minor damages or issues of external walls, interiors, facilities, etc. were confirmed, the 19 million yen relating to repair work conducted during this period was recorded as loss on disaster (extraordinary loss) for this period. The remaining 83 million yen relating to repair work scheduled to be conducted during the period ending November 2011 (20th Fiscal Period) or later was recorded as provision of allowance for loss on disaster (extraordinary loss) for this period.

(Note) Allowance for loss on disaster is scheduled to be approved to include in loss as "extraordinary item for loss on disaster" based on private letter National Tax Agency announced on April 18, 2011, "Corporate Tax Treatment of Expenses Related to the Great East Japan Earthquake (letter of interpretation of laws and ordinances)". Therefore, we judge that so-called issue of conflict between tax and accounting will not occur.

#### Conditions of Properties Owned in the Tohoku Region

	Location	Туре	Conditions		Repair Expenses (approx.)
Single-residence Kitayobancho	Aoba-ku, Sendai City, Miyagi		Minor physical damages (repairs work will be conducted on external walls, common areas, rooms, etc.)		20 million yen
Single-residence Atagobashi	Wakabayashi-ku, Sendai City, Miyagi	Residence			29 million yen
Single-residence Ichibancho	Aoba-ku, Sendai City, Miyagi				16 million yen
Super Hotel Sendai/Hirosedori	Aoba-ku, Sendai City, Miyagi	Hotel	The property itself was not materially damaged but the hotel temporarily suspended services (resumed on April 11) due to disruption of the gas supply in Sendai City and difficulties in logistics-related procurement for hotel services.		1 million yen
				Total	67 million yen
Probable Maximum Loss (PMI ) fr	om Farthauake*		Total o	f nortfolio	103 million ven

Probable Maximum Loss (PML) from Earthquake\* Heiwa REIT's portfolio PML is 3.8% (as of February 17, 2011) Total of portfolio 103 million yen

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<sup>\*</sup> PML (probable maximum loss) is the rate of expected loss resulting from the largest earthquake occurring once every 475 years, which has a chance of 10% or more of occurring during a buildings' standard service life of 50 years (equivalent to an earthquake with return period of 475 years), against the replacement cost.

# 4. Main Activities During the 19th Fiscal Period



Improved portfolio quality and stabilized financial base through sale of property and refinancing

# (1) Transfer of assets (3 properties) and partial early repayment of loans

Transferred • Sannomiya Sanwa properties : Toyo Building

·Glenpark Ikedayama

•Rune Higashiterao

Total transfer

8,035 million yen

price:

Repayment: 7,923 million yen

# (2) Full early repayment of loan from The Tokyo Star Bank through new borrowing

New 6,070 million yen borrowing: (period 2 years, variable

interest rate)

Lenders: Sumitomo Mitsui Banking

Resona Bank

Mizuho Trust & Banking

Repayment: 6,070 million yen

#### (3) Refinanced

New 17,204 million yen

borrowing:

(Of this, 10,554 million yen is due for repayment on or after the maturity date of investment

corporation bonds)

Repayment: 17,204 million yen

	Feb. 28, 2011	Mar. 31, 2011	May 31, 2011
Finance-related	Reduced balance of loans Reduced interest rate costs	Reduced interest rate costs Reviewed lender composition	Lengthened borrowing periods Fixed interest rates Diversified repayment dates
Property-related	Restructured portfolio		

# 5. Financial Condition at the End of the 19th Fiscal Period (Compared to Previous Fiscal Period)



- Lengthened and fixed loans and restructured lender composition
- **Decreased borrowing costs**

	End of 18th Fiscal Period (ended November 2010)	End of 19th Fiscal Period (ended May 2011)	Remarks
Balance of interest-bearing liabilities	70,263 million yen	62,189 million yen	Includes investment corporation bonds.
short-term debt	42,433 million yen	17,825 million yen	Includes current portion of long-term loans payable.
long-term debt	27,830 million yen	44,364 million yen	Includes investment corporation bonds.
Ratio of long-term debt	39.61%	71.34%	65.85% of the balance of loans at the end of the 19th Fiscal Period is due for repayment on or after the investment corporation bond redemption date (including the maturity date)
Ratio of fixed-rate Idebt	25.50%	45.72%	
Average interest rate (Note 1)	2.16%	1.90%	0.26% reduction (0.89% if borrowing related expenses are included)
Average procurement period (Note 2)	2.36 years	3.14 years	
Average remaining period	1.35 years	1.85 years	
Lender Composition	Sumitomo Mitsui 14.94% Aozora Banking 6.90% Aozora Bank 34.51%  Resona Bank 10.57% Tokyo Star Bank 18.86% 18.86%	Mizuho Trust & Banking 6.23% Others 13.64% Aozora Bank 36.60% Sumitomo Mitsui Banking 12.58% Resona Bank 14.87% Investment Corporation Bond 16.08%	Review of lender composition with the repayment of loans with high interest rate costs

(Note 1) Calculated with the balance after contract payment

(Note 2) Calculated with initial principal

### 6. Forecasts for 20th Fiscal Period (ending November 2011) Operations



#### 20th Fiscal Period

# Forecast distribution per unit 1,550 yen

(Unit: million yen)

	20th Fiscal Period	19th Fiscal Period	Variation	Factor
Operating revenue	4,110	4,337	(227)	Decrease by asset selling (178) Office (6), Residence (50), Hotel 7
Operating expenses	2,297	9,127	(6,830)	Loss on asset selling (6,654) Rental business expenses (159) Decrease in general and administrative expenses (17)
Operating income (loss)	1,812	(4,789)	6,601	
Non-operating income	0	11	(11)	
Non-operating expenses	732	744	(12)	Decrease in interest expenses (47) Borrowing related expenses 35
Ordinary income (loss)	1,079	(5,523)	6,602	
Net income (loss)	1,078	(5,626)	6,704	Extraordinary loss related to earthquake 103
Outstanding investment units at the end of period (units)	695,897	695,897	-	
Distribution per unit (yen)	1,550	1,550	_	

(Note) Figures are those of the forecast announced on July 15, 2011.

The estimated figures are present values calculated based on certain conditions, and the actual net profit and distributions may vary if conditions change. This forecast is also not a guarantee of the distribution amount.

#### Key assumptions of forecasts for 20th Fiscal Period (ending November 2011)

- Negative goodwill will not be used
- •Occupancy rates: Total of portfolio 94.79% (Office 95.57% Residence 94.10% Hotel 100.00%)
- •NOI yield: Total of portofolio 4.74% (Office 4.56% Residence 4.76% Hotel 6.15%)



# [Reference] Comparison with 19th Fiscal Period (Excluding Loss on Sales)



(Unit: million yen)

	20th Fiscal Period	19th Fiscal Period (excluding loss on sales)	Variation	Factor
Operating revenue	4,110	4,337	(227)	Decrease by asset selling (178) Office (6), Residence (50), Hotel 7
Operating expenses	2,297	2,472	(175)	Rental business expenses (159) (Decrease by asset selling (84), Office (68), Residence (6)) Decrease in general and administrative expenses (17)
Operating income (loss)	1,812	1,864	(52)	
Non-operating income	0	11	(11)	
Non-operating expenses	732	744	(12)	Decrease in interest expenses (47) Borrowing related expenses 35
Ordinary income (loss)	1,079	1,131	(52)	
Net income (loss)	1,078	1,027	51	Extraordinary loss related to earthquake 103
Outstanding investment units at the end of period (units)	695,897	695,897	-	
Distribution per unit (yen)	1,550	1,550	-	19th FP. Negative goodwill applied (excluding amount equivalent to loss on sale) 74 yen

(Note) Figures are those of the forecast announced on July 15, 2011.

The estimated figures are present values calculated based on certain conditions, and the actual net profit and distributions may vary if conditions change. This forecast is also not a guarantee of the distribution amount.



# II Operations of 19th Fiscal Period

### 1. Transfer of Assets



- Transferred assets with low profitability and little hope for improvement for restructuring the portfolio
- Applied negative goodwill to the amount equivalent to loss on transfer (6,654 million yen)

Performance for each period			Transfer value		Appraisal value at	Ratio against book		
		Occupancy rate at period end (%)	NOI (thousand yen)	NOI yield (%)	(million yen) (Note 1)	Loss on transfer (million yen)	18th Fiscal Period end (million yen)	value (%) (Note 2)
	16th Fiscal Period	94.21	169,235	4.02				
Of-19 Sannomiya Sanwa Toyo Building	17th Fiscal Period	86.68	160,824	3.84	4,600	(3,956)	6,230	73.22
	18th Fiscal Period	84.50	140,322	3.35				
	16th Fiscal Period	73.78	20,176	2.45				
Re-27 Glenpark Ikedayama	17th Fiscal Period	61.02	12,364	1.51	740	( 918)	998	60.67
	18th Fiscal Period	72.22	12,738	1.55				
	16th Fiscal Period	82.43	77,953	3.46				
Re-28 Rune Higashiterao	17th Fiscal Period	89.43	70,788	3.15	2,695	(1,779)	2,830	64.17
	18th Fiscal Period	86.57	84,362	3.75				
				Total	8,035	( 6,654)	10,058	69.06

(Note 1) Excluding amount of reimbursement of fixed property tax, city planning tax, etc., and consumption taxes
(Note 2) The equation is: appraisal value at 18th Fiscal Period end / book value

Occupancy Rate at Period End

at 18th Fiscal Period end × 100

	18th Fiscal Period end	19th Fiscal Period end
Entire portfolio	93.47	94.44
Office	92.26	94.37
Residence	93.37	93.99
Hotel	100.00	100.00

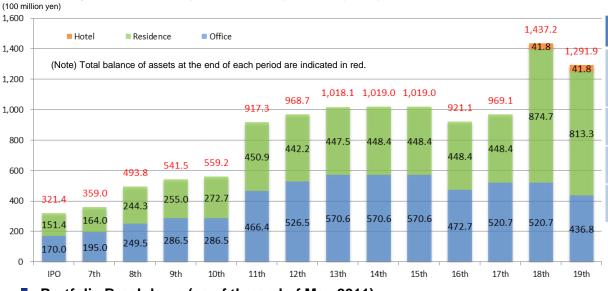
(unit: %)

### 2. Portfolio Data



- Asset size shrunk from 143.7 billion yen (90 properties) to 129.1 billion yen (87 properties)
- Portfolio composition is: Office 33.81% (21 properties), Residence 62.95% (62 properties), Hotel 3.24% (4 properties)

#### History of Asset Size (based on acquisition price)

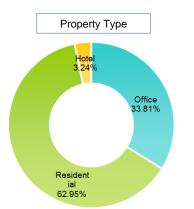


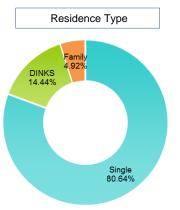
(Reference) Ratios of portfolio allocation by property type and investment area as set forth in the Management Guidelines

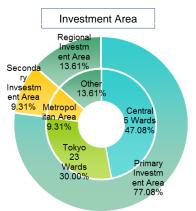
	Office	Residence		
Entire portfolio	50%	50%		
	(30%-70%)	(30%-70%)		
Primary Investment Area	70% or more	60% or more		
Secondary Investment Area	30% or less	40% or less		
Regional Investment Area	30% or less of the portfolio			

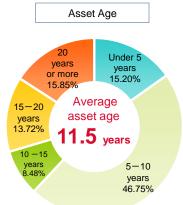
Primary Investment Area···Tokyo 23 Wards
Secondary Investment Area···Tokyo (other than Primary), major cities in Kanagawa Prefecture, Chiba Prefecture, Saitama Prefecture
Regional Investment Area···Major government-ordinance-designated cities other than Primary and Secondary investment areas

#### Portfolio Breakdown (as of the end of May 2011)









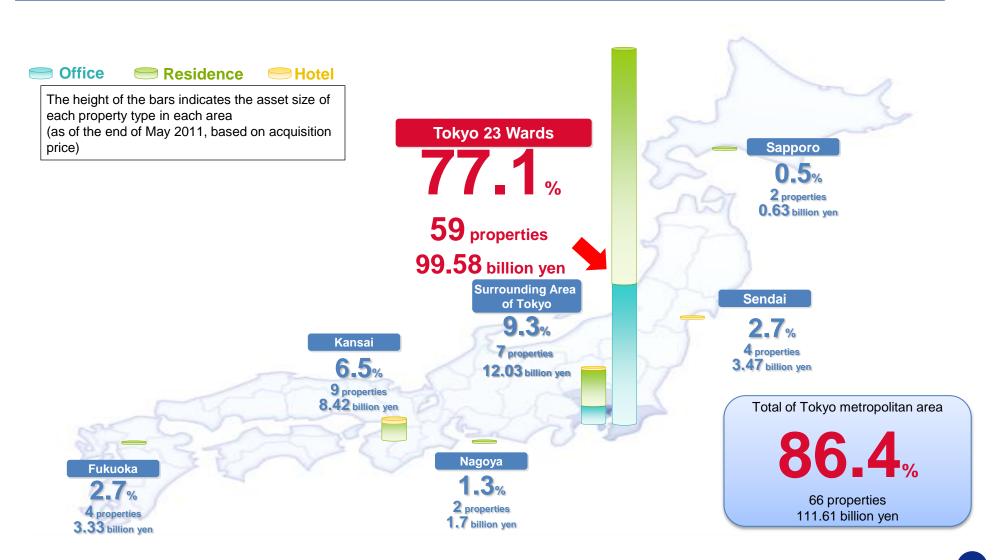
(Note) The figures in the graphs indicate the ratio of acquisition price of each type against the total acquisition price of each category, and are rounded to the second decimal place

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## 3. Distribution Status of Investment Areas



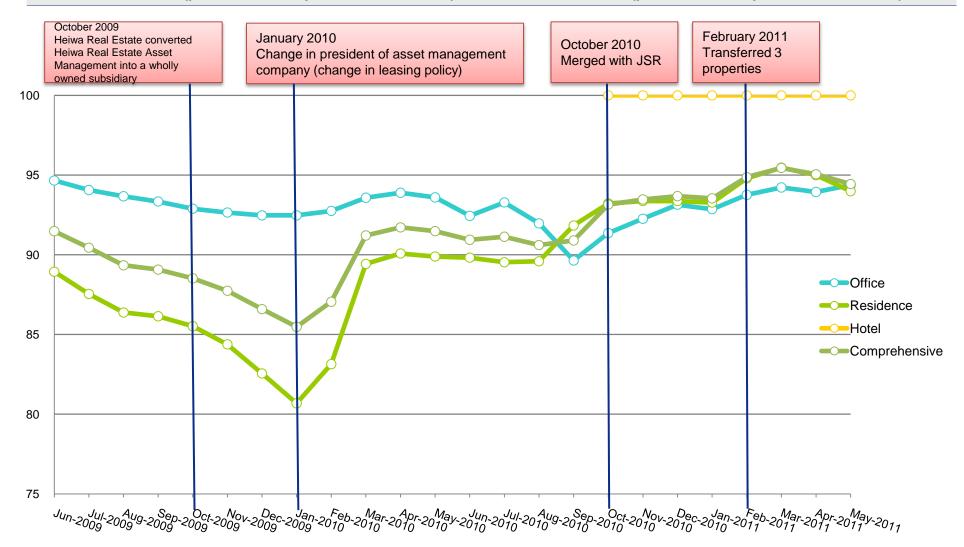
- •23 wards of Tokyo is positioned as the main investment area
- •Investments will also be made in other areas taking market conditions (stock, pricing, lease market conditions, etc.) into account



# 4. Internal Growth Strategies (History of Occupancy Rates)



- Occupancy rate at end of 19th Fiscal Period: 94.44% (end of 18th Fiscal Period: 93.47%)
- Office: 94.37% (previous fiscal period end: 92.26%) Residence: 93.99% (previous fiscal period end: 93.37%)



# 5. Track Record of Value-Adding Construction Work < Efforts to Improve Facility Functions and Convenience>

 Conducted repairs not only for better leasing but also improvement of facility functioning and convenience for existing tenants

#### Of-23 Aria Ikebukuro

#### Before construction



#### After construction



Improved tenant satisfaction through renewal of common areas

#### Re-05 CICMeguro

#### Before construction



#### After construction



Conducted renewal construction at the entrance for maintaining and strengthening competitiveness of the property, and also installed environment friendly LED illumination

#### Re-43 TOUR JAUNE Komazawa-koen

#### **Before construction**



#### After construction



Renewed greenery not only for higher aesthetic quality but also for the environment

# Strengthened and improved crime prevention functions Replaced and installed new security cameras

Number of properties implemented in 19th Fiscal Period: 9 Number of properties scheduled to be implemented in 20th Fiscal Period: 7

Answered to the needs of residents who place first priority on security by installing cameras in the elevators and introducing new high-security models.

Changing and installing new security cameras at all residential properties will be completed during the 20th Fiscal Period





# Continued implementation of value-adding construction work at subject properties

Installing toilet seats with warm water bidets
Install bathroom reheating
Installing bathroom dryers
Changing flooring etc.

Installing of 30 toilet seats with warm water bidets at Regulus Higashikasai (46 units total) including occupied rooms will be completed during this fiscal period

### **6. Power Reduction Efforts**



#### • Efforts to reduce electrical power use

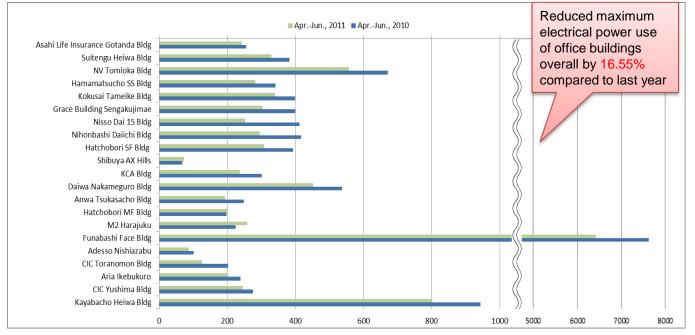
Fiforts During the Summer for the Restriction on Consumption of Electrical Power

Content of restriction based on the Electricity Industry Law

Subject period and hours: July 1 to September 22, 2011 9:00 to 20:00 on business days Maximum electrical power use uniformly lowered by 15% in the service areas of Tokyo and Tohoku Electric Power

One property (Funabashi Face Bldg, divided ownership) falls under "large consumer" (contracted electricity of 500kW or more)

 Comparison of Maximum Electrical Power Use of Respective Office Properties with the Same Period Last Year (April to June)



#### **Efforts**

Implementing the following measures for 15% reduction of maximum electrical power use

#### Common areas

Turning off air conditioning
Turning off lights, Removing some
light bulbs etc.

Tenant areas (request for cooperation)

Adjusting air conditioning temperature, Turning off lights, Removing some light bulbs Low electricity OA equipment Promoting Cool Biz etc.

Electricity conservation measures will continue to be implemented in the future

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# 7. Internal Growth Data (Office)

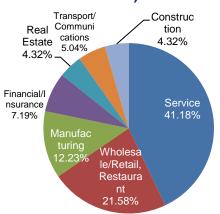


#### The turnover rate at office buildings has largely declined

#### Office Tenant Circulation Trends

#### New tenant rate (converted to annual basis) Turnover rate (converted to annual basis) **Average Turnover** 16.90%16.81% 20.00% Rate 16.66% 14.29% 14.57% 15.00% **Average New** 11.96% 6.63% 10.00% **Tenant Rate** 8.47% 9.69% (Yearly) 5.00% 6.39% 5.91% 3.47% 3.43% 0.00% 14th Fiscal 15th Fiscal 16th Fiscal 17th Fiscal 19th Fiscal 20th Fiscal 18th Fiscal Period (ended Nov. 2008) May 2009) Nov. 2009) May 2010) Nov. 2010) May 2011) Nov. 2011)

#### Office End Tenant Condition (based on number of cases)



(Note) The figure for the 20th Fiscal Period (ending November 2011) is a forecast figure based on notices of termination received by the end of the 19th Fiscal Period (ended May 2011)

	17thFiscal Period	18thFiscal Period			19thFiscal Period		
	Tenants at period end	New tenants	Departures	Period end	New tenants	Departures	Tenants at period end
Number of cas	es 154	18	18	154	11	7	139
Area (m²)	44,455.02	3,974.69	3,997.59	43,635.43	1,746.26	868.46	38,913.77

 Total of 139 office tenants with diversified business types

#### **Period End Average Rent Levels (Office)**

	End of 14th	End of 15th	End of 16th	End of 17th	End of 18th	End of 19th
	Fiscal Period					
Monthly rent per tsubo	19,631 yen	19,631 yen	17,436 yen	17,901 yen	18,577 yen	18,048 yen

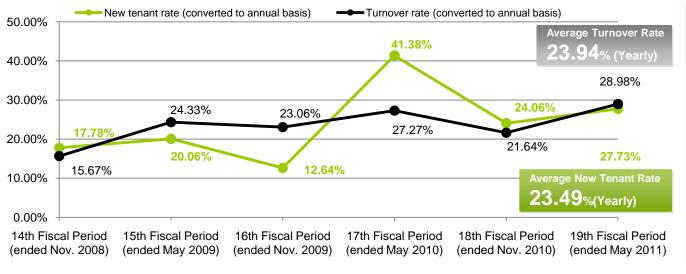
(Note) Period end average rent = total contracted rent at period end ÷ total operating floor space (tsubos) at period end

# 8. Internal Growth Data (Residence)



• Single type residences increased with the merger with JSR, and the new tenant rate and turnover rate rose

#### Residence Tenant Circulation Trends



#### Residence Occupancy Rate by Room Type

Modiation of occupancy Mater by Modiff Type							
Room Type (Area)	Investment Share	Occupancy Rate at End of 19th Fiscal Period					
Single Type (Less than 40 m <sup>2</sup> )	80.64%	93.91%					
DINKS Type (40 m² or more, less than 60 m²)	14.44%	94.28%					
Family Type (60 m <sup>2</sup> or more)	4.92%	93.45%					
Total	100.00%	93.94%					

(Note) Excluding store areas

	17thFiscal Period	18thFiscal Period			19thFiscal Period		
	Period end	New tenants	Departures	Period end	New tenants	Departures	Period end
Number of cases	1,248	300	241	3,591	553	576	3,613

(Note) concerning fixed rent type properties, it is calculated as 1 tenant

#### Period End Average Rent Levels (Residence)

	End of 14th Fiscal Period	End of 15th Fiscal Period	End of 16th Fiscal Period	End of 17th Fiscal Period	End of 18th Fiscal Period	End of 19th Fiscal Period
Monthly rent per tsubo	10,844 yen	10,875 yen	10,867 yen	10,643 yen	10,928 yen	11,402 yen

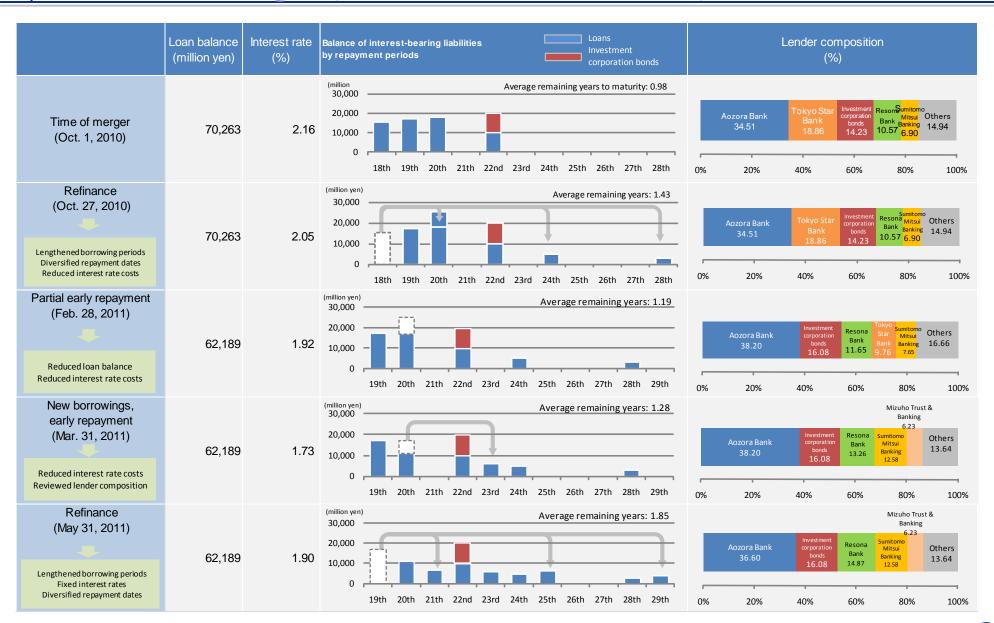
(Note) Period end average rent = total contracted rent at period end ÷ total operating floor space (tsubos) at period end

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### 9. Financial Strategies (Track Record of Financial Activities)





# 10. Financial Strategies (Financial Condition at the end of the 19th Fiscal Period)

 Balance of interest-bearing liabilities at the end of the 19th Fiscal Period: 62,189 million yen (a decrease of 8,073 million yen compared to the previous fiscal end)

**Loans** (as of May 31, 2011)

LO	alis		(as of May 31, 2011)			
	Breakdown Lender	Borrowing Date	Balance at Period End	Interest Rate (%)	Repayment Date	Descriptio n
Short-	Aozora Bank, Ltd.	May 31, 2011	(million yen) 6,130	` '	May 31, 2012	Secured and
Term Borrowi	Resona Bank, Ltd. Musashino Bank, Ltd.	May 31, 2011	519	1.55857	May 31, 2012	Unguarantee d
ngs	Subtotal		6,649			
	Aozora Bank, Ltd.	March 5, 2010	4,531	1.55000	October 31, 2011	
Long- term Borrowi ngs Due within One Year	Aozora Bank, Ltd. Sumitomo Mitsui Banking Corporation The Norinchukin Bank Resona Bank, Ltd. Nishi-Nippon City Bank, Ltd. Sompo Japan Insurance Inc. The Hokkaido Bank, Ltd.	October 27, 2010	6,644	1.65000	October 31, 2011	Secured and Unguara nteed
icai	Subtotal		11,175			
	Aozora Bank, Ltd. Resona Bank, Ltd.	October 31, 2007	7,880	2.08500	October 31, 2012	
	Aozora Bank, Ltd. Resona Bank, Ltd.	March 29, 2010	1,980	1.75000	October 31, 2012	
	Aozora Bank, Ltd. Sumitomo Mitsui Banking Corporation Resona Bank, Ltd.	October 27, 2010	4,925	1.95000	October 31, 2013	
	Aozora Bank, Ltd. Sumitomo Mitsui Banking Corporation Resona Bank, Ltd.	October 27, 2010	2,955	2.25000	October 31, 2015	Secured
Long- term Borrowi	Sumitomo Mitsui Banking Corporation Resona Bank, Ltd. Mizuho Trust & Banking Co., Ltd.	March 31, 2011	6,070	1.54000	March 31, 2013	and Unguara nteed
ngs	The Chuo Mitsui Trust and Banking Co., Ltd  Aozora Bank, Ltd.  Mizuho Trust & Banking Co., Ltd	May 31, 2011	6,554	1.80336	May 30, 2014	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	The Chuo Mitsul Trust and Banking Co., Ltd Aozora Bank, Ltd. Sumitomo Mitsul Banking Corporation Resona Bank, Ltd.	May 31, 2011	4,000	2.14200	May 31, 2016	
	Subtotal		34,364			
	Total		52,189			

#### REIT Bonds

(as of May 31, 2011)

Bond name	Issue date	Amount (million yen)	Applied coupon rate (%)	Maturity rate	Credit ratings
Second unsecured investment corporation bond	October 31, 2007	10,000	2.17000	October 31, 2012	BBB (R&I)
Total		10,000			

#### Lender Share (includes REIT Bonds)

18th Fiscal Period End (November 30, 2010)

()		(unit: million yen)
Lender	Balance	Share
Aozora Bank, Ltd.	24,245	34.5%
Tokyo Star Bank Limited	13,250	18.9%
Resona Bank, Ltd.	7,424	10.6%
Sumitomo Mitsui Banking Corporation	4,844	6.9%
The Norinchukin Bank	2,970	4.2%
The Chuo Mitsui Trust and Banking Co., Ltd	1,972	2.8%
Mizuho Trust & Banking Co., Ltd.	1,874	2.7%
Tokyo-Mitsubishi UFJ, Ltd.	1,479	2.1%
Nishi-Nippon City Bank, Ltd.	990	1.4%
Musashino Bank, Ltd.	519	0.7%
Sompo Japan Insurance Inc.	495	0.7%
The Hokkaido Bank, Ltd.	198	0.3%
REIT Bonds	10,000	14.2%
Total	70,263	100.0%

19th Fiscal Period End (May 31, 2011)

		(unit: million yen/
Lender	Balance	Share
Aozora Bank, Ltd.	22,758	36.6%
Resona Bank, Ltd.	9,245	14.9%
Sumitomo Mitsui Banking Corporation	7,825	12.6%
Mizuho Trust & Banking Co., Ltd.	3,874	6.2%
The Norinchukin Bank	2,880	4.6%
The Chuo Mitsui Trust and Banking Co., Ltd	1,972	3.2%
Tokyo-Mitsubishi UFJ, Ltd.	1,479	2.4%
Nishi-Nippon City Bank, Ltd.	960	1.5%
Musashino Bank, Ltd.	519	0.8%
Sompo Japan Insurance Inc.	480	0.8%
The Hokkaido Bank, Ltd.	192	0.3%
REIT Bonds	10,000	16.1%
Total	62,189	100.0%

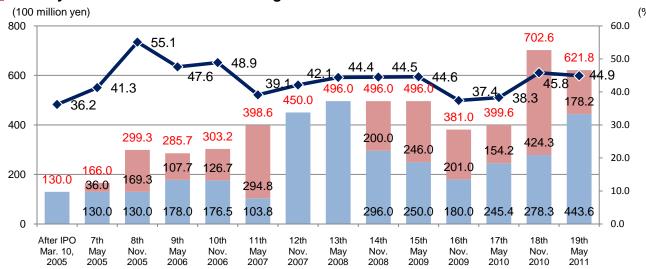
22

# 11. Financial Strategies (Condition of Interest-Bearing Liabilities)



#### LTV at 19th Fiscal Period end: 44.9%

#### History of Period End Interest-Bearing Liabilities and LTV



(Note 1) LTV = period end interest-bearing liabilities / period end total assets × 100 (Note 2) Total asset figures used to calculate LTV for "After IPO" (as of property acquisition on March 10, 1995) has not been audited (Note 3) The balance of liabilities for each period are indicated in red

Total

(left)

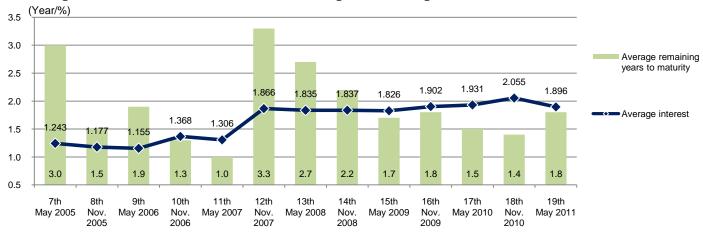
**─**LTV (right)

Interest-bearing

1 year (maturity)

liabilities due within

#### Average Interest Rate of Liabilities and Average Remaining Years





23



Future Growth Strategies, etc.



# 1. Major Events in the Past Two Years



- Improvements have been seen in the environment surrounding REITs
- HFR has been steadily accumulating achievements

	Credit Contraction Period	Recovery Period	Strengthening of Base for Further Growth
Market Environment	(Aug. 2007~) Subprime crisis	Oct. 16, 2009 REITs resume capital increase Nippon Accommodations Fund (first time in 1 year and 3 months)	Oct. 5, 2010 Bank of Japan announces purchase of REIT units
	(Sep. 15, 2008) Lehman shock		Mar. 11, 2011 Great East Japan Earthquake
	(Oct. 10, 2008) Collapse of New City Residence Investment Corporation → Refinance risk of loans from financial institutions were closed up	Jan. 22, 2010 Resumption of issuance of investment corporation bonds Nippon Building Fund (first time in 1 year and 8 months)	
	April 10, 2009 Announced September 5, 2009 Started Public-private fund established	Feb. 2010~ Acceleration of investment corporation mergers	
Heiwa REIT	Downgrading 1) Deemed that there was uncertainty in Heiwa REIT's securing redemption funds for its ¥20 billion investment corporation bonds approaching maturity at Oct. 3, 2009 2) Securing steady fund procurement base would remain an issue even after redemption	Oct. 2009  Heiwa Real Estate's underwriting of investment units issued through third-party allotment ¥3 billion  Bank loans (SMBC, Aozora, Resona) ¥8.5 billion  100% share purchase of asset management company by Heiwa Real Estate	Feb. 28, 2011 Transfer of assets Sannomiya Sanwa Toyo Building, Glenpark Ikedayama, Rune Higashiterao
	Rating was dropped from an initial A to a BB <sup>+</sup> (downgrade direction) on July 24, 2009	Oct. 31, 2009 Investment corporation bond maturity ¥20 billion	Feb. 28, 2011  Partial early repayment of loans from The Tokyo Star Bank
		Nov. 13, 2009 Upgrading BB <sup>+</sup> (upgrade direction) BBB (stable)	Mar. 31, 2011  Full early repayment (lengthening, diversifying) of loans from The Tokyo Star Bank through new borrowings
	Jul. 24, 2009 Notes on going concern (period ended May 2009)	Jan. 21, 2010 Resolution of notes on going concern	May 31, 2011 Refinance (lengthening, diversifying, fixing)
	Aug. 31, 2009 <b>Transfer of assets</b> Ebisu Square and Daihyaku Life Insurance Shinjuku Building	Mar. 29, 2010 Asset acquisition from Heiwa Real Estate Kayabacho Heiwa Bldg	
		Oct. 1, 2010 Merger with JSR Investment corporation name changed Heiwa Real Estate REIT relaunched	

HEIWA REAL ESTATE Asset Management CC

# 2. Philosophy of Growth Strategies



# [Stage 1] Restructuring Foundation for Growth (Oct. 2009 to May 2011)

#### ♦ Heiwa Real Estate became 100% sponsor

- Underwrote investment units issued through third-party allotment (3 billion yen)
- Asset management company became wholly-owned subsidiary

# **♦**Expansion of size and improvement of quality through external growth

- · Acquired Kayabacho Heiwa Building from sponsor
- Merged with JSR (asset size grew by about 1.5 times)
- · Sold properties with low profitability using negative goodwill

# Improvement of profits through internal growth

- Improved management capacity of residential properties through merger with JSR
- · Improved occupancy rate

#### ◆Improved financial base

- · Reduced financial costs, repaid costly loans
- Lengthened, fixed and diversified repayment periods of loans
- Reviewed lender composition

[Stage 2] Towards the Path of Re-growth (June 2011~)

Acquire good quality properties with support of sponsors

Maintain and further improve profits through internal growth

Further strengthening of financial base

Expansion of portfolio and improvement of profits



## 3. Growth Strategies

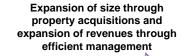


# Pursuing Maximization of Investor Value

Establishing profit structure for improvement of distribution level

### **External Growth Strategies**

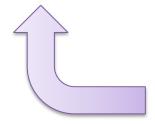
- ■Challenges
  - -Further expansion of profitability
  - Improve quality of portfolio (including replacement of properties)
- Efforts of Heiwa REIT
  - Utilize Heiwa Real Estate's pipeline and expand size and profits through acquisition of good quality properties
  - -Consider property acquisition while controlling LTV
  - Although Heiwa REIT is focused on the Tokyo 23
    Wards, it will take into account tenant demand, yield,
    etc. and consider selective investment in regional
    properties as well





### **Internal Growth Strategies**

- ■Challenges
  - -Maintaining a stable and high occupancy rate
  - Reduce management costs
- Efforts of Heiwa REIT
  - Conduct efficient leasing with the cooperation of Heiwa Real Estate and aim for an occupancy rate of 95% or more
  - Cost reduction that utilizes the advantage of scale
  - Aggregate property managers etc.



Property acquisition through stable procurement

### **Financial Strategies**

- ■Challenges
  - -Further strengthening of financial base
  - -Diversification of fund procurement
  - -Reduce financial costs
- Efforts of Heiwa REIT
  - Further improvement of borrowing terms and conditions including financial costs
  - Strengthen lender formation through engaging with new lenders
  - -Efforts for unsecured loans
  - -Aim for upgrading



Generating stable profits contributes to stable procurement

# 4. Determining Future Distributions



#### 18th Fiscal Period Actual distribution 1,375 yen

- Expanded asset size through merger with JSR
- Recorded 10 billion yen in negative goodwill through merger
- Launched a financial strategy aiming to strengthen financial standing
- Improve profitability through raising occupancy rate of residential properties

# 19th Fiscal Period Actual distribution 1,550 yen

- Implemented restructuring of assets and finance
- Though there was loss on sale of assets, utilized negative goodwill
- Conducted refinancing and partial early repayment of loans and succeeded in lengthening an diversifying loans and reducing financial costs

#### 20th Fiscal Period Forecast distribution 1,550 yen

From the stage of restructuring growth base to the stage of regrowth

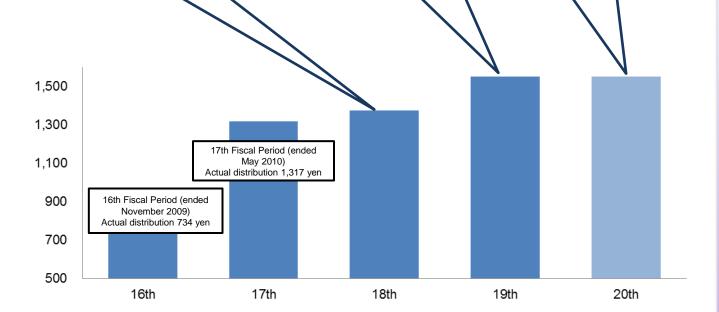
# Maintaining and improving distribution level

Maintaining and improving distribution level based on true ability

# [Policy for utilizing negative goodwill]

- Proactive utilization for stabilizing distribution level
- No transfer of assets which involve large loss on transfer are currently being considered, however, utilization of negative goodwill will be considered if it is deemed necessary in line with replacing portfolio properties
- Other than this, it will be utilized when factors of distribution change suddenly arise

Balance of negative goodwill (19th Fiscal Period end)
Approx. 3.2 billion yen



67 H

# **5. Portfolio Composition Policies**



As a rule, invest 50% in office and 50% in residential, pursuing both profitability and stability

Invest in office buildings and residential properties focusing on the Tokyo 23 Wards
(selective investment for regional areas)

# Office 50% as a rule

#### **Policies of Office Investment**

- (1) Investment focused on medium-sized or larger office buildings in the Tokyo 23 Wards and aim for expanding the size and improving the quality of the portfolio
- (2) Take into account yield, location, tenant demand, etc. and selectively invest in Tokyo suburbs and regional areas (Sapporo, Sendai, Nagoya, Osaka suburbs and Fukuoka) where the support of Heiwa Real Estate can be utilized
- (3) Acquire properties with the cooperation of Heiwa Real Estate
- (4) Utilize Heiwa Real Estate's warehousing function

# Residence 50% as a rule

#### **Policies of Residential Investment**

- (1) Invest mainly in residential properties in the Tokyo 23 Wards and aim for expanding the size and improving the quality of the portfolio
- (2) Take into account yield, location, tenant demand, etc. and selectively invest in Tokyo suburbs and regional areas (Sapporo, Sendai, Nagoya, Osaka suburbs and Fukuoka) where the support of Heiwa Real Estate can be utilized
- (3) Recognize that the rent demands for single type and compact type residences will remain strong, and select properties focusing on stability, which is a feature of residential properties
- (4) Consider selling hotels and small regional properties

Pursue improvement of profits and stability by investing in the Tokyo 23 Wards where tenant demand is strong and by diversifying investments in office buildings with high profit improvability and residential properties with excellent stability

**1** 

**29** 

# 6. Cooperation with Sponsors



• Cooperation with sponsors for future external and internal growth

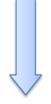
## Utilizing the power of the Heiwa Real Estate Group

Supplying properties



Operation and management Leasing

Warehousing



Support for stronger finance



Property acquisition

Strengthening asset management function

Strengthening financial base



Towards maximization of investor value

Strengthening of organizational structure for cooperation



[Newly established] Business Planning Group

Strengthening and aggregating real estate acquisition and sale function

Strengthening and aggregating asset management function

[Newly established] Building Leasing Group Strengthening and aggregating leasing function

Support



Office Investment Management Department and Residence Investment Management Department Investment management departments specialize in investment management. Aim for further

internal growth

[Newly established] Real Estate Investment Department Establish department specialized in property acquisition and sale and strengthen transaction function

**67** H



# W Appendix



# 1 Balance Sheet



■Assets (unit: thousand y

■ Assets (v					unit: thousand yen)		
	18th Fiscal Pe	eriod	19th Fiscal Period		Variation		
Period	H22.11.30	H23.5.3			vanaut	)II	
Category	Amount	Share (%)	Amount	Share (%)	Amount	Share (%)	
(Assets)							
I. Current assets							
Cash and deposits	4,715,683		4,738,097		22,413		
Cash and deposits in trust	4,781,784		4,810,994		29,209		
Operating accounts receivables	55,527		66,463		10,935		
Prepaid expenses	173,525		242,108		68,582		
Other	861		829		(32)		
Allowance for doubtful accounts	(8,432)		(3,360)		5,071		
Total current assets	9,718,951	6.3	9,855,133	7.1	136,181	1.	
I. Noncurrent assets							
Property, plant and equipment * 1							
Buildings	13,227,953		9,907,691		(3,320,261)		
Structures	49,996		38,858		(11,137)		
Machinery and equipment	139,304		126,940		(12,364)		
Tools, furniture and fixture	39,591		22,036		(17,555)		
Land	37,091,822		27,422,975		(9,668,847)		
Buildings in trust	29,882,779		29,184,171		(698,607)		
Structures in trust	219,951		222,645		2,693		
Machinery and equipment in trust	181,228		170,909		(10,319)		
Tools, furniture and fixtures in trust	361,024		330,370		(30,654)		
Land in trust	60,558,673		59,237,987		(1,320,686)		
Total property, plant and equipment	141,752,327	92.4	126,664,586	91.4	(15,087,740)	(10.6	
Intangible assets							
Leasehold right	715,719		715,719		_		
Leasehold rights in trust	843,410		843,410		_		
Other	6,214		10,715		4,500		
Total intangible assets	1,565,345	1.0	1,569,845	1.1	4,500	0	
3. Investment and other assets							
Guarantee deposits	20,000		20,000		_		
Long-term prepaid expenses	202,273		287,499		85,226		
Other	98,053		113,057		15,004		
Total investments and other assets	320,326	0.2	420,557	0.3	100,230	31.	
Total noncurrent assets	143,637,999	93.6	128,654,989	92.9	(14,983,010)	(10.4	
II. Deferred assets							
Investment unit issuance	12,256		12,001		(254)		
Investment corporation bond issuance costs	21,666		16,014		(5,652)		
Total deferred assets	33,922	0.0	28,015	0.0	(5,906)	(17.4	
Total assets	153,390,874	100.0	138,538,138	100.0	(14,852,735)	(9.7	

Figures below a thousand yen have been rounded off.
 Percentage are shown with figures rounded to the tenth place.

■Liabilities and Unitholders' Equity

(unit: thousand yen)

Elabilities and Officiolaers Equity	40th E:	-I Davidad	•	(unit: triousand yen)			
Period	18th Fiscal Period		19th Fisc		Variation		
Category	H22.1	H22.11.30		H23.5.31		Share	
	Amount	Share (%)	Amount	Share (%)	Amount	Snare (%)	
(Liabilities)							
. Current liabilities							
Operating accounts payable	272,817		429,328		156,510		
Short-term loans payable	30,454,300		6,649,600		(23,804,700)		
Current portion of long-term loans payable	11,979,000		11,175,500		(803,500)		
Accrued expenses	838,893		701,080		(137,813)		
Income tax payable	558		568		9		
Accrued consumption taxes	36,408		253,158		216,749		
Advances received	657,027		630,719		(26,307)		
Provision for loss on disaster	-		83.948		83,948		
Other	26,276		11,279		(14,996)		
Total current liabilities	44,265,282	28.9	19,935,181	14.4	(24,330,100)	(55.	
I. Noncurrent liabilities							
Investment corporation bond	10,000,000		10,000,000		_		
Long-term loans payable	17,830,000		34,364,700		16,534,700		
Tenant leasehold and security deposits	1,484,512		999,654		(484,857)		
Tenant leasehold and security deposits in trust	2,123,574		2,134,835		11,260		
Total noncurrent liabilities	31,438,086	20.5	47,499,189	34.3	16,061,102	51	
Total liabilities	75,703,369	49.4	67,434,371	48.7	(8,268,997)	(10.	
(Net assets)							
. Unitholders' equity							
1. Unitholders' capital * 2	59,412,331	38.7	59,412,331	42.9	-		
2. Surplus							
Investment surplus	7,406,652		7,406,652		_		
Unappropriated retained earnings	10,868,521	7.1	4,284,783	3.1	(6,583,738)		
Total surplus	18,275,173	11.9	11,691,435	8.4	(6,583,738)		
Total unitholders' equity	77,687,505	50.6	71,103,766	51.3	(6,583,738)	(8.	
Total net assets * 3	77,687,505	50.6	71,103,766	51.3	(6,583,738)	(8.	
Total liabilities and net assets *1 The cumulated depreciation is directly subtract	153,390,874	100.0		100.0	(14,852,735)	(9.	

Cumulated depreciation:

<sup>18</sup>th fiscal period: 4,389,872 thousand yen; 19th 4,538,366thousand yen

<sup>\*2</sup> Total outstanding investment units

<sup>18</sup>th fiscal period: 695,897 units; 19th fiscal period: 695,897 units

<sup>\*3</sup> Net assets per investment unit

<sup>18</sup>th fiscal period: 111,636 yen; 19th fiscal period: 102,175yen

# 2 Profit and Loss Statement



(unit: thousand yen)

			18th Fiscal Period			19th Fiscal Period	unit: thousand yen)
0-4	Period		(Jun 1, 2010-Nov 30, 2011)		(Dec 1, 2010-May 31, 2011)		
Category		Amc	ount	Share (%)	Amo	ount	Share (%)
1. Operating re	evenue *1						
	Rent revenue-real estate	3,114,095			4,057,315		
	Other lease business revenue	260,782	3,374,878	100.0	280,391	4,337,706	100.0
2. Operating e	expenses						
	Expenses related to rent business *2	1,401,208			1,906,326		
	Loss on sales of real estate properties	-			6,654,626		
	Asset management fee	338,461			392,856		
	Asset custody fee	19,406			24,119		
	Administrative service fee	34,583			44,747		
	Directors' compensation	7,800			7,867		
	Audit fee	8,300			12,000		
	Other operating expenses	78,992	1,888,751	56.0	84,881	9,127,424	210.4
Operating inco	ome		1,486,127	44.0		(4,789,717)	(110.4)
3. Non-operat	ting income						
	Interest income	927			740		
	Other	5,532	6,460	0.2	10,518	11,259	0.3
4. Non-operat	ing expenses						
	Interest expense	393,316			530,778		
	Borrowing related expenses	133,514			92,928		
	Interest expenses on investment corporation bond	108,500			108,500		
	Amortization of investment unit issuance expenses	5,652			5,652		
	New investment unit issuance costs	3,218			3,893		
	Other	5,956	650,158	19.3	3,041	744,793	17.2
Ordinary incor	me		842,429	25.0		(5,523,251)	(127.3)
Extraordinary	profit						
	Gain on negative goodwill	10,026,646	10,026,646		_	_	
Extraordinary	loss						
	Loss on disaster	-			19,074		
	Provision of allowance for loss on disaster		_		83,948	103,023	
Income before	e income taxes		10,869,076	322.1		(5,626,275)	(129.7)
Income taxes-	current	605			605		
Income taxes-	deferred	21	626	0.0	-	605	0.0
Net income			10,868,449	322.0		(5,626,880)	(129.7)
Retained earn	ing brought forward		72			9,911,663	
Unappropriate	ed retained earnings		10,868,521			4,284,783	

<sup>\*</sup> Figures below a thousand yen have been rounded off. Percentage are shown with figures rounded to the tenth place

HEIWA REAL ESTATE Asset Management CO.,LTD. =

<sup>\*1</sup> The management days of each period are 183 days for the 18th fiscal period, 182 days for the 19th fiscal period .

<sup>\*2</sup> The depreciation costs of this total are 584,908 thousand yen for the 18th fiscal period and 732,734 thousand yen for the 19th fiscal period.

# **3 Profits from Rental Business**



#### <Total>

	18th Fiscal Period	19th Fiscal Period
Rents and common expenses	3,114,095	4,057,315
Other income	260,782	280,391
Rental business income total	3,374,878	4,337,706
PM fees	70,309	93,322
FM fees	180,608	224,481
Public charges and taxes	178,159	272,823
Maintenance and repair fees	83,910	236,763
Other expenses	303,311	346,200
Rental business expenses total	816,299	1,173,591
NOI	2,558,578	3,164,114
Depreciation	584,908	732,734
Rental business profit	1,973,670	2,431,380

#### <Residence>

(unit: thousand yen)

	18th Fiscal Period	19th Fiscal Period
Rents and common expenses	1,600,191	2,564,631
Other income	96,949	141,658
Rental business income total	1,697,141	2,706,289
PM fees	38,727	63,320
FM fees	83,354	137,039
Public charges and taxes	67,934	153,139
Maintenance and repair fees	41,959	109,019
Other expenses	135,092	216,836
Rental business expenses total	367,068	679,355
NOI	1,330,072	2,026,933
Depreciation	360,505	509,885
Rental business profit	969,566	1,517,047

#### <Office>

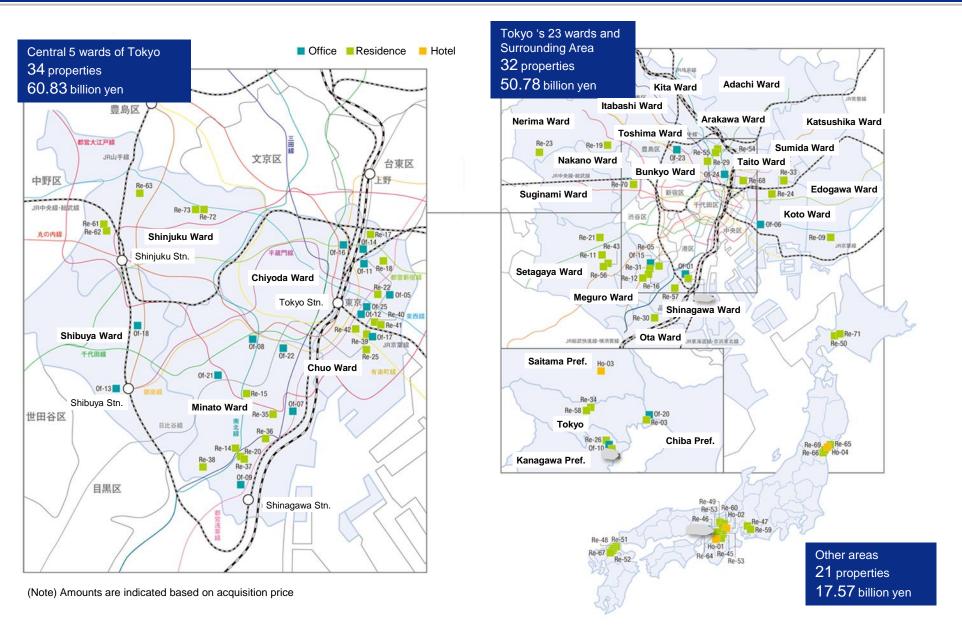
	18th Fiscal Period	19th Fiscal Period
Rents and common expenses	1,464,318	1,351,296
Other income	163,833	138,732
Rental business income total	1,628,151	1,490,029
PM fees	31,582	30,001
FM fees	97,254	87,441
Public charges and taxes	110,225	101,736
Maintenance and repair fees	41,951	127,744
Other expenses	167,325	126,674
Rental business expenses total	448,338	473,599
NOI	1,179,812	1,016,430
Depreciation	212,717	187,793
Rental business profit	967,094	828,636

#### <Hotel>

	18th Fiscal Period	19th Fiscal Period
Rents and common expenses	49,586	141,388
Other income	_	_
Rental business income total	49,586	141,388
PM fees	_	_
FM fees	_	_
Public charges and taxes	_	17,948
Maintenance and repair fees	_	_
Other expenses	892	2,689
Rental business expenses total	892	20,637
NOI	48,693	120,750
Depreciation	11,685	35,055
Rental business profit	37,008	85,695

### 4 Portfolio Map







Of-08 Kokusai Tameike

**Property Names** 

Of-01 Asahi Life Insurance Gotanda Building



Of-05 Suitengu Heiwa

Of-06 NV Tomioka Building



Of-07 Hamamatsucho SS Building



yo Minato Wan

				THE RESERVE TO SERVE THE PARTY OF THE PARTY	
Addresses	Shinagawa Ward, Tokyo	Chuo Ward, Tokyo	Koto Ward, Tokyo	Minato Ward, Tokyo	Minato Ward, Tokyo
Lot Area (m <sup>2</sup> )	605.72	316.73	748.36	294.50	533.32
Total Floor Area (m²)	2,921.56	2,177.81	4,558.01	2,184.76	3,089.73
Constructed	May, 1980	August, 1991	December, 1990	December, 1991	February, 1992
Occupancy Rate (%)	100.00	100.00	86.91	100.00	91.59
Acquisition Prices (mm yen)	1,290	1,550	2,500	1,530	2,700
Appraisal Prices (mm yen)	1,398	1,297	2,330	1,530	2,570

(unit: thousand yen)

	18th Fiscal Period	19th Fiscal Period								
Operation days	183	182	183	182	183	182	183	182	183	182
Rents and common expenses	53,345	51,254	51,805	50,200	83,105	78,160	49,934	53,534	65,487	72,189
Other income	4,243	3,979	4,852	4,243	9,878	7,885	6,351	6,175	8,948	7,228
Rental business income total	57,588	55,234	56,658	54,443	92,984	86,045	56,285	59,710	74,436	79,417
PM fees	1,612	1,588	1,309	1,513	2,512	2,371	1,593	1,648	1,422	1,409
FM fees	3,900	3,900	4,932	4,932	8,220	8,220	2,713	2,713	2,991	2,991
Public charges and taxes	5,280	5,044	5,223	5,223	6,382	6,190	7,281	6,951	7,660	7,663
Maintenance and repair fees	1,120	22,322	2,228	1,095	758	7,896	615	1,011	3,494	7,997
Other expenses	5,366	4,890	7,113	4,895	10,212	8,512	5,936	4,912	9,578	7,776
Rental business expenses total	17,279	37,745	20,807	17,660	28,086	33,190	18,139	17,236	25,146	27,838
NOI	40,309	17,488	35,851	36,783	64,897	52,855	38,146	42,473	49,289	51,579
Depreciation	5,829	5,915	7,813	7,881	15,006	15,116	6,094	6,188	5,473	5,983
Rental business profit	34,479	11,572	28,037	28,902	49,891	37,738	32,051	36,285	43,815	45,596

HEIWA REAL ESTATE Asset Management CO.,LTD.



**Property Names** 

Of-09 Grace Building



Of-11 Nihonbashi Daiichi

Of-12 Hatchobori SF Building

Of-13 Shibuya AX Hills











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Addresses	Minato Ward, Tokyo	Yokohama City, Kanagawa Prefecture	Chuo Ward, Tokyo	Chuo Ward, Tokyo	Shibuya Ward, Tokyo
Lot Area (m <sup>2</sup> )	538.50	668.00	520.69	533.05	160.42
Total Floor Area (m²)	2,401.74	4,321.23	3,455.35	3,386.85	1,071.22
Constructed	June, 1994	February, 1993	March, 1988	October, 1991	March, 2006
Occupancy Rate (%)	89.64	100.00	90.31	97.02	79.38
Acquisition Prices (mm yen)	1,220	1,550	2,150	3,060	1,860
Appraisal Prices (mm yen)	1,430	1,460	1,970	2,220	1,420

(unit: thousand yen)

	18th Fiscal Period	19th Fiscal Period								
Operation days	183	182	183	182	183	182	183	182	183	182
Rents and common expenses	49,361	49,361	47,842	47,842	64,424	55,796	66,707	63,620	24,861	25,070
Other income	9,337	8,312	3,480	3,480	8,362	7,655	6,706	5,176	2,966	7,438
Rental business income total	58,699	57,673	51,322	51,322	72,786	63,452	73,414	68,797	27,827	35,508
PM fees	1,483	1,517	_	_	2,009	1,671	1,201	1,161	338	400
FM fees	3,180	3,180	_	_	3,687	3,687	4,998	4,998	2,280	2,280
Public charges and taxes	2,546	2,546	5,189	5,184	5,188	5,188	8,701	8,776	2,960	2,956
Maintenance and repair fees	746	3,589	105	3,778	1,051	2,992	1,837	5,253	672	560
Other expenses	11,642	10,669	165	251	7,896	5,557	6,782	5,327	3,443	2,350
Rental business expenses total	19,598	21,503	5,459	9,214	19,833	19,097	23,520	25,516	9,694	8,548
NOI	39,100	36,170	45,862	42,107	52,953	44,354	49,893	43,281	18,132	23,960
Depreciation	7,788	7,961	15,416	15,675	9,715	10,198	9,637	7,406	4,626	4,642
Rental business profit	31,311	28,208	30,446	26,431	43,237	34,156	40,256	35,874	13,505	19,318

HEIWA REAL ESTATE Asset Management CO.,LTD.



**Property Names Of-14 KCA Building** Of-15 Daiwa Nakameguro Of-16 Anwa Tsukasacho Of-17 Hatchobori MF Of-18 M2 Harajuku Building Building Chiyoda Ward, Tokyo Meguro Ward, Tokyo Chiyoda Ward, Tokyo Chuo Ward, Tokyo Shibuya Ward, Tokyo Addresses Lot Area (m<sup>2</sup>) 224.17 1,078.04 251.95 205.83 264.36 Total Floor Area (m2) 1,562.30 4,040.53 1,412.45 1,432.44 1,347.75 Constructed November, 1987 February, 1988 October, 1990 January, 1988 January, 1970 Occupancy Rate (%) 82.20 100.00 88.60 100.00 71.19 Acquisition Prices (mm yen) 3,418 1,730 2,870 1,385 1,110 Appraisal Prices (mm yen) 1,080 925 1,082 2,190 4,053

	18th Fiscal Period	19th Fiscal Period								
Operation days	183	182	183	182	183	182	183	182	183	182
Rents and common expenses	33,254	32,060	70,056	69,138	35,930	26,183	29,320	29,155	104,122	104,399
Other income	162	479	17,473	14,933	5,453	5,200	2,411	2,717	12,701	10,601
Rental business income total	33,417	32,540	87,530	84,072	41,383	31,384	31,731	31,872	116,824	115,000
PM fees	476	456	1,179	1,175	508	365	417	435	3,207	3,420
FM fees	4,502	4,502	4,788	4,788	1,585	1,585	1,500	1,500	2,031	2,031
Public charges and taxes	4,070	4,069	7,221	7,218	2,444	2,442	2,820	2,815	4,110	4,059
Maintenance and repair fees	120	_	3,689	2,364	1,191	3,220	1,535	34,679	400	250
Other expenses	1,433	322	9,038	7,381	3,459	3,451	3,365	3,796	18,119	8,845
Rental business expenses total	10,603	9,351	25,917	22,927	9,190	11,065	9,637	43,227	27,869	18,605
NOI	22,814	23,188	61,612	61,145	32,193	20,319	22,094	(11,354)	88,955	96,394
Depreciation	4,408	3,658	16,305	13,574	11,072	8,124	4,429	3,454	7,677	7,690
Rental business profit	18,405	19,529	45,307	47,570	21,120	12,194	17,664	(14,808)	81,277	88,703



Of-23 Aria Ikebukuro

**Property Names** 

Of-19 Sannomiya Sanwa Toyo Building(Note)



Of-20 Funabashi Face

Of-21 Adesso Nishiazabu



Of-22 CIC Toranomon Building



Kobe City, Hyogo Prefecture Funabashi City, Chiba Minato Ward, Tokyo Minato Ward, Tokyo Toshima Ward, Tokyo Addresses Prefecture Lot Area (m2) 1,105.97 488.13 125.91 260.55 188.31 Total Floor Area (m2) 8,647.27 4,033.72 371.59 1,489.21 1,376.66 Constructed November, 1990 April, 2003 October, 2003 November, 1990 December, 1993 Occupancy Rate (%) 100.00 100.00 86.51 100.00 Acquisition Prices (mm yen) 640 8,390 3,900 1,675 1,314 Appraisal Prices (mm yen) 3,000 471 1,299 1,080

(unit:	thousand	yen
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	18th Fiscal Period	19th Fiscal Period	18th Fiscal Period	19h Fiscal Period						
Operation days	183	89	183	182	183	182	183	182	183	182
Rents and common expenses	187,469	93,374	120,035	119,955	12,783	14,023	34,277	33,609	30,973	33,036
Other income	30,121	16,053	6,350	5,880	863	692	2,607	2,375	4,525	4,541
Rental business income total	217,591	109,427	126,385	125,835	13,646	14,715	36,885	35,984	35,498	37,578
PM fees	3,012	1,524	2,285	2,287	187	203	952	946	854	888
FM fees	19,617	9,804	14,966	14,966	600	600	1,104	1,104	1,302	1,302
Public charges and taxes	15,312	7,656	8,109	8,113	809	809	3,904	3,904	2,270	2,264
Maintenance and repair fees	17,663	1,082	_	_	335	381	1,479	23,435	2,095	1,492
Other expenses	21,663	9,408	10,693	8,975	2,305	1,608	3,124	4,416	5,309	4,363
Rental business expenses total	77,268	29,476	36,054	34,342	4,238	3,602	10,564	33,806	11,833	10,310
NOI	140,322	79,951	90,331	91,492	9,408	11,113	26,320	2,177	23,665	27,267
Depreciation	28,209	10,755	20,940	20,940	2,200	2,204	4,897	4,958	6,343	6,528
Rental business profit	112,112	69,195	69,391	70,552	7,207	8,909	21,422	(2,781)	17,321	20,739



**Property Names** 

Of-24 CIC Yushima Building

Of-25 Kayabacho HEIWA Building





Bunkyo Ward, Tokyo	Chuo Ward, Tokyo
400.86	811.59
2,393.53	5,038.57
July, 1989	April, 1992
100.00	100.00
1,434	4,798
1,310	5,080
	400.86 2,393.53 July, 1989 100.00 1,434

	18th Fiscal Period	19th Fiscal Period	18th Fiscal Period	19th Fiscal Period
Operation days	183	182	183	182
Rents and common expenses	48,410	48,520	200,809	200,809
Other income	5,939	4,892	10,093	8,787
Rental business income total	54,349	53,413	210,903	209,597
PM fees	1,402	1,402	3,614	3,614
FM fees	2,864	2,864	5,490	5,490
Public charges and taxes	2,737	2,658	_	_
Maintenance and repair fees	45	2,749	767	1,593
Other expenses	9,250	8,766	11,423	10,193
Rental business expenses total	16,299	18,440	21,295	20,890
NOI	38,050	34,972	189,608	188,706
Depreciation	7,547	7,640	11,282	11,292
Rental business profit	30,502	27,332	178,325	177,413



**Property Names** 

Re-03 Concord Ichikawa

Re-05 CIC Meguro

Re-09 Regulus Higashikasai Re-11 Mirum Wakabayashi Koen Re-12 Mirum Himonya











Addresses	Ichikawa City, Chiba	Meguro Ward, Tokyo	Edogawa Ward, Tokyo	Setagaya Ward, Tokyo	Meguro Ward, Tokyo
Lot Area (m <sup>2</sup> )	218.22	213.45	416.87	2,949.17	856.19
Total Floor Area (m²)	884.60	948.48	1,392.74	6,689.03	2,412.83
Constructed	March, 2003	April, 2003	November, 2002	February, 2004	February, 2004
Occupancy Rate (%)	100.00	100.00	100.00	96.86	93.08
Acquisition Prices (mm yen)	430	660	650	3,610	1,560
Appraisal Prices (mm yen)	441	504	630	3,357	1,405

	18th Fiscal Period	19th Fiscal Period								
Operation days	183	182	183	182	183	182	183	182	183	182
Rents and common expenses	17,280	17,280	19,532	18,463	22,658	22,658	105,666	105,687	42,845	43,622
Other income	_	26	553	785	665	692	11,176	9,147	1,926	2,137
Rental business income total	17,280	17,306	20,085	19,248	23,324	23,350	116,843	114,835	44,771	45,759
PM fees	864	864	592	562	_	_	2,277	2,522	1,342	1,325
FM fees	793	793	1,308	1,308	743	755	2,718	2,718	1,567	1,567
Public charges and taxes	794	790	1,078	1,078	1,356	1,354	7,144	7,148	2,724	2,723
Maintenance and repair fees	18	617	319	1,521	80	1,688	3,040	2,618	723	2,776
Other expenses	804	803	1,782	2,552	1,296	1,129	9,660	7,072	3,497	3,661
Rental business expenses total	3,274	3,868	5,080	7,023	3,476	4,927	24,840	22,079	9,854	12,054
NOI	14,005	13,438	15,004	12,224	19,847	18,423	92,002	92,756	34,917	33,704
Depreciation	2,593	2,593	3,002	3,046	3,760	3,830	22,289	22,303	7,312	7,317
Rental business profit	11,411	10,844	12,001	9,178	16,086	14,592	69,713	70,452	27,605	26,386



**Property Names** Re-14 Main Stage Minami Re-15 Cosmos Gracia Re-16Advantage Re-17 Hermitage Re-18 Hermitage Azabu III Azabujuban Gakugeidaigaku Higashinihonbashi Minato Ward, Tokyo Minato Ward, Tokyo Meguro Ward, Tokyo Chiyoda Ward, Tokyo Chuo Ward, Tokyo Addresses Lot Area (m<sup>2</sup>) 279.73 499.24 268.70 262.07 312.76 Total Floor Area (m2) 1,673.32 1225.85 1,431.57 1,596.11 2,101.31 Constructed April, 2004 January, 2005 March, 2005 June, 2005 June, 2005 Occupancy Rate (%) 98.34 100.00 88.37 93.80 97.53 Acquisition Prices (mm yen) 1,370 1,260 1,000 1,100 1,210 Appraisal Prices (mm yen) 821 1,179 1,060 1,080 1,220

	18th Fiscal Period	19th Fiscal Period								
Operation days	183	182	183	182	183	182	183	182	183	182
Rents and common expenses	34,029	35,691	27,886	30,146	23,505	23,996	32,778	33,100	37,927	38,660
Other income	1,199	452	1,921	1,186	1,006	1,365	1,650	1,248	1,780	1,047
Rental business income total	35,229	36,144	29,808	31,332	24,511	25,361	34,428	34,349	39,707	39,708
PM fees	1,001	1,059	892	937	702	710	949	826	1,137	1,173
FM fees	1,158	1,158	1,386	1,374	851	865	1,547	1,547	1,589	1,589
Public charges and taxes	2,093	2,097	1,818	1,818	974	974	1,658	1,658	1,924	1,924
Maintenance and repair fees	1,617	1,067	1,830	791	279	405	1,206	826	701	823
Other expenses	4,354	2,044	4,330	2,535	2,720	2,481	2,299	2,321	2,943	2,849
Rental business expenses total	10,226	7,426	10,257	7,457	5,528	5,437	7,660	7,179	8,295	8,359
NOI	25,003	28,717	19,550	23,874	18,982	19,924	26,767	27,169	31,412	31,348
Depreciation	5,127	5,207	8,731	8,735	4,982	4,988	10,716	10,742	11,511	11,512
Rental business profit	19,875	23,509	10,819	15,139	14,000	14,935	16,051	16,427	19,901	19,836



**Property Names** Re-19 Hermitage Nerima Re-20 Landstage

Re-21Urbyl Berger Meidaimae

Re-22 Joy City Nihonbashi

Re-23 Grefas Kamishakujii









Addresses	Nerima Ward, Tokyo	Minato Ward, Tokyo	Setagaya Ward, Tokyo	Chuo Ward, Tokyo	Nerima Ward, Tokyo
Lot Area (m²)	368.67	922.21	922.21 485.01		536.09
Total Floor Area (m²)	1,200.77	5,282.41	1,374.87	1,546.01	1,676.83
Constructed	May, 2005	August, 2005	June, 2005	May, 2005	May, 2006
Occupancy Rate (%)	94.24	92.26	96.40	91.58	93.82
Acquisition Prices (mm yen)	690	4,030	1,070	1,130	950
Appraisal Prices (mm yen)	670	3,920	891	915	873

	18th Fiscal Period	19th Fiscal Period								
Operation days	183	182	183	182	183	182	183	182	183	182
Rents and common expenses	22,392	21,706	103,608	103,407	27,845	27,258	30,296	32,144	31,283	31,673
Other income	1,263	1,022	8,499	5,556	987	1,083	506	765	2,885	1,140
Rental business income total	23,656	22,729	112,107	108,963	28,832	28,342	30,802	32,909	34,168	32,814
PM fees	680	668	3,268	3,193	825	698	898	797	949	806
FM fees	1,362	1,362	4,825	4,726	1,248	1,248	1,338	1,338	1,461	1,461
Public charges and taxes	1,320	1,320	4,189	4,181	1,612	1,606	1,448	1,448	1,921	1,908
Maintenance and repair fees	783	1,356	3,533	2,149	595	607	981	507	861	345
Other expenses	1,562	2,017	7,026	4,832	1,288	1,836	3,268	2,509	1,619	1,274
Rental business expenses total	5,708	6,724	22,843	19,083	5,569	5,996	7,935	6,601	6,812	5,795
NOI	17,947	16,005	89,264	89,879	23,262	22,345	22,866	26,308	27,356	27,018
Depreciation	6,735	6,754	23,984	23,984	5,239	5,239	4,859	4,862	5,691	5,701
Rental business profit	11,212	9,251	65,279	65,894	18,023	17,106	18,007	21,445	21,664	21,316



**Property Names** Re-24 T&G Kinshicho Re-25 Glenpark Ginza Re-26 Glenpark Shin-Re-27 Glenpark Ikedayama Re-28 Rune Higashiterao Mansion **EAST** yokohama (Note) (Note) Addresses Sumida Ward, Tokyo Chuo Ward, Tokyo Yokohama City, Kanagawa Shinagawa Ward, Tokyo Yokohama City, Kanagawa Prefecture Prefecture 256.23 822.01 805.00 405.86 8.620.68 Lot Area (m<sup>2</sup>) Total Floor Area (m<sup>2</sup>) 1,571.87 6,387.67 5,415.20 1,644.04 15,730.54 March, 2005 Julv. 2003 Constructed March, 2005 September, 2006 April, 1992 Occupancy Rate (%) 97.98 92.97 92.56 Acquisition Prices (mm yen) 1,100 5,940 3,350 1,640 4,500 Appraisal Prices (mm yen) 1.000 4.130 2.330 (unit: thousand yen) Operation days 183 182 183 182 183 182 183 89 183 89 31,461 31,008 93,247 103,206 76,781 74,694 20,357 11,373 111,661 53,169 Rents and common expenses 70 Other income 1,526 1,505 4,936 7.885 8.715 8,421 1.831 12,274 4,112 Rental business income total 32,987 32,514 98,184 111,091 85,497 83,116 22,189 11,444 123,935 57,282 PM fees 930 763 2.542 1.280 1.814 338 272 1.870 1.289 1.601 FM fees 1,320 1,320 4,200 3,607 3,394 3,303 1,309 646 13,452 6,136 Public charges and taxes 1,543 1,540 4,577 4,576 3,226 3,172 1,817 1,799 12,299 6,145 Maintenance and repair fees 687 977 1,486 4,144 540 2,286 446 408 5,991 3,345 1,642 2,588 9,660 12,046 5,796 5,861 5,539 937 5,959 2,120 Other expenses 6,123 21,526 39,572 19,037 Rental business expenses total 7,189 26,916 14,239 16,439 9.450 4,064

84,175

27,671

56,503

71,257

20,577

50,680

66,676

20,587

46,089

12,738

6.239

6,499

7,379

3.119

4,260

84,362

41.694

42.667

Depreciation

NOI

Rental business profit

26,863

5.294

21,569

25,325

5,306

20,018

76,657

27.636

49,021

38,245

17,134

21,110

Addresses Lot Area (m<sup>2</sup>)

Constructed

Total Floor Area (m2)

Occupancy Rate (%)

Acquisition Prices (mm yen)

Appraisal Prices (mm yen)

#### 5 Portfolio Overview and Performance (Residence)



Re-29 Residence **Property Names** Mukogaoka

Bunkyo Ward, Tokyo

1,390.68

3,998.98

January, 2000

96.08

2,350

1,590

Re-30 Residence Hiagashimagome



Ota Ward, Tokyo

2,357.97

3,566.18

August, 2001

88.63

1,630

1,130

Re-31 Glenpark Gakugeidaigaku



Meguro Ward, Tokyo

847.14

1,863.67

January, 2005

95.90

1,650

1,040

Re-33 Advantage Kameido

1,050

988



Re-34 Vante Tanashi

Koto Ward, Tokyo Nishi Tokyo City, Tokyo 246.34 1,639.65 1,782.74 3,414.75 January, 2008 March, 1989 100.00 100.00

(unit: thousand yen)

911

834

	18th Fiscal Period	19th Fiscal Period								
Operation days	183	182	183	182	183	182	183	182	183	182
Rents and common expenses	51,198	51,437	37,380	35,288	28,624	33,212	33,597	34,020	28,583	30,803
Other income	3,551	3,486	4,136	5,277	2,524	1,456	75	131	2,154	1,850
Rental business income total	54,749	54,923	41,516	40,565	31,148	34,668	33,672	34,151	30,738	32,653
PM fees	856	1,244	671	916	481	787	982	851	876	792
FM fees	2,132	2,132	1,170	1,170	1,410	1,393	1,440	1,440	2,154	2,154
Public charges and taxes	3,857	3,857	3,392	3,364	1,423	1,418	1,229	1,224	2,506	2,511
Maintenance and repair fees	1,447	3,857	910	2,017	466	1,401	14	13	2,723	4,028
Other expenses	2,062	2,201	2,200	2,195	4,069	3,291	1,051	1,012	1,673	1,197
Rental business expenses total	10,357	13,293	8,344	9,663	7,852	8,290	4,717	4,540	9,933	10,683
NOI	44,392	41,630	33,172	30,901	23,296	26,377	28,955	29,611	20,805	21,969
Depreciation	12,023	12,162	11,296	10,950	6,494	6,521	5,891	5,891	8,553	8,566
Rental business profit	32,368	29,468	21,875	19,950	16,801	19,855	23,063	23,719	12,251	13,403



**Property Names** Re-35 Single-residence Shiba-koen





Re-37 Single-residence



Re-38 La Residence de



Re-39 Single-residence

		THE RESERVE TO SERVE THE PARTY OF THE PARTY			
Addresses	Minato Ward, Tokyo	Minato Ward, Tokyo	Minato Ward, Tokyo	Minato Ward, Tokyo	Chuo Ward, Tokyo
Lot Area (m <sup>2</sup> )	311.02	303.10	432.36	344.25	368.35
Total Floor Area (m²)	1,362.79	1,705.22	1,176.06	1,180.73	2,334.73
Constructed	August, 2003	March, 2004	February, 2003	February, 2004	February, 1999
Occupancy Rate (%)	100.00	100.00	92.46	93.01	94.42
Acquisition Prices (mm yen)	836	1,080	749	730	1,460
Appraisal Prices (mm yen)	845	1,090	728	737	1,450

	18th Fiscal Period	19th Fiscal Period								
Operation days	61	182	61	182	61	182	61	182	61	182
Rents and common expenses	8,738	26,214	12,184	36,552	7,599	23,697	8,511	24,524	16,194	48,475
Other income	754	2,241	58	152	139	514	_	630	549	2,524
Rental business income total	9,492	28,455	12,242	36,704	7,738	24,211	8,511	25,155	16,743	51,000
PM fees	_	_	_	_	233	713	235	730	412	1,236
FM fees	548	1,644	602	1,807	381	1,144	578	1,734	682	2,046
Public charges and taxes	_	1,679	_	2,344	_	1,444	_	1,495	_	2,165
Maintenance and repair fees	56	559	59	683	391	674	114	397	259	2,020
Other expenses	277	831	336	1,002	1,458	2,235	565	1,183	929	3,120
Rental business expenses total	882	4,716	999	5,838	2,464	6,212	1,493	5,541	2,284	10,588
NOI	8,610	23,739	11,243	30,866	5,274	17,998	7,017	19,614	14,459	40,412
Depreciation	1,565	4,700	2,116	6,409	1,510	4,530	1,064	3,194	2,664	8,004
Rental business profit	7,044	19,038	9,126	24,456	3,764	13,468	5,953	16,419	11,795	32,407



**Property Names** Hatchobori II

Re-40 Single-residence

1,840



793

Re-41 Single-residence

Re-42 Single-residence Ginza



939

**Re-43 TOUR JAUNE** Komazawa-koen

6,480



Re-44 Single-residence

Chuo Ward, Tokyo Chuo Ward, Tokyo Chuo Ward, Tokyo Setagaya Ward, Tokyo Osaka City, Osaka Addresses Lot Area (m2) 427.32 203.98 175.16 2,425.44 631.79 Total Floor Area (m2) 3,351.26 1,756.88 1,375.97 11,468.94 7,105.00 Constructed January, 2002 January, 2004 July, 2004 January, 2001 August, 2003 Occupancy Rate (%) 90.74 87.40 93.54 91.31 99.42 Acquisition Prices (mm yen) 1,890 793 944 6,520 1,920

(unit: thousand yen)

1,920

	18th Fiscal Period	19th Fiscal Period								
Operation days	61	182	61	182	61	182	61	182	61	182
Rents and common expenses	19,457	58,602	8,879	26,972	10,342	32,038	67,205	204,206	27,772	81,452
Other income	1,169	3,280	226	1,001	100	1,333	2,446	8,790	1,191	3,514
Rental business income total	20,627	61,883	9,105	27,973	10,442	33,372	69,652	212,997	28,963	84,966
PM fees	507	1,525	266	662	420	1,274	1,402	4,167	465	1,406
FM fees	890	2,672	409	1,229	188	1,131	3,418	10,254	2,711	8,133
Public charges and taxes	_	3,055	_	1,922	_	1,868	_	11,835	_	6,556
Maintenance and repair fees	453	1,365	290	410	776	713	2,016	28,849	554	2,552
Other expenses	1,367	4,513	1,355	2,630	895	2,877	10,431	22,840	1,653	7,506
Rental business expenses total	3,220	13,131	2,322	6,856	2,280	7,866	17,269	77,948	5,385	26,155
NOI	17,407	48,751	6,782	21,117	8,162	25,506	52,383	135,049	23,578	58,811
Depreciation	4,161	12,496	2,466	7,407	2,733	8,212	8,240	24,772	7,898	23,764
Rental business profit	13,245	36,254	4,316	13,709	5,429	17,294	44,143	110,276	15,680	35,046

Appraisal Prices (mm yen)



**Property Names** 

Re-45 Single-residence Nakanoshima

Re-46 Single-residence Awaza

Re-47 Single-residence Marunouchi

Re-48 Single-residence Hirao

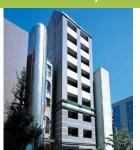
Re-49 Single-residence Kawaramachi Nijo











			Dimen to the Control of the Control		
Addresses	Osaka City, Osaka	Osaka City, Osaka	Nagoya City, Aichi	Fukuoka City, Fukuoka	Kyoto City, Kyoto
Lot Area (m <sup>2</sup> )	375.95	296.88	545.08	1,599.97	206,84
Total Floor Area (m²)	1,486.57	1,999.88	2,284.30	6,476.24	1,547.19
Constructed	June, 2001	March, 2002	February, 2004	March, 2003	February, 2005
Occupancy Rate (%)	93.88	90.55	93.04	89.63	88.54
Acquisition Prices (mm yen)	453	577	624	1,780	534
Appraisal Prices (mm yen)	453	575	624	1,740	520

	18th Fiscal Period	19th Fiscal Period								
Operation days	61	182	61	182	61	182	61	182	61	182
Rents and common expenses	6,651	19,367	8,372	24,685	8,503	25,630	24,285	71,934	6,540	19,674
Other income	283	1,612	132	987	336	1,212	1,755	5,529	368	1,682
Rental business income total	6,935	20,979	8,505	25,673	8,840	26,843	26,041	77,463	6,909	21,356
PM fees	182	477	202	611	223	637	534	1,499	165	513
FM fees	410	1,230	482	1,446	520	1,562	1,407	4,221	470	1,411
Public charges and taxes	_	1,338	_	1,899	_	1,819	_	6,087	_	1,241
Maintenance and repair fees	74	1,771	339	511	228	625	881	5,930	56	898
Other expenses	562	3,325	206	2,045	1,050	2,698	2,314	7,131	732	2,557
Rental business expenses total	1,229	8,144	1,231	6,515	2,022	7,343	5,137	24,869	1,424	6,621
NOI	5,705	12,835	7,273	19,158	6,817	19,499	20,903	52,593	5,484	14,734
Depreciation	1,261	3,796	2,007	6,024	2,520	7,569	5,745	17,258	1,252	3,757
Rental business profit	4,443	9,038	5,265	13,133	4,297	11,930	15,158	35,335	4,231	10,977



Re-54 La Residence de **Property Names** Re-50 Single-residence Re-51 Single-residence Re-52 Single-residence Re-53 Single-residence Shijyo Miami 6 Jyo Tenjinminami Kawaramachi Tenjinhigashi Sapporo City, Hokkaido Fukuoka City, Fukuoka Fukuoka City, Fukuoka Kyoto City, Kyoto Bunkyo Ward, Tokyo Addresses Lot Area (m2) 282.09 609.26 429.63 863.39 269.15 Total Floor Area (m2) 1,394.41 2,446.95 2,283.63 5,217.41 1,307.91 Constructed March, 2004 February, 1998 August, 2005 March, 2007 February 2006 Occupancy Rate (%) 96.67 93.55 98.13 92.70 96.10 Acquisition Prices (mm yen) 229 631 502 1,820 820 Appraisal Prices (mm yen) 232 622 501 1,820 826

(unit: thousand yen)

	18th Fiscal Period	19th Fiscal Period								
Operation days	61	182	61	182	61	182	61	182	61	182
Rents and common expenses	3,515	11,735	9,310	27,218	7,692	23,287	23,152	69,318	9,630	28,095
Other income	123	302	600	1,686	557	1,740	2,383	10,955	0	96
Rental business income total	3,639	12,038	9,911	28,904	8,249	25,027	25,536	80,274	9,630	29,191
PM fees	107	359	250	727	194	639	402	1,218	240	691
FM fees	405	1,217	641	1,923	572	1,717	1,012	3,036	602	1,907
Public charges and taxes	_	1,114	_	2,193	_	1,824	_	4,425	_	1,330
Maintenance and repair fees	175	268	353	3,365	405	492	179	1,127	_	94
Other expenses	312	935	982	3,708	874	3,102	2,818	9,767	213	1,218
Rental business expenses total	1,001	3,895	2,228	11,918	2,046	7,775	4,412	19,575	1,057	5,241
NOI	2,638	8,142	7,682	16,986	6,203	17,252	21,123	60,698	8,572	22,950
Depreciation	1,001	3,005	1,255	3,793	2,206	6,618	4,030	12,091	1,265	3,796
Rental business profit	1,636	5,137	6,426	13,193	3,996	10,633	17,093	48,607	7,307	19,154

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876



Re-57 Single-residence **Property Names** Re-55 Single-residence Re-56 Single-residence Re-58 Single-residence Re-59 Single-residence Sendagi Komazawa-koen Musashikoyama Kokubunji Hisayadori Bunkyo Ward, Tokyo Setagaya Ward, Tokyo Shinagwa Ward, Tokyo Kokubunji City, Tokyo Nagoya City, Aichi Addresses Lot Area (m2) 249.05 709.54 455.93 257.06 362.02 Total Floor Area (m2) 1,667.29 1,124.69 1,495.61 1,295.58 3,633.19 Constructed February, 2006 July, 2006 November, 2006 January, 2006 March, 2006 Occupancy Rate (%) 100.00 97.22 92.70 96.13 94.98 Acquisition Prices (mm yen) 870 615 842 839 1,080

854

847

(unit: thousand yen)

1,080

	18th Fiscal Period	19th Fiscal Period								
Operation days	61	182	61	182	61	182	61	182	61	182
Rents and common expenses	10,483	31,367	6,334	20,012	9,252	27,454	10,358	29,860	14,981	44,267
Other income	0	294	431	835	480	4,692	273	1,405	286	1,445
Rental business income total	10,484	31,661	6,766	20,848	9,732	32,147	10,632	31,265	15,268	45,712
PM fees	314	945	194	597	228	704	314	913	378	1,102
FM fees	699	2,266	390	1,170	439	1,318	395	1,186	516	1,549
Public charges and taxes	_	1,504	_	1,408	_	1,600	_	1,690	_	2,925
Maintenance and repair fees	_	256	110	732	104	1,086	28	1,091	67	1,332
Other expenses	343	1,551	1,988	2,668	1,408	3,919	387	2,545	866	3,498
Rental business expenses total	1,357	6,524	2,683	6,577	2,181	8,628	1,126	7,427	1,828	10,408
NOI	9,126	25,137	4,082	14,271	7,551	23,518	9,506	23,837	13,439	35,304
Depreciation	1,458	4,374	1,139	3,417	1,212	3,636	1,455	4,369	2,138	6,420
Rental business profit	7,668	20,762	2,943	10,854	6,339	19,882	8,050	19,468	11,300	28,884

616

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Appraisal Prices (mm yen)



**Property Names** 

Re-60 Single-residence

Re-61 Single-residence Nishishinjuku WEST

Re-62 Single-residence Nishishinjuku EAST

Re-63 Single-residence Higashishinjuku

Re-64 Single-residence Higashishinsaibashi











Addresses	Kyoto City, Kyoto	Shinjuku Ward, Tokyo	Shinjuku Ward, Tokyo	Shinjuku Ward, Tokyo	Osaka City, Osaka
Lot Area (m²)	471.10	575.67	347.29	313.96	343.80
Total Floor Area (m²)	1,362.90	2,979.31	1,787.97	2,233.42	1,295.71
Constructed	March, 2006	March, 2006	March, 2006	March, 2007	September, 2006
Occupancy Rate (%)	86.15	92.49	95.18	87.57	94.53
Acquisition Prices (mm yen)	572	1,990	1,170	1,360	566
Appraisal Prices (mm yen)	566	2,010	1,180	1,360	566

	18th Fiscal Period	19th Fiscal Period								
Operation days	61	182	61	182	61	182	61	182	61	182
Rents and common expenses	6,785	19,830	20,872	63,871	12,584	38,745	15,681	45,026	7,454	21,708
Other income	168	3,846	361	1,808	213	1840	15	1,730	132	581
Rental business income total	6,954	23,676	21,233	65,679	12,798	40,585	15,697	46,756	7,586	22,290
PM fees	206	607	527	1,574	384	1,179	397	1,101	231	657
FM fees	338	1,015	809	2,427	686	2,058	1,221	3,664	438	1,314
Public charges and taxes	_	1,240	_	3,120	_	1,696	_	1,492	_	1,347
Maintenance and repair fees	_	648	613	935	323	967	224	775	170	761
Other expenses	406	3,542	1,692	6,426	559	4,092	679	3,133	439	1,615
Rental business expenses total	951	7,054	3,642	14,483	1,954	9,995	2,523	10,165	1,279	5,696
NOI	6,002	16,622	17,590	51,195	10,844	30,590	13,174	36,591	6,306	16,593
Depreciation	1,165	3,496	2,419	7,263	1,527	4,588	2,334	7,002	929	2,789
Rental business profit	4,837	13,125	15,171	43,931	9,316	26,002	10,840	29,589	5,377	13,803



**Property Names** Re-65 Single-residence Re-66 Single-residence Re-67 Single-residence Re-68 Single-residence Re-69 Single-residence Kyudaibyoin-mae Kitayobancho **Ataqobashi Asakusabashi** Ichibancho Addresses Sendai City, Miyagi Sendai City, Miyagi Fukuoka City, Fukuoka Taito Ward, Tokyo Sendai City, Miyagi Lot Area (m2) 475.70 717.53 400.00 267.42 398.14 Total Floor Area (m<sup>2</sup>) 2,834.54 2,381.24 1,650.19 1,341.38 2,404.41 January, 2007 January, 2007 February, 2007 Constructed January, 2007 September, 2006 Occupancy Rate (%) 92.51 80.78 91.09 100.00 94.08 Acquisition Prices (mm yen) 684 426 771 834 809 Appraisal Prices (mm yen) 795 667 424 770 821

(unit: thousand yen)

	18th Fiscal Period	19th Fiscal Period								
Operation days	61	182	61	182	61	182	61	182	61	182
Rents and common expenses	11,425	35,739	9,929	29,774	5,797	17,261	8,339	25,089	11,290	35,858
Other income	473	1,377	533	1,693	262	778	36	1,331	542	1,580
Rental business income total	11,899	37,116	10,462	31,468	6,060	18,040	8,375	26,420	11,832	37,439
PM fees	297	895	251	760	185	539	242	777	299	922
FM fees	802	2,401	528	1,580	438	1,315	394	1,184	579	1,733
Public charges and taxes	_	2,640	_	2,472	_	1,307	_	1,403	_	2,798
Maintenance and repair fees	95	176	51	465	310	1,032	177	2,098	30	129
Other expenses	1,544	2,059	647	1,589	866	3,590	888	2,908	873	2,352
Rental business expenses total	2,739	8,174	1,479	6,869	1,800	7,785	1,703	8,372	1,783	7,936
NOI	9,159	28,942	8,983	24,598	4,259	10,255	6,672	18,048	10,049	29,502
Depreciation	2,243	6,731	2,201	6,603	1,303	3,939	1,190	3,570	2,020	6,062
Rental business profit	6,915	22,211	6,782	17,995	2,955	6,315	5,482	14,477	8,028	23,440

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**Property Names** 

Re-70 Single-residence Higashinakano

Re-71 Single-residence Minami 5 Jyo

Re-72 Single-residence Waseda First Square

Re-73 Single-residence Waseda Second Square









Addresses	Nakano Ward, Tokyo	Sapporo City, Hokkaido	Shinjuku Ward, Tokyo	Shinjuku Ward, Tokyo
Lot Area (m <sup>2</sup> )	538.53	439.62	820.34	319.83
Total Floor Area (m²)	1,705.22	1,757.91	3,440.06	1,356.68
Constructed	February, 2007	January, 2007	May, 2007	May, 2007
Occupancy Rate (%)	89.71	100.00	94.95	93.09
Acquisition Prices (mm yen)	942	408	2,090	872
Appraisal Prices (mm yen)	946	407	2,070	860

(unit: thousand yen)

	18th Fiscal Period	19th Fiscal Period						
Operation days	61	182	61	182	61	182	61	182
Rents and common expenses	10,255	30,231	5,551	16,653	25,448	74,084	10,392	30,395
Other income	385	1,189	327	1,008	1,012	1,871	87	700
Rental business income total	10,640	31,421	5,878	17,662	26,460	75,956	10,479	31,095
PM fees	331	897	214	_	720	1,862	284	763
FM fees	428	1,285	_	643	1,071	7,680	359	2,658
Public charges and taxes	_	795	_	1,526	_	2,022	_	861
Maintenance and repair fees	117	676	414	720	114	955	47	279
Other expenses	739	3,005	316	1,257	1,969	5,602	1,026	2,870
Rental business expenses total	1,616	6,660	945	4,148	3,876	18,122	1,717	7,432
NOI	9,023	24,760	4,933	13,514	22,584	57,833	8,762	23,662
Depreciation	1,446	4,338	1,213	3,649	2,761	8,285	1,135	3,405
Rental business profit	7,577	20,422	3,720	9,864	19,822	49,547	7,627	20,256

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# 5 Portfolio Overview and Performance (Hotel)



Property Names

Ho-01 Super Hotel Osaka Tennoii Ho-02 Super Hotel Kyoto Karasumagojyo Ho-03 Super Hotel Saitama Omiya o-04 Super Hotel Sendai Hirose-dori









Addresses	Osaka City, Osaka	Kyoto City, Kyoto	Saitama City, Saitama	Sendai City, Miyagi
Lot Area (m <sup>2</sup> )	490.65	337.23	597.25	549.10
Total Floor Area (m²)	2,486.39	2,144.02	2,946.55	3,251.77
Constructed	January, 2004	January, 2004	July, 2006	January, 2007
Occupancy Rate (%)	100.00	100.00	100.00	100.00
Acquisition Prices (mm yen)	1,080	900	1,050	1,150
Appraisal Prices (mm yen)	1,080	900	1,050	1,130

(unit: thousand yen)

	18h Fiscal Period	19th Fiscal Period	18th Fiscal Period	19th Fiscal Period	18th Fiscal Period	19th Fiscal Period	18th Fiscal Period	19th Fiscal Period
Operation days	61	182	61	182	61	182	61	182
Rents and common expenses	12,540	37,620	10,394	31,182	11,912	35,736	14,740	36,850
Other income	_	_	_	_	_	_	_	_
Rental business income total	12,540	37,620	10,394	31,182	11,912	35,736	14,740	36,850
PM fees	_	_	_	_	_	_	_	_
FM fees	_	_	_	_	_	_	_	_
Public charges and taxes	_	3,841	_	3,318	_	4,732	_	6,055
Maintenance and repair fees	_	_	_	_	_	_	_	_
Other expenses	214	645	209	630	231	698	236	714
Rental business expenses total	214	4,487	209	3,948	231	5,431	236	6,769
NOI	12,325	33,132	10,184	27,233	11,680	30,304	14,503	30,080
Depreciation	2,771	8,315	2,317	6,952	2,793	8,381	3,802	11,406
Rental business profit	9,553	24,816	7,867	20,281	8,886	21,923	10,701	18,674

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# **6 Property Acquisition Routes**



							As of May 31, 2011)
Acquisition Route	Property Name	Acquisition Price (mm yen)	Investment Ratio (%)	Acquisition Route	Property Name	Acquisition Price (mm yen)	Investment Ratio (%)
JSR	Re-35 Single-residence Shiba-koen	836	0.65	Heiwa Real	Of-05 Suitengu Heiwa Bldg	1,550	1.20
	Re-36 Single-residence Mita	1,080	0.84	Estate	Of-07 Hamamatsucho SS Bldg	1,530	1.18
	Re-37 Single-residence Takanawa	749	0.58		Of-25 Kayabacho Heiwa Bldg	4,798	3.71
	Re-38 La Residence de Shirokanedai	730	0.57		Re-05 CIC Meguro	660	0.51
	Re-39 Single-residence Ginzahigashi	1,460	1.13		Re-09 Regulus Higashikasai	650	0.50
	Re-40 Single-residence Hatchobori II	1,890	1.46		Re-14 Main Stage Minami Azabu III	1,370	1.06
	Re-41 Single-residence Hatchobori III	793	0.61		Re-21 Urbyl Berger Meidaimae	1,070	0.83
	Re-42 Single-residence Ginza	944	0.73		Re-22 Joy City Nihonbashi	1,130	0.87
	Re-43 TOUR JAUNE Komazawa-koen	6,520	5.05		8 properties in total	12,758	9.87
	Re-44 Single-residence Umeda TOWER	1,920	1.49	MSC (Morgan	Of-12 Hatchobori SF Bldg	3,060	2.37
	Re-45 Single-residence Nakanoshima	453	0.35	<b>Stanley Capital</b>	Of-13 Shibuya AX Hills	1,860	1.44
	Re-46 Single-residence Awaza	577	0.45	K.K.)	Of-14 KCA Bldg	1,730	1.34
	Re-47 Single-residence Marunouchi	624	0.48		Of-20 Funabashi Face Bldg	3,900	3.02
	Re-48 Single-residence Hirao	1,780	1.38		Re-25 Glenpark Ginza EAST	5,940	4.60
	Re-49 Single-residence Kawaramachi Nijo	534	0.41		Re-26 Glenpark Shin-yokohama	3,350	2.59
	Re-50 Single-residence Minami 6 Jyo	229	0.18		Re-29 Residence Mukogaoka	2,350	1.82
	Re-51 Single-residence Tenjinminami	631	0.49		Re-30 Residence Higashimagome	1,630	1.26
	Re-52 Single-residence Tenjinhigashi	502	0.39		Re-31 Glenpark Gakugeidaigaku	1,650	1.28
	Re-53 Single-residence Shijyo Kawaramachi	1,820	1.41		9properties in total	25,470	19.71
	Re-54 La Residence de Sendagi	820	0.63	Other	Of-01 Asahi Life Insurance Gotanda Building	1,290	1.00
	Re-55 Single-residence Sendagi	870	0.67		Of-06 NV Tomioka Bldg	2,500	1.94
	Re-56 Single-residence Komazawa-koen	615	0.48		Of-08 Kokusai Tameike Bldg	2,700	2.09
	Re-57 Single-residence Musashikoyama	842	0.65		Of-09 Grace Building Sengakujimae	1,220	0.94
	Re-58 Single-residence Kokubunji	839	0.65		Of-10 Nisso Dai 15 Bldg	1,550	1.20
	Re-59 Single-residence Hisayaodori	1,080	0.84		Of-11 Nihonbashi Daiichi Bldg	2,150	1.66
	Re-60 Single-residence Karasuma Kuramaguchi	572	0.44		Of-15 Daiwa Nakameguro Bldg	2,870	2.22
	Re-61 Single-residence Nishishinjuku WEST	1,990	1.54		Of-16 Anwa Tsukasacho Bldg	1,385	1.07
	Re-62 Single-residence Nishishinjuku EAST	1,170	0.91		Of-17 Hatchobori MF Bldg	1,110	0.86
	Re-63 Single-residence Higashishinjuku	1,360	1.05		Of-18 M2 Harajuku	3,418	2.65
	Re-64 Single-residence Higashishinsaibashi	566	0.44		Of-21 Adesso Nishiazabu	640	0.50
	Re-65 Single-residence Kitayobancho	809	0.63		Of-22 CIC Toranomon Bldg	1,675	1.30
	Re-66 Single-residence Atagobashi	684	0.53		Of-23 Aria Ikebukuro	1,314	1.02
	Re-67 Single-residence Kyudaibyoin-mae	426	0.33		Of-24 CIC Yushima Bldg	1,434	1.11
	Re-68 Single-residence Asakusabashi	771	0.60		Re-03 Concord Ichikawa	430	0.33
	Re-69 Single-residence Ichibancho	834	0.65		Re-11 Mirum Wakabayashi Koen	3,610	2.79
	Re-70 Single-residence Higashinakano	942	0.73		Re-12 Mirum Himonya	1,560	1.21
	Re-71 Single-residence Minami 5 Jyo	408	0.32		Re-15 Cosmos Gracia Azabujuban	1,260	0.98
	Re-72 Single-residence Waseda	2,090	1.62		Re-16 Advantage Gakugeidaigaku	1,000	0.77
	First Square				Re-17 Hermitage Higashikanda	1,100	0.85
	Re-73 Single-residence Waseda	872	0.67		Re-18 Hermitage Higashinihonbashi	1,210	0.94
	Second Square				Re-19 Hermitage Nerima	690	0.53
	Ho-01 Super Hotel Osaka Tennoji	1,080	0.84		Re-20 Landstage Shirokane Takanawa	4,030	3.12
	Ho-02 Super Hotel Kyoto Karasumagojyo	900	0.70		Re-23 Grefas Kamishakujii	950	0.74
	Ho-03 Super Hotel Saitama Omiya	1,050	0.81		Re-24 T&G Kinshicho Mansion	1,100	0.85
	Ho-04 Super Hotel Sendai Hirose-dori	1,150	0.89		Re-33 Advance Kameido	1,050	0.81
	43 properties in total	46,812	36.23		Re-34 Vante Tanashi	911	0.71
					27 properties in total	44,157	34.18
					87properties in portfolio total		100.00
						(Note) Includes by	rakarad proportion

HEIWA REAL ESTATE Asset Management (

(Note) Includes brokered properties

# 7 Historical Appraisal Values



#### <Office>

			Ар	praisal Amo	unt			19th Fiscal	Latent	D (C) //
Property Names	Acquisition Prices		15th Fiscal		17th Fiscal	18th Fiscal	19th Fiscal	Period Book	Profits and Losses	Profit/Loss Ratio (%)
		Period	Period	Period	Period	Period	Period (A)	Value (B)	(A) - (B)	
Of-01 Asahi Life Insurance Gotanda Building	1,290	1,667	1,542	1,546	1,515	1,393	1,398	1,276	121	9.49
Of-05 Suitengu Heiwa Bldg	1,550	1,814	1,682	1,651	1,579	1,378	1,297	1,494	(197)	(13.20)
Of-06 NV Tomioka Bldg	2,500	2,670	2,580	2,560	2,560	2,560	2,330	2,450	(120)	(4.90)
Of-07 Hamamatsucho SS Bldg	1,530	1,780	1,700	1,640	1,600	1,560	1,530	1,556	(26)	(1.73)
Of-08 Kokusai Tameike Bldg	2,700	3,080	2,930	2,780	2,720	2,620	2,570	2,790	(220)	(7.89)
Of-09 Grace Building Sengakujimae	1,220	1,570	1,500	1,490	1,450	1,440	1,430	1,190	239	20.13
Of-10 Nisso Dai 15 Bldg	1,550	1,560	1,510	1,450	1,450	1,450	1,460	1,447	12	0.88
Of-11 Nihonbashi Daiichi Bldg	2,150	2,420	2,310	2,210	2,180	2,050	1,970	2,219	(249)	(11.26)
Of-12 Hatchobori SF Bldg	3,060	2,940	2,770	2,580	2,450	2,330	2,220	3,107	(887)	(28.55)
Of-13 Shibuya AX Hills	1,860	1,870	1,700	1,640	1,580	1,440	1,420	1,854	(434)	(23.45)
Of-14 KCA Bldg	1,730	1,429	1,207	1,173	1,130	1,093	1,082	1,736	(654)	(37.69)
Of-15 Daiwa Nakameguro Bldg	2,870	2,470	2,360	2,310	2,240	2,220	2,190	2,926	(736)	(25.16)
Of-16 Anwa Tsukasacho Bldg	1,385	1,290	1,190	1,130	1,100	1,090	1,080	1,355	(275)	(20.34)
Of-17 Hatchobori MF Bldg	1,110	1,150	1,090	1,040	1,020	942	925	1,128	(203)	(18.05)
Of-18 M2 Harajuku (*	3,418	5,807	5,432	4,106	4,134	4,135	4,053	3,492	560	16.05
Of-20 Funabashi Face Bldg	3,900	3,340	3,180	3,140	3,150	3,150	3,000	3,797	(797)	(20.99)
Of-21 Adesso Nishiazabu	640	614	560	543	522	479	471	637	(166)	(26.08)
Of-22 CIC Toranomon Bldg	1,675	1,612	1,478	1,411	1,336	1,322	1,299	1,728	(429)	(24.83)
Of-23 Aria Ikebukuro	1,314	1,270	1,170	1,130	1,090	1,060	1,080	1,338	(258)	(19.33)
Of-24 CIC Yushima Bldg	1,434	1,450	1,390	1,340	1,320	1,310	1,310	1,473	(163)	(11.11)
Of-25 Kayabacho Heiwa Bldg	4,798				5,080	5,080	5,080	4,849	230	4.75
Total Office Building	43,684	41,803	39,281	36,870	41,206	40,102	39,195	43,852	(4,657)	(10.62)
(*) The acquisition price was adjusted downward from 4	,760 mm yen on	October 6, 2	009 due to par	tial sales of th	ne asset.					

#### <Residence>

SIDEFICE> (unit: million yen)

										(ui	iii. Iriiiilori yeri)
				Ар	praisal Amo	unt			19th Fiscal	Latent	0 (1)
		Acquisition Prices	14th Fiscal	15th Fiscal	16th Fiscal	17th Fiscal	18th Fiscal	19th Fiscal	Period Book	Profits and Losses (A) –	Profit/Loss Ratio (%)
		Titles								(B)	110 (70)
Re-03 Conco	rd Ichikawa	430	465	438	440	438	439	441	410	30	7.51
Re-05 CIC Me	eguro	660	613	575	563	529	507	504	644	(140)	(21.83)
Re-09 Regul	us Higashikasai	650	688	642	643	628	622	630	618	11	1.89
Re-11 Mirum	n Wakabayashi Koen	3,610	3,810	3,644	3,480	3,399	3,358	3,357	3,380	(23)	(0.71)
Re-12 Mirum	n Himonya	1,560	1,649	1,474	1,474	1,434	1,441	1,405	1,502	(97)	(6.47)
Re-14 Main	Stage Minami Azabu III	1,370	1,348	1,257	1,208	1,201	1,206	1,179	1,349	(170)	(12.65)
Re-15 Cosmo	os Gracia Azabujuban	1,260	1,249	1,209	1,168	1,081	1,060	1,060	1,239	(179)	(14.48)
Re-16 Advan	tage Gakugeidaigaku	1,000	901	869	866	837	825	821	967	(146)	(15.17)
Re-17 Hermi	tage Higashikanda	1,100	1,140	1,100	1,100	1,070	1,070	1,080	1,039	40	3.92
Re-18 Hermi	tage Higashinihonbashi	1,210	1,290	1,240	1,210	1,200	1,180	1,220	1,146	73	6.39
Re-19 Hermi	tage Nerima	690	740	700	693	678	676	670	653	16	2.46
Re-20 Lands	tage Shirokane Takanawa	4,030	4,410	4,230	4,100	3,980	3,920	3,920	3,992	(72)	(1.80)
Re-21 Urbyl	Berger Meidaimae	1,070	1,020	968	926	886	880	891	1,048	(157)	(15.01)
Re-22 Joy Cit	y Nihonbashi	1,130	1,030	979	944	925	925	915	1,115	(200)	(17.97)
Re-23 Grefas	s Kamishakujii	950	936	927	909	905	906	873	930	(57)	(6.14)
Re-24 T&G K	inshicho Mansion	1,100	1,050	982	972	970	985	1,000	1,134	(134)	(11.88)
Re-25 Glenp	ark Ginza EAST	5,940	5,060	4,500	4,280	4,200	4,040	4,130	5,863	(1,733)	(29.57)
Re-26 Glenp	ark Shin-yokohama	3,350	2,650	2,470	2,370	2,330	2,330	2,330	3,289	(959)	(29.16)
Re-29 Resid	ence Mukogaoka	2,350	1,820	1,720	1,650	1,600	1,600	1,590	2,340	(750)	(32.08)
Re-30 Resid	ence Higashimagome	1,630	1,230	1,150	1,140	1,140	1,140	1,130	1,603	(473)	(29.54)
Re-31 Glenp	ark Gakugeidaigaku	1,650	1,170	1,090	1,070	1,050	1,050	1,040	1,640	(600)	(36.60)
Re-33 Advan	ce Kameido	1,050	1,100	1,070	1,040	962	987	988	1,080	(92)	(8.52)
Ro-34 Vanto	Tanachi	911	926	802	9/12	823	925	834	010	(95)	(0.21)

#### <Residence>

			Αţ	praisal Amo	unt			19th Fiscal	Latent	0 (1)
Property Names	Acquisition Prices	14th Fiscal Period	15th Fiscal Period	16th Fiscal Period	17th Fiscal Period	18th Fiscal Period	19th Fiscal Period (A)	Period Book Value (B)	Profits and Losses (A) – (B)	Profit/Loss Ratio (%)
Re-35 Single-residence Shiba-koen	836					836	845	830	14	1.76
Re-36 Single-residence Mita	1,080					1,080	1,090	1,075	14	1.33
Re-37 Single-residence Takanawa	749					749	728	742	(14)	(2.01)
Re-38 La Residence de Shirokanedai	730					729	737	726	10	1.42
Re-39 Single-residence Ginzahigashi	1,460					1,460	1,450	1,449	0	0.01
Re-40 Single-residence Hatchobori II	1,890					1,890	1,840	1,875	(35)	(1.88)
Re-41 Single-residence Hatchobori III	793					793	793	783	9	1.21
Re-42 Single-residence Ginza	944					944	939	933	5	0.58
Re-43 TOUR JAUNE Komazawa-koen	6,520					6,510	6,480	6,509	(29)	(0.45)
Re-44 Single-residence Umeda TOWER	1,920					1,920	1,920	1,891	28	1.48
Re-45 Single-residence Nakanoshima	453					453	453	448	4	1.07
Re-46 Single-residence Awaza	577					576	575	569	5	1.02
Re-47 Single-residence Marunouchi	624					624	624	614	9	1.60
Re-48 Single-residence Hirao	1,780					1,780	1,740	1,759	(19)	(1.13)
Re-49 Single-residence Kawaramachi Nijo	534					533	520	528	(8)	(1.68)
Re-50 Single-residence Minami 6 Jyo	229					230	232	224	7	3.11
Re-51 Single-residence Tenjinminami	631					631	622	626	(4)	(0.75)
Re-52 Single-residence Tenjinhigashi	502					502	501	493	7	1.58
Re-53 Single-residence Shijyo Kawaramachi	1,820					1,830	1,820	1,803	16	0.89
Re-54 La Residence de Sendagi	820					820	826	814	11	1.35
Re-55 Single-residence Sendagi	870					870	876	864	11	1.37
Re-56 Single-residence Komazawa-koen	615					615	616	610	5	0.90
Re-57 Single-residence Musashikoyama	842					842	854	837	16	2.01
Re-58 Single-residence Kokubunji	839					839	847	833	13	1.64

#### <Residence, Hotel>

		Acquisition		Aş	praisal Amo	unt				Latent	Profit/Loss
		Prices		15th Fiscal Period	16th Fiscal Period	17th Fiscal Period	18th Fiscal Period	19th Fiscal Period (A)	Period Book Value (B)	Profits and Losses (A) – (B)	Ratio (%)
Re-59	Single-residence Hisayaodori	1,080					1,080	1,080	1,071	8	0.78
Re-60	Single-residence Karasuma Kuramaguchi	572					572	566	567	(1)	(0.23)
Re-61	Single-residence Nishishinjuku WEST	1,990					1,990	2,010	1,982	27	1.41
Re-62	Single-residence Nishishinjuku EAST	1,170					1,170	1,180	1,165	14	1.24
Re-63	Single-residence Higashishinjuku	1,360					1,360	1,360	1,350	9	0.69
Re-64	Single-residence Higashishinsaibashi	566					566	566	562	3	0.62
Re-65	Single-residence Kitayobancho	809					810	795	800	(5)	(0.62
Re-66	Single-residence Atagobashi	684					684	667	675	(8)	(1.20)
Re-67	Single-residence Kyudaibyoin-mae	426					427	424	422	1	0.31
Re-68	Single-residence Asakusabashi	771					771	770	766	3	0.48
Re-69	Single-residence Ichibancho	834					834	821	825	(4)	(0.59)
Re-70	Single-residence Higashinakano	942					941	946	936	9	1.04
Re-71	Single-residence Minami 5 Jyo	408					408	407	405	1	0.39
Re-72	Single-residence Waseda	2,090					2,100	2,070	2,078	(8)	(0.43)
	First Square										
Re-73	Single-residence Waseda	872					874	860	867	(7)	(0.85
	Second Square										
	Total Residential Properties	81,333	36,295	34,126	33,089	32,266	74,615	74,458	80,237	(5,779)	(7.20)
Ho-01	Super Hotel Osaka Tennoji	1,080					1,080	1,080	1,068	11	1.03
Ho-02	Super Hotel Kyoto Karasumagojyo	900					900	900	890	9	1.03
Ho-03	Super Hotel Saitama Omiya	1,050					1,050	1,050	1,038	11	1.07
Ho-04	Super Hotel Sendai Hirose-dori	1,150					1,150	1,130	1,134	(4)	(0.41)
	Total Hotels	4,180					4,180	4,160	4,133	26	0.65
	Total properties in portfolio	129,197	89,868	84,187	80,409	83,752	128,955	117,813	128,223	(10,410)	(8.12)

<sup>\*)</sup> The acquisition price was adjusted downward from 4,760 mm yen on October 6, 2009 due to partial sales of the as

# 8 Historical Actual NOI Return



	Property Names		Actua	al NOI Returns	*		(%)
	rioperty Names	14th	15th	16th	17th	18th	19th
Of-01	Asahi Life Insurance Gotanda Building	6.84	6.97	6.92	6.87	6.25	2.71
Of-03	Daihyaku Life Insurance Shinjuku Buildiı *1	7.11	7.05	7.69	_	_	_
Of-04	Ebisu Square *1	6.46	4.41	5.12	_	_	_
Of-05	Suitengu Heiwa Bldg	6.36	6.15	5.51	5.71	4.63	4.75
Of-06	NV Tomioka Bldg	5.52	5.77	5.71	5.81	5.19	4.23
Of-07	Hamamatsucho SS Bldg	5.93	6.09	5.82	5.60	4.99	5.55
Of-08	Kokusai Tameike Bldg	5.20	5.60	4.99	3.56	3.65	3.82
Of-09	Grace Building Sengakujimae	7.69	7.94	6.88	7.39	6.41	5.93
Of-10	Nisso Dai 15 Bldg	5.71	5.87	5.86	5.89	5.92	5.43
Of-11	Nihonbashi Daiichi Bldg	5.42	5.57	5.50	5.31	4.93	4.13
Of-12	Hatchobori SF Bldg	4.72	4.82	3.73	3.90	3.26	2.83
Of-13	Shibuya AX Hills	4.55	4.06	2.85	2.52	1.95	2.58
Of-14	KCA Bldg	3.90	3.96	3.00	2.60	2.64	2.68
Of-15	Daiwa Nakameguro Bldg	4.53	4.25	3.93	3.77	4.29	4.26
Of-16	Anwa Tsukasacho Bldg	3.95	4.06	4.80	4.84	4.65	2.93
Of-17	Hatchobori MF Bldg	4.95	5.11	5.09	4.83	3.98	-2.05
Of-18	M2 Harajuku *2	5.60	5.94	4.92	8.15	5.21	5.64
Of-19	Sannomiya Sanwa Toyo Bldg *3	4.20	4.51	4.02	3.84	3.35	3.91
Of-20	Funabashi Face Bldg	4.87	4.84	4.57	4.65	4.63	4.69
Of-21	Adesso Nishiazabu	4.44	4.24	3.86	2.74	2.94	3.47
Of-22	CIC Toranomon Bldg	5.18	5.09	4.02	4.09	3.14	0.26
Of-23	Aria Ikebukuro	5.18	5.52	4.68	4.28	3.60	4.15
Of-24	CIC Yushima Bldg	4.89	5.45	5.28	5.38	5.31	4.88
Of-25	Kayabacho Heiwa Bldg				7.85	7.90	7.87
	Total Office Buildings	5.27	5.14	4.79	5.03	4.53	4.23

	Property Names			Actu	al NOI Returns			(%)
	Property Names		14th	15th	16th	17th	18th	19th
Re-03	Concord Ichikawa		6.87	6.54	6.86	6.26	6.51	6.25
Re-05	CIC Meguro		3.11	4.25	4.21	3.81	4.55	3.70
Re-08	Maia Shibuya Sakuragaoka	*4	5.01	_	_	_	_	-
Re-09	Regulus Higashikasai		6.14	6.14	6.17	5.86	6.11	5.67
Re-11	Mirum Wakabayashi Koen		5.65	5.59	5.61	4.61	5.10	5.14
Re-12	Mirum Himonya		4.97	4.48	4.94	4.37	4.48	4.32
Re-14	Main Stage Minami Azabu III		4.57	4.04	3.11	2.67	3.65	4.19
Re-15	Cosmos Gracia Azabujuban		4.92	4.42	3.68	2.21	3.10	3.79
Re-16	Advantage Gakugeidaigaku		4.06	3.62	3.64	3.25	3.80	3.98
Re-17	Hermitage Higashikanda		4.37	4.88	4.90	4.25	4.87	4.94
Re-18	Hermitage Higashinihonbashi		4.50	5.49	4.83	4.85	5.19	5.18
Re-19	Hermitage Nerima		6.04	5.61	5.42	5.26	5.20	4.64
Re-20	Landstage Shirokanetakanawa		5.48	5.32	4.41	4.11	4.43	4.46
Re-21	Urbyl Berger Meidaimae		4.63	4.98	4.42	3.33	4.35	4.18
Re-22	Joy City Nihonbashi		4.62	4.33	3.78	3.82	4.05	4.66
Re-23	Grefas Kamishakujii		6.01	5.93	5.49	5.26	5.76	5.69
Re-24	T&G Kinshicho Mansion		4.63	4.79	4.70	4.60	4.88	4.60
Re-25	Glenpark Ginza EAST		3.53	3.42	2.82	2.43	2.58	2.83
Re-26	Glenpark Shin-yokohama		4.49	4.04	3.90	3.34	4.25	3.98
Re-27	Glenpark Ikedayama	*3	2.76	2.54	2.45	1.51	1.55	1.85
Re-28	Rune Higashiterao	*3	3.84	3.89	3.46	3.15	3.75	3.49
Re-29	Residence Mukogaoka		3.90	4.12	3.74	3.52	3.78	3.54
Re-30	Residence Hiagashimagome		4.03	3.95	3.76	3.69	4.07	3.79
Re-31	Glenpark Gakugeidaigaku		3.08	3.52	3.20	2.59	2.82	3.20
Re-32	Wako Gakusei Heights	*5	_	_	_	_	_	-
Re-33	Advantage Kameido		6.07	6.10	5.85	6.28	5.52	5.64
Re-34	Vante Tanashi		6.29	5.74	3.41	3.82	4.57	4.82

	Second News		(%)				
	Property Names	14th	15th	16th	17th	18th	19th
Re-35	Single-residence Shiba-koen					6.18	5.68
Re-36	Single-residence Mita					6.25	5.72
Re-37	Single-residence Takanawa					4.23	4.81
Re-38	La Residence de Shirokanedai					5.77	5.37
Re-39	Single-residence Ginzahigashi					5.94	5.54
Re-40	Single-residence Hatchobori II					5.53	5.16
Re-41	Single-residence Hatchobori III					5.13	5.33
Re-42	Single-residence Ginza					5.19	5.40
Re-43	TOUR JAUNE Komazawa-koen					4.82	4.14
Re-44	Single-residence Umeda TOWER					7.37	6.13
Re-45	Single-residence Nakanoshima					7.56	5.67
Re-46	Single-residence Awaza					7.56	6.64
Re-47	Single-residence Marunouchi					6.56	6.25
Re-48	Single-residence Hirao					7.05	5.91
Re-49	Single-residence Kawaramachi Nijo					6.16	5.52
Re-50	Single-residence Minami 6 Jyo					6.91	7.11
Re-51	Single-residence Tenjinminami					7.31	5.38
Re-52	Single-residence Tenjinhigashi					7.41	6.87
Re-53	Single-residence Shijyo Kawaramachi					6.96	6.67
Re-54	La Residence de Sendagi					6.27	5.60
Re-55	Single-residence Sendagi					6.29	5.78
Re-56	Single-residence Komazawa-koen					3.98	4.64
Re-57	Single-residence Musashikoyama					5.38	5.59
Re-58	Single-residence Kokubunji					6.80	5.68
Re-59	Single-residence Hisayaodori					7.47	6.54
Re-60	Single-residence Karasuma Kuramaguchi					6.30	5.81
Re-61	Single-residence Nishishinjuku WEST					5.30	5.15
Re-62	Single-residence Nishishinjuku EAST					5.56	5.23

NE-34	valite fallasili	0.29	3.74	5.41	3.02	4.37	4.02		
David Maria		Actual NOI Returns*							
	Property Names		15th	16th	17th	18th	19th		
Re-63	Single-residence Higashishinjuku					5.81	5.38		
Re-64	Single-residence Higashishinsaibashi					6.69	5.86		
Re-65	Single-residence Kitayobancho					6.79	7.16		
Re-66	Single-residence Atagobashi					7.88	7.19		
Re-67	Single-residence Kyudaibyoin-mae					6.00	4.81		
Re-68	Single-residence Asakusabashi					5.19	4.68		
Re-69	Single-residence Ichibancho					7.23	7.07		
Re-70	Single-residence Higashinakano					5.75	5.26		
Re-71	Single-residence Minami 5 Jyo					7.26	6.62		
Re-72	Single-residence Waseda First Square					6.48	5.53		
Re-73	Single-residence Waseda First Square					6.03	5.43		
	Total Residential Properties	4.51	4.44	4.04	3.61	5.00	4.74		
Ho-01	Super Hotel Osaka Tennoji					6.85	6.14		
Ho-02	Super Hotel Kyoto Karasumagojyo					6.79	6.05		
Ho-03	Super Hotel Saitama Omiya					6.67	5.77		
Ho-04	Super Hotel Sendai Hirose-dori					7.57	5.23		
	Total Hotels					6.99	5.78		
	Total properties in portfolio	4.93	4.83	4.46	4.37	4.89	4.59		

<sup>\*</sup>Actual NOI return = (Actual NOI / managed days x 365 days) / acquisition price.

EIWA REAL ESTATE Asset Management CO.,LTD.

58

<sup>\*1</sup> Transferred on August 31, 2009

<sup>\*2</sup> Transferred a part of land on October 6, 2009

<sup>\*3</sup> Transferred on February 28, 2011

<sup>\*4</sup> Transferred on July 28, 2008

<sup>\*5</sup> Transferred on April 25, 2008

# 9 Historical Occupancy (by property)



																	(%)
	Property Names	11/30/10	12/31/10	1/31/11	2/28/11	3/31/11	4/30/11	5/31/11		Property Names	11/30/10	12/31/10	1/31/11	2/28/11	3/31/11	4/30/11	5/31/11
Of-01	Asahi Life Insurance Gotanda Building	87.04	100.00	100.00	100.00	100.00	100.00	100.00	Re-35	Single-residence Shiba-koen	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Of-05	Suitengu Heiwa Bldg	100.00	100.00	100.00	100.00	100.00	100.00	100.00	Re-36	Single-residence Mita	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Of-06	NV Tomioka Bldg	86.91	86.91	86.91	86.91	86.91	86.91	86.91	Re-37	Single-residence Takanawa	89.53	87.03	93.76	94.11	96.27	96.27	92.46
Of-07	Hamamatsucho SS Bldg	100.00	100.00	100.00	100.00	100.00	100.00	100.00	Re-38	La Residence de Shirokanedai	100.00	96.51	96.51	95.91	92.41	96.51	93.01
Of-08	Kokusai Tameike Bldg	88.75	91.59	91.59	91.59	91.59	91.59	91.59	Re-39	Single-residence Ginzahigashi	94.87	94.42	94.31	94.42	96.92	95.67	94.42
Of-09	Grace Building Sengakujimae	89.64	89.64	89.64	89.64	89.64	89.64	89.64	Re-40	Single-residence Hatchobori II	88.99	89.00	88.10	88.49	89.77	93.24	90.74
Of-10	Nisso Dai 15 Bldg	100.00	100.00	100.00	100.00	100.00	100.00	100.00	Re-41	Single-residence Hatchobori III	89.28	88.83	88.83	88.83	86.20	90.03	87.40
Of-11	Nihonbashi Daiichi Bldg	90.31	90.31	90.31	90.31	90.31	90.31	90.31	Re-42	Single-residence Ginza	97.85	100.00	95.97	95.97	100.00	98.13	93.54
Of-12	Hatchobori SF Bldg	92.44	92.44	92.44	92.44	100.00	97.02	97.02	Re-43	TOUR JAUNE Komazawa-koen	93.04	93.85	91.91	94.68	96.11	92.84	91.31
Of-13	Shibuya AX Hills	87.28	87.28	76.92	76.92	79.38	79.38	79.38	Re-44	Single-residence Umeda TOWER	94.47	93.00	93.73	93.51	98.46	98.84	99.42
Of-14	KCA Bldg	82.20	82.20	82.20	82.20	82.20	82.20	82.20	Re-45	Single-residence Nakanoshima	96.93	93.42	96.50	89.34	89.77	93.88	93.88
Of-15	Daiwa Nakameguro Bldg	100.00	100.00	100.00	100.00	100.00	100.00	100.00	Re-46	Single-residence Awaza	95.27	98.32	98.32	98.48	98.48	96.96	90.55
Of-16	Anwa Tsukasacho Bldg	78.43	78.43	64.39	64.39	64.39	71.19	71.19	Re-47	Single-residence Marunouchi	93.08	91.69	90.31	94.47	90.31	91.66	93.04
Of-17	Hatchobori MF Bldg	88.60	100.00	100.00	100.00	100.00	88.60	88.60	Re-48	Single-residence Hirao	93.19	92.66	92.62	92.60	91.66	90.46	89.63
Of-18	M2 Harajuku	100.00	100.00	100.00	100.00	100.00	100.00	100.00	Re-49	Single-residence Kawaramachi Nijo	88.50	84.28	89.96	92.04	92.33	88.59	88.54
Of-19	Sannomiya Sanwa Toyo Bldg	84.50	84.50	86.85	_	_	_	_	Re-50	Single-residence Minami 6 Jyo	90.04	93.34	96.67	96.67	96.67	96.67	96.67
Of-20	Funabashi Face Bldg	100.00	100.00	100.00	100.00	100.00	100.00	100.00	Re-51	Single-residence Tenjinminami	93.55	90.32	90.32	92.47	95.70	94.62	93.55
Of-21	Adesso Nishiazabu	100.00	100.00	100.00	100.00	100.00	100.00	100.00	Re-52	Single-residence Tenjinhigashi	89.61	88.31	92.21	96.10	98.70	96.10	96.10
Of-22	CIC Toranomon Bldg	73.01	73.01	73.01	73.01	73.01	73.01	86.51	Re-53	Single-residence Shijyo Kawaramachi	100.00	99.37	99.37	98.75	97.54	97.50	98.13
Of-23	Aria Ikebukuro	100.00	100.00	100.00	100.00	100.00	100.00	100.00	Re-54	La Residence de Sendagi	100.00	100.00	96.33	100.00	100.00	98.18	92.70
Of-24	CIC Yushima Bldg	100.00	100.00	100.00	100.00	100.00	100.00	100.00	Re-55	Single-residence Sendagi	100.00	100.00	96.91	100.00	97.16	100.00	100.00
Of-25	Kayabacho Heiwa Bldg	100.00	100.00	100.00	100.00	100.00	100.00	100.00	Re-56	Single-residence Komazawa-koen	94.44	94.44	91.67	88.89	94.44	100.00	97.22
	Total Office Buildings	92.26	93.14	92.86	93.76	94.22	93.94	94.37	Re-57	Single-residence Musashikoyama	96.40	91.53	94.12	98.12	94.57	92.77	92.70
Re-03	Concord Ichikawa	100.00	100.00	100.00	100.00	100.00	100.00	100.00	Re-58	Single-residence Kokubunji	96.65	92.53	90.89	90.88	96.47	96.13	96.13
Re-05	CIC Meguro	95.07	87.44	95.81	95.81	100.00	100.00	100.00	Re-59	Single-residence Hisayaodori	95.97	96.96	96.96	94.98	95.88	96.94	94.98
Re-09	Regulus Higashikasai	100.00	100.00	100.00	100.00	100.00	100.00	100.00	Re-60	Single-residence Karasuma Kuramaguchi	91.10	89.08	91.10	93.24	87.81	86.15	86.15
Re-11	Mirum Wakabayashi Koen	98.05	95.80	95.11	94.95	97.03	95.97	96.86	Re-61	Single-residence Nishishinjuku WEST	93.41	93.41	96.25	94.99	94.99	96.25	92.49
Re-12	Mirum Himonya	98.23	96.56	96.59	91.45	95.61	94.72	93.08	Re-62	Single-residence Nishishinjuku EAST	90.65	92.16	93.67	95.18	97.59	97.59	95.18
Re-14	Main Stage Minami Azabu III	100.00	100.00	100.00	96.66	95.00	95.00	98.34	Re-63	Single-residence Higashishinjuku	95.73	95.73	91.72	93.16	91.72	86.40	87.57
Re-15	Cosmos Gracia Azabujuban	100.00	100.00	97.13	97.13	89.25	100.00	100.00	Re-64	Single-residence Higashishinsaibashi	100.00	97.72	94.98	94.98	97.72	92.24	94.53
Re-16	Advantage Gakugeidaigaku	85.27	88.86	88.86	88.44	91.51	88.37	88.37	Re-65	Single-residence Kitayobancho	96.68	95.57	97.77	100.00	96.66	95.55	91.09
Re-17	Hermitage Higashikanda	90.67	96.91	96.91	96.91	100.00	96.91	93.80	Re-66	Single-residence Atagobashi	94.27	93.02	96.27	97.51	94.26	96.26	92.51
Re-18	Hermitage Higashinihonbashi	91.03	94.98	92.34	100.00	100.00	97.42	97.53	Re-67	Single-residence Kyudaibyoin-mae	88.43	89.18	88.45	88.45	93.34	83.31	80.78
Re-19	Hermitage Nerima	92.32	92.32	92.32	88.49	86.57	92.32	94.24	Re-68	Single-residence Asakusabashi	92.31	92.31	92.31	92.31	97.44	100.00	100.00
Re-20	Landstage Shirokane Takanawa	96.26	96.26	96.26	94.82	94.89	93.87	92.26	Re-69	Single-residence Ichibancho	93.46	96.45	95.83	95.83	98.82	97.63	94.08
Re-21	Urbyl Berger Meidaimae	88.83	88.89	90.71	90.71	100.00	96.40	96.40	Re-70	Single-residence Higashinakano	96.54	100.00	98.43	95.44	95.44	93.51	89.71
Re-22	Joy City Nihonbashi	98.02	98.02	96.29	98.27	100.00	96.29	91.58	Re-71	Single-residence Minami 5 Jyo	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Re-23	Grefas Kamishakujii	97.14	98.50	97.29	95.30	98.01	93.82	93.82	Re-72	Single-residence Waseda First Square	98.58	97.08	93.47	95.01	94.90	97.88	94.95
Re-24	T&G Kinshicho Mansion	94.75	94.71	94.71	96.51	96.48	96.22	97.98	Re-73	Single-residence Waseda Second Square	96.24	96.24	96.24	94.21	91.05	91.05	93.09
Re-25	Glenpark Ginza EAST	81.42	84.32	85.20	90.25	93.09	93.26	92.97		Total Residential Properties	93.37	93.37	93.29	94.79	95.47	94.99	93.99
Re-26	Glenpark Shin-yokohama	95.35	94.27	94.37	95.14	94.64	94.51	92.56	Ho-01	Super Hotel Osaka Tennoji	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Re-27	Glenpark Ikedayama	72.22	73.86	73.86	_	_	_	_	Ho-02	Super Hotel Kyoto Karasumagojyo	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Re-28	Rune Higashiterao	86.57	86.75	86.18	_	_	_	_	Ho-03	Super Hotel Saitama Omiya	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Re-29	Residence Mukogaoka	94.42	95.13	95.13	97.05	98.08	96.08	96.08	Ho-04	Super Hotel Sendai Hirose-dori	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Re-30	Residence Higashimagome	86.10	89.00	89.00	89.00	85.99	85.99	88.63		Total Hotels	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Re-31	Glenpark Gakugeidaigaku	90.71	95.27	96.24	96.24	96.24	100.00	95.90		Total properties in portfolio	93.47	93.68	93.55	94.87	95.45	95.05	94.44
Re-33	Advance Kameido	100.00	100.00	100.00	100.00	100.00	100.00	100.00									
Re-34	Vante Tanashi	100.00	100.00	100.00	100.00	100.00	100.00	100.00									



## 10 Condition of Collaterals



(unit: million yen)

•Collaterals Properties

•Collaterals	Properti	es		
		Property Names	Asset Format	Appraisal Value
Office	Of-01	Asahi Life Insurance Gotanda Building	Trust beneficial interest	1,398
	Of-05	Suitengu Heiwa Bldg	Trust beneficial interest	1,297
	Of-06	NV Tomioka Bldg	Trust beneficial interest	2,330
	Of-07	Hamamatsucho SS Bldg	Trust beneficial interest	1,530
	Of-08	Kokusai Tameike Bldg	Trust beneficial interest	2,570
	Of-09	Grace Building Sengakujimae	Trust beneficial interest	1,430
	Of-10	Nisso Dai 15 Bldg	Real estate	1,460
	Of-11	Nihonbashi Daiichi Bldg	Trust beneficial interest	1,970
	Of-12	Hatchobori SF Bldg	Real estate	2,220
	Of-13	Shibuya AX Hills	Real estate	1,420
	Of-14	KCA Bldg	Real estate	1,082
	Of-15	Daiwa Nakameguro Bldg	Real estate	2,190
	Of-16	Anwa Tsukasacho Bldg	Real estate	1,080
	Of-17	Hatchobori MF Bldg	Real estate	925
	Of-20	Funabashi Face Bldg	Real estate	3,000
	Of-22	CIC Toranomon Bldg	Real estate	1,299
	Of-23	Aria Ikebukuro	Real estate	1,080
	Of-25	Kayabacho Heiwa Bldg	Trust beneficial interest	5,080
Residence	Re-03	Concord Ichikawa	Trust beneficial interest	441
	Re-09	Regulus Higashikasai	Trust beneficial interest	630
	Re-11	Mirum Wakabayashi Koen	Trust beneficial interest	3,357
	Re-12	Mirum Himonya	Trust beneficial interest	1,405
	Re-14	Main Stage Minami Azabu III	Trust beneficial interest	1,179
	Re-15	Cosmos Gracia Azabujuban	Trust beneficial interest	1,060
	Re-17	Hermitage Higashikanda	Trust beneficial interest	1,080
	Re-18	Hermitage Higashinihonbashi	Trust beneficial interest	1,220
	Re-19	Hermitage Nerima	Trust beneficial interest	670
	Re-20	Landstage Shirokane Takanawa	Real estate	3,920
	Re-21	Urbyl Berger Meidaimae	Real estate	891
	Re-23	Grefas Kamishakujii	Real estate	873
	Re-24	T&G Kinshicho Mansion	Real estate	1,000
	Re-26	Glenpark Shin-yokohama	Real estate	2,330
	Re-29	Residence Mukogaoka	Real estate	1,590
	Re-30	Residence Higashimagome	Real estate	1,130
	Re-33	Advance Kameido	Real estate	988
	Re-34	Vante Tanashi	Real estate	834
	Re-35	Single-residence Shiba-koen	Trust beneficial interest	845
	Re-36	Single-residence Mita	Trust beneficial interest	1,090
	Re-37	Single-residence Takanawa	Trust beneficial interest	728
	Re-38	La Residence de Shirokanedai	Trust beneficial interest	737
	Re-39	Single-residence Ginzahigashi	Trust beneficial interest	1,450
	Re-40	Single-residence Hatchobori II	Trust beneficial interest	1,840
	Re-41	Single-residence Hatchobori III	Trust beneficial interest	793
	Re-42	Single-residence Ginza	Trust beneficial interest	939
	Re-43	TOUR JAUNE Komazawa-koen	Trust beneficial interest	6,480
	Re-44	Single-residence Umeda TOWER	Trust beneficial interest	1,920
	Re-45	Single-residence Nakanoshima	Trust beneficial interest	453

Re-47 Single-residence Marunouchi Re-48 Single-residence Hirao Trust beneficial interest Re-49 Single-residence Kawaramachi Nijo Trust beneficial interest Re-50 Single-residence Minami 6 Jyo Trust beneficial interest Re-51 Single-residence Tenjinminami Trust beneficial interest Re-52 Single-residence Tenjinminami Trust beneficial interest Re-53 Single-residence Shijyo Kawaramachi Trust beneficial interest Re-54 La Residence de Sendagi Trust beneficial interest Re-55 Single-residence Sendagi Trust beneficial interest Re-56 Single-residence Komazawa-koen Trust beneficial interest Re-57 Single-residence Musashikoyama Trust beneficial interest Re-58 Single-residence Kokubunji Trust beneficial interest Re-59 Single-residence Kokubunji Trust beneficial interest Re-60 Single-residence Karasuma Kuramaguchi Re-61 Single-residence Nishishinjuku WEST Trust beneficial interest Re-62 Single-residence Nishishinjuku EAST Trust beneficial interest Re-64 Single-residence Higashishinjuku Trust beneficial interest Re-65 Single-residence Higashishinjuku Trust beneficial interest Re-66 Single-residence Higashishinsaibashi Trust beneficial interest	'alue
Re-48 Single-residence Hirao Trust beneficial interest Re-49 Single-residence Kawaramachi Nijo Trust beneficial interest Re-50 Single-residence Minami 6 Jyo Trust beneficial interest Re-51 Single-residence Tenjinminami Trust beneficial interest Re-52 Single-residence Tenjinminami Trust beneficial interest Trust beneficial interest Re-53 Single-residence Shijyo Kawaramachi Trust beneficial interest Trust beneficial interest Trust beneficial interest Trust beneficial interest Re-55 Single-residence Sendagi Trust beneficial interest Re-56 Single-residence Komazawa-koen Trust beneficial interest Re-57 Single-residence Musashikoyama Trust beneficial interest Re-58 Single-residence Kokubunji Trust beneficial interest Re-59 Single-residence Kokubunji Trust beneficial interest Re-60 Single-residence Karasuma Kuramaguchi Re-61 Single-residence Nishishinjuku WEST Trust beneficial interest Trust beneficial interest Re-62 Single-residence Nishishinjuku EAST Trust beneficial interest 1, Re-63 Single-residence Higashishinjuku Trust beneficial interest 1, Re-64 Single-residence Higashishinsaibashi Trust beneficial interest Trust beneficial interest 1, Re-65 Single-residence Kitayobancho Trust beneficial interest Trust beneficial interest Trust beneficial interest 1, Re-65 Single-residence Kitayobancho Trust beneficial interest Trust bene	575
Re-49 Single-residence Kawaramachi Nijo Trust beneficial interest Re-50 Single-residence Minami 6 Jyo Trust beneficial interest Re-51 Single-residence Tenjinminami Trust beneficial interest Re-52 Single-residence Tenjinminami Trust beneficial interest Re-53 Single-residence Shijyo Kawaramachi Trust beneficial interest Re-54 La Residence de Sendagi Trust beneficial interest Re-55 Single-residence Sendagi Trust beneficial interest Re-56 Single-residence Komazawa-koen Trust beneficial interest Re-57 Single-residence Musashikoyama Trust beneficial interest Re-58 Single-residence Kokubunji Trust beneficial interest Re-59 Single-residence Kisayaodori Trust beneficial interest Re-60 Single-residence Karasuma Kuramaguchi Re-61 Single-residence Nishishinjuku WEST Trust beneficial interest Re-62 Single-residence Nishishinjuku EAST Trust beneficial interest Re-63 Single-residence Higashishinjuku Trust beneficial interest Re-64 Single-residence Higashishinsaibashi Trust beneficial interest Re-65 Single-residence Kitayobancho Trust beneficial interest	624
Re-50 Single-residence Minami 6 Jyo Trust beneficial interest Re-51 Single-residence Tenjinminami Trust beneficial interest Re-52 Single-residence Tenjinhigashi Trust beneficial interest Re-53 Single-residence Shijyo Kawaramachi Trust beneficial interest Re-54 La Residence de Sendagi Trust beneficial interest Re-55 Single-residence Sendagi Trust beneficial interest Re-56 Single-residence Komazawa-koen Trust beneficial interest Re-57 Single-residence Musashikoyama Trust beneficial interest Re-58 Single-residence Kokubunji Trust beneficial interest Re-59 Single-residence Hisayaodori Trust beneficial interest Re-60 Single-residence Karasuma Kuramaguchi Re-61 Single-residence Nishishinjuku WEST Trust beneficial interest Re-62 Single-residence Nishishinjuku EAST Trust beneficial interest Re-63 Single-residence Higashishinjuku Trust beneficial interest Re-64 Single-residence Higashishinsaibashi Trust beneficial interest Re-65 Single-residence Kitayobancho Trust beneficial interest	1,740
Re-51 Single-residence Tenjinminami Trust beneficial interest Re-52 Single-residence Tenjinhigashi Trust beneficial interest Re-53 Single-residence Shijyo Kawaramachi Trust beneficial interest Re-54 La Residence de Sendagi Trust beneficial interest Re-55 Single-residence Sendagi Trust beneficial interest Re-56 Single-residence Komazawa-koen Trust beneficial interest Re-57 Single-residence Musashikoyama Trust beneficial interest Re-58 Single-residence Kokubunji Trust beneficial interest Re-59 Single-residence Hisayaodori Trust beneficial interest Re-60 Single-residence Karasuma Kuramaguchi Re-61 Single-residence Nishishinjuku WEST Trust beneficial interest Re-62 Single-residence Nishishinjuku EAST Trust beneficial interest Re-63 Single-residence Higashishinjuku Trust beneficial interest Re-64 Single-residence Higashishinsaibashi Trust beneficial interest Re-65 Single-residence Kitayobancho Trust beneficial interest	520
Re-52 Single-residence Tenjinhigashi Trust beneficial interest Re-53 Single-residence Shijyo Kawaramachi Trust beneficial interest Re-54 La Residence de Sendagi Trust beneficial interest Re-55 Single-residence Sendagi Trust beneficial interest Re-56 Single-residence Komazawa-koen Trust beneficial interest Re-57 Single-residence Musashikoyama Trust beneficial interest Re-58 Single-residence Kokubunji Trust beneficial interest Re-59 Single-residence Hisayaodori Trust beneficial interest Re-60 Single-residence Karasuma Kuramaguchi Re-61 Single-residence Nishishinjuku WEST Trust beneficial interest Re-62 Single-residence Nishishinjuku EAST Trust beneficial interest Re-63 Single-residence Higashishinjuku Trust beneficial interest Re-64 Single-residence Higashishinsaibashi Trust beneficial interest Re-65 Single-residence Kitayobancho Trust beneficial interest	232
Re-53 Single-residence Shijyo Kawaramachi Trust beneficial interest 1, Re-54 La Residence de Sendagi Trust beneficial interest Re-55 Single-residence Sendagi Trust beneficial interest Re-56 Single-residence Komazawa-koen Trust beneficial interest Re-57 Single-residence Musashikoyama Trust beneficial interest Re-58 Single-residence Kokubunji Trust beneficial interest Re-59 Single-residence Hisayaodori Trust beneficial interest 1, Re-60 Single-residence Karasuma Kuramaguchi Re-61 Single-residence Nishishinjuku WEST Trust beneficial interest 2, Re-62 Single-residence Nishishinjuku EAST Trust beneficial interest 1, Re-63 Single-residence Higashishinjuku Trust beneficial interest 1, Re-64 Single-residence Higashishinsaibashi Trust beneficial interest 1, Re-65 Single-residence Kitayobancho Trust beneficial interest 1, Trust beneficial interest 1, Trust beneficial interest 1, Re-65 Single-residence Kitayobancho Trust beneficial interest 1, Trust beneficial interest 1, Trust beneficial interest 1, Trust beneficial interest 1, Re-65 Single-residence Kitayobancho Trust beneficial interest 1, Trust beneficial interest 1, Trust beneficial interest 1, Re-65 Single-residence Kitayobancho Trust beneficial interest 1, Trust benefi	622
Re-54 La Residence de Sendagi Trust beneficial interest Re-55 Single-residence Sendagi Trust beneficial interest Re-56 Single-residence Komazawa-koen Trust beneficial interest Re-57 Single-residence Musashikoyama Trust beneficial interest Re-58 Single-residence Kokubunji Trust beneficial interest Re-59 Single-residence Hisayaodori Trust beneficial interest Re-60 Single-residence Karasuma Kuramaguchi Re-61 Single-residence Nishishinjuku WEST Trust beneficial interest Re-62 Single-residence Nishishinjuku EAST Trust beneficial interest Re-63 Single-residence Higashishinjuku Trust beneficial interest Re-64 Single-residence Higashishinsaibashi Trust beneficial interest Re-65 Single-residence Kitayobancho Trust beneficial interest	501
Re-55 Single-residence Sendagi Trust beneficial interest Re-56 Single-residence Komazawa-koen Trust beneficial interest Re-57 Single-residence Musashikoyama Trust beneficial interest Re-58 Single-residence Kokubunji Trust beneficial interest Re-59 Single-residence Hisayaodori Trust beneficial interest Re-60 Single-residence Karasuma Kuramaguchi Re-61 Single-residence Nishishinjuku WEST Trust beneficial interest Re-62 Single-residence Nishishinjuku EAST Trust beneficial interest Re-63 Single-residence Higashishinjuku Trust beneficial interest Re-64 Single-residence Higashishinsaibashi Trust beneficial interest Re-65 Single-residence Kitayobancho Trust beneficial interest	1,820
Re-56 Single-residence Komazawa-koen Trust beneficial interest Re-57 Single-residence Musashikoyama Trust beneficial interest Re-58 Single-residence Kokubunji Trust beneficial interest Re-59 Single-residence Hisayaodori Trust beneficial interest Re-60 Single-residence Karasuma Kuramaguchi Re-61 Single-residence Nishishinjuku WEST Trust beneficial interest Re-62 Single-residence Nishishinjuku EAST Trust beneficial interest Re-63 Single-residence Higashishinjuku Trust beneficial interest Re-64 Single-residence Higashishinsaibashi Trust beneficial interest Re-65 Single-residence Kitayobancho Trust beneficial interest	826
Re-57 Single-residence Musashikoyama Trust beneficial interest Re-58 Single-residence Kokubunji Trust beneficial interest Re-59 Single-residence Hisayaodori Trust beneficial interest Re-60 Single-residence Karasuma Kuramaguchi Re-61 Single-residence Nishishinjuku WEST Trust beneficial interest Re-62 Single-residence Nishishinjuku EAST Trust beneficial interest Re-63 Single-residence Higashishinjuku Trust beneficial interest Re-64 Single-residence Higashishinsaibashi Trust beneficial interest Re-65 Single-residence Kitayobancho Trust beneficial interest	876
Re-58 Single-residence Kokubunji Trust beneficial interest Re-59 Single-residence Hisayaodori Trust beneficial interest Re-60 Single-residence Karasuma Kuramaguchi Trust beneficial interest Re-61 Single-residence Nishishinjuku WEST Trust beneficial interest 2, Re-62 Single-residence Nishishinjuku EAST Trust beneficial interest 1, Re-63 Single-residence Higashishinjuku Trust beneficial interest 1, Re-64 Single-residence Higashishinsaibashi Trust beneficial interest Re-65 Single-residence Kitayobancho Trust beneficial interest	616
Re-59 Single-residence Hisayaodori Trust beneficial interest 1, Re-60 Single-residence Karasuma Kuramaguchi Trust beneficial interest 2, Re-61 Single-residence Nishishinjuku WEST Trust beneficial interest 2, Re-62 Single-residence Nishishinjuku EAST Trust beneficial interest 1, Re-63 Single-residence Higashishinjuku Trust beneficial interest 1, Re-64 Single-residence Higashishinsaibashi Trust beneficial interest Re-65 Single-residence Kitayobancho Trust beneficial interest	854
Re-60 Single-residence Karasuma Kuramaguchi Re-61 Single-residence Nishishinjuku WEST Trust beneficial interest 2, Re-62 Single-residence Nishishinjuku EAST Trust beneficial interest 1, Re-63 Single-residence Higashishinjuku Trust beneficial interest 1, Re-64 Single-residence Higashishinsaibashi Trust beneficial interest 1, Re-65 Single-residence Kitayobancho Trust beneficial interest	847
Re-61 Single-residence Nishishinjuku WEST Trust beneficial interest 2, Re-62 Single-residence Nishishinjuku EAST Trust beneficial interest 1, Re-63 Single-residence Higashishinjuku Trust beneficial interest 1, Re-64 Single-residence Higashishinsaibashi Trust beneficial interest Re-65 Single-residence Kitayobancho Trust beneficial interest	1,080
Re-62 Single-residence Nishishinjuku EAST Trust beneficial interest 1, Re-63 Single-residence Higashishinjuku Trust beneficial interest 1, Re-64 Single-residence Higashishinsaibashi Trust beneficial interest Re-65 Single-residence Kitayobancho Trust beneficial interest	566
Re-63 Single-residence Higashishinjuku Trust beneficial interest 1, Re-64 Single-residence Higashishinsaibashi Trust beneficial interest Re-65 Single-residence Kitayobancho Trust beneficial interest	2,010
Re-64 Single-residence Higashishinsaibashi Trust beneficial interest Re-65 Single-residence Kitayobancho Trust beneficial interest	1,180
Re-65 Single-residence Kitayobancho Trust beneficial interest	1,360
	566
	795
Re-66 Single-residence Atagobashi Trust beneficial interest	667
Re-67 Single-residence Kyudaibyoin-mae Trust beneficial interest	424
Re-68 Single-residence Asakusabashi Trust beneficial interest	770
Re-69 Single-residence Ichibancho Trust beneficial interest	821
Re-70 Single-residence Higashinakano Trust beneficial interest	946
Re-71 Single-residence Minami 5 Jyo Trust beneficial interest	407
Re-72 Single-residence Waseda First Square Trust beneficial interest 2,	2,070
Re-73 Single-residence Waseda Second Square Trust beneficial interest	860
Hotel Ho-01 Super Hotel Osaka Tennoji Trust beneficial interest 1,	1,080
Ho-02 Super Hotel Kyoto Karasumagojyo Trust beneficial interest	900
Ho-03 Super Hotel Saitama Omiya Trust beneficial interest 1,	1,050
Ho-04 Super Hotel Sendai Hirose-dori Trust beneficial interest 1,	1,130
Total 104,	4,569

Properties Other Than Collateral Properties

(unit: million yen)

rioperties	Other in	an condicion rioperaes	(ameriminari ye				
		Property Names	Asset Format	Appraisal Value			
Office	Of-18	M2 Harajuku	Trust beneficial interest	4,053			
	Of-21	Adesso Nishiazabu	Trust beneficial interest	471			
	Of-24	CIC Yushima Bldg	Real estate	1,310			
Residence	Re-05	CIC Meguro	Trust beneficial interest	504			
	Re-16	Advantage Gakugeidaigaku	Trust beneficial interest	821			
	Re-22	Joy City Nihonbashi	Trust beneficial interest	915			
	Re-25	Glenpark Ginza EAST	Trust beneficial interest	4,130			
	Re-31	Glenpark Gakugeidaigaku	Trust beneficial interest	1,040			
		Total		13,244			



#### 11 Condition of Investment Unit Price



#### <History of Investment Unit Price>







(Note) Figures as of March 8, 2005 for investment unit price and TSE REIT Index are indicated as 100%.

#### <Configuration of Investors at end of 19th Fiscal Period>

(As of May 31, 2011)

#### Based on number of investors (9,058 investors)

Financial institutions (including securities firms) Other Japanese corporations Foreign corporations, etc. Individual and others 44 investors (0.48%) 132 investors (1.45%) 89 investors (0.98%) 8,793 investors (97.07%)

#### Based on quantity of investment units (695,897 units)

Financial institutions (including securities firms)
312,419 units (44.88%)

Other Japanese corporations Foreign corporations, etc.
123,954 units (17.81%)
160,042 units (22.99%)

Individual and others 99,482 units (14.29%)

(Note) Breakdown of investors are rounded to the hundredth place.

#### <Condition of Unitholders at the end of 19th Fiscal Period>

(As of May 31, 2011)

	Name	Units Owned (units)	Share (%)
1	Japan Trustee Services Bank, Ltd. (trust account)	167,622	24.08
2	Heiwa Real Estate Co., Ltd.	102,292	14.69
3	MSREF VI RIVER FIVE, LIMITED	82,560	11.86
4	Trust & Custody Services Bank, Ltd. (securities investment trust account)	48,412	6.95
5	The Nomura Trust and Banking Co., Ltd. (trust account)	42,135	6.05
6	The Master Trust Bank of Japan ,Ltd. (trust account)	29,150	4.18
7	NOMURA BANK(LUXEMBURG)S.A.	16,473	2.36
8	MSREF VI RIVER SIX, LIMITED JAPAN	9,992	1.43
9	Toyo Property Co., Ltd.	7,908	1.13
10	GOLDMAN SACHS INTERNATIONAL	7,747	1.11
	Total	514,291	73.90

(Note) Ratio of investment units owned against total investment units outstanding are rounded to the hundredth place.





#### **Asset Management Company**



Financial Instruments Business Agent Reg. No. 316, Director-General, Kanto Finance Bureau (Financial Instruments and Exchange Act) Member, The Investment Trusts Association, Japan