

## Fiscal Period 21

(6 months ended May 2012)

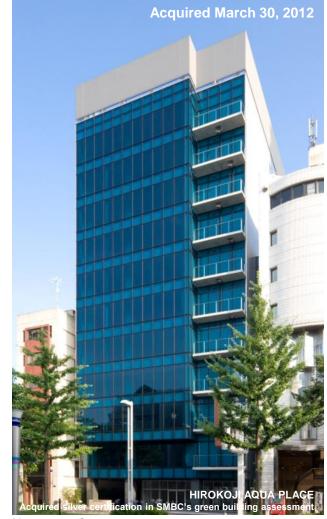
# **Materials for Analyst Meeting**

July 19, 2012

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Asset Management Company

HEIWA REAL ESTATE Asset Management CO.,LTD.

Financial Instruments Business Agent Reg. No. 316, Director-General, Kanto Finance Bureau (Financial Instruments and Exchange Act) Member, The Investment Trusts Association, Japan



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# I Overview of 21st Fiscal Period



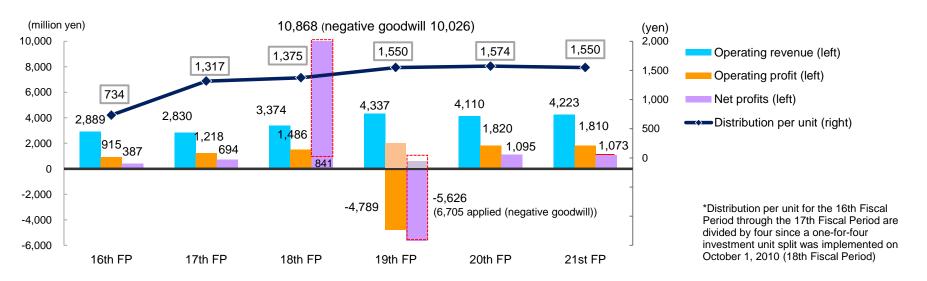
## **Financial Highlights (1)**



#### **Management Performance for 21st Fiscal Period**

(Unit: million yen)

	20th Fiscal Period	21st Fiscal Period	Variation	Factors
Operating revenue	4,110	4,223	112	Newly acquired properties 50, Existing offices 7, Residence 54
Operating expenses	2,289	2,412	122	Newly acquired properties 22, Existing offices 20, Residence 62, General and administrative expenses16
Operating income	1,820	1,810	(9)	
Non-operating income	5	10	5	Reversal of provision for loss on disaster 3
Non-operating expenses	729	747	17	Interest expenses 1, Borrowing related expenses 13, Interest expenses on investment corporation bonds (5)
Ordinary income	1,096	1,073	(22)	
Net income	1,095	1,073	(22)	
EPS (net income per unit) (yen)	1,574	1,541	(33)	
Negative goodwill applied	-	5	5	
DPS (Distribution per unit) (yen)	1,574	1,550	(24)	



## 2 Financial Highlights (2)



#### **Overview of the 21st Fiscal Period Balance Sheet**

## **Assets**

Category	End of 20th Fiscal Period	End of 21st Fiscal Period	Variation
Cash and deposits	9,014	8,386	(628)
Other current assets	504	405	(99)
Real estate Real estate in trust	127,844	130,378	2,533
Others	622	749	127
Total assets	137,985	139,919	1,933

(Unit: million yen)

#### Liabilities

Category	End of 20th Fiscal Period		Variation			
Loans payable	52,038	54,948	2,910			
Investment corporation bonds	10,000	9,000	(1,000)			
Others	4,826	4,893	67			
Total liabilities	66,864	68,841	1,977			

#### **Net assets**

Category	End of 20th Fiscal Period	End of 21st Fiscal Period	Variation
Net assets	71,120	71,077	(43)

#### **Efforts Concerning Assets**

Acquisition of asset: HIROKOJI AQUA PLACE (2.93 billion yen)

	End of 20th Fiscal Period	End of 21st Fiscal Period	Variation
Number of properties	87	88	1
Book value	127,834	130,369	2,535
Appraisal	117,822	120,228	2,406
Latent losses	(10,012)	(10,141)	(129)

#### **Efforts Concerning Liabilities**

Partial retirement of investment corporation bonds by purchase (1 billion yen) Loans for acquiring property (3 billion yen)

#### **Status of Net Assets**

Remaining negative goodwill (3.2 billion yen) Applied 5.6 million yen in the 21st Fiscal Period

## 3 Financial Highlights (3)



#### **Comparison of Performance Forecast with Results**

(Unit: million yen)

	21st Fiscal Period		Variation	Factors	
	Results	Forecast*	Variation	Factors	
Operating revenue	4,223	4,117	105	Newly acquired properties 50, Existing offices 14, Residence 40	
Operating expenses	2,412	2,350	62	Newly acquired properties 22, Existing offices 14, Residence 20, General and administrative expenses 5	
Operating income	1,810	1,767	42		
Non-operating income	10	9	0		
Non-operating expenses	747	738	9	Interest expenses 1, Borrowing related expenses 6, Interest expenses on investment corporation bonds (5)	
Ordinary income	1,073	1,039	34		
Net income	1,073	1,038	34		
EPS (net income per unit)(yen)	1,541	1,492	49		
Negative goodwill applied	5	39	(34)		
Distribution per unit (yen)	1,550	1,550	0		

<sup>\*</sup> Figures announced in "20th Fiscal Period Financial Report" dated January 18, 2012

#### **Portfolio Condition**

(Unit: million yen)

		20th Fiscal Period			21st Fiscal Period (Note 1)				
		Overall	Office	Residence	Hotel	Overall	Office	Residence	Hotel
Asset size (million yen)		129,229	43,716	81,333	4,180	132,159	46,646	81,333	4,180
Number of properties (properties)	at period end	87	21	62	4	88	22	62	4
Occurrency rate (0()	Period end	95.14	96.24	94.37	100.00	95.57	94.57	95.57	100.00
Occupancy rate (%)	Period average	94.70	96.04	93.83	100.00	95.55	95.91	95.05	100.00
Portfolio NOI yield (%	6) (Note 2)	4.76	4.56	4.80	6.14	4.82	4.75	4.79	6.16

Average occupancy rate at period end and NOI yield for the 21st Fiscal Period include the 1 property acquired in the 21st Fiscal Period

NOI yield = actual NOI (converted to annual basis) / acquisition price

## 4 Financial Highlights (4)



	[Stage 1] Restructuring Foundation for Growth		[Stage 2] Towards the Phase	of Re-Growth		
	~19th Fiscal Period	~19th Fiscal Period Ch		21st Fiscal Period ges and efforts for this period		
External growth	<ul> <li>Acquired property from sponsor</li> <li>Asset size grew by about 1.5 times as a result of the merger</li> <li>Sold properties with low profitability using negative goodwill</li> </ul>	Acquisition of condominium unit ownership interest in (full ownership of) Hatchobori SF Building	Acquire high-quality properties     Further expansion of profitability     Improve quality of portfolio	<ul> <li>Acquired HIROKOJI AQUA PLACE for 2.93 billion yen</li> <li>① Utilized Heiwa Real Estate's warehousing function</li> <li>② Acquired a 4-year old office and aim for rejuvenation of the office portfolio</li> <li>③ NOI yield at time of acquisition: 7.35%</li> <li>④ Latent gain at time of acquisition: 780 million yen</li> <li>⑤ Entrusted PM services to Heiwa Real Estate</li> </ul>		
Internal growth	Improved occupancy rate Improved management capacity of both office and residential properties	<ul> <li>Improve occupancy rate</li> <li>Consolidation of PM services to Heiwa Real Estate Co., Ltd.</li> </ul>	Maintaining high occupancy rate     Reduction of management costs     Efficient property management     Appropriate cost control	•Maintaining high occupancy rate (20th FP average: 94.70%  → 21st FP average: 95.55%)		
Improved financial base	<ul> <li>Reduced financial costs</li> <li>Lengthened, fixed and diversified repayment periods of loans</li> <li>Restructuring lender composition</li> </ul>	Restructuring of lender composition Lengthening of loans Standardization of Collateral	Solid redemption of investment corporation bonds     Diversification of fund procurement     Reduction of financial costs     Lengthening of loan periods, fixing of interest rates and diversification of repayment dates     Strengthening of lender composition     Making loans unsecured     Upgrading of credit ratings	<ul> <li>Finished addressing redemption of investment corporation bonds</li> <li>Strengthening of lender composition</li> <li>Reduction of financial costs: 1.86% → 1.84%</li> <li>Lengthening of loan periods: 2.10 → 2.22 years</li> <li>Fixing of interest rates: 45.77% → 52.36%</li> <li>Diversification of repayment dates</li> </ul>		



## 5 External Growth (Utilizing Heiwa Real Estate's Warehousing Function)

## HIROKOJI AQUA PLACE



#### **Property Management Company**



SMBC's Green Building Assessment

HIROKOJI AQUA PLACE



#### **Features**

- ✓ The office building has high visibility and convenience as it faces Hirokoji-dori which runs through Naka-ku of Nagoya City and allows use of two subway stations on two subway lines
- Equipped with a parking lot (145 vehicles), required by companies in regional city areas, and maintains high competitiveness in terms of leasing
- ✓ Equipped with environment conscious functions such as smoking spaces as well as low-E glass

\*Low-E (low-emissivity) glass is able to reflect a greater amount of far infrared rays off the surface as they are coated with special metal films such as tin oxide and silver.

Property Overview	
Address	Naka-ku, Nagoya City, Aichi
Total Floor Area	9,521.09m²
Construction Completion Date	May 2008
Structure	Steel-framed, flat roof, 11 floors above ground Steel-framed, zinc-coated steel sheets, one- story building (Parking)
Use	Office, retail and parking
Acquisition Date	March 30, 2012
Acquisition Price	2,930 million yen
Appraisal Value	3,710 million yen
Occupancy rate at time of acquisition	83.58%
Contracted occupancy rate	92.70% (June 18, 2012)
*Expected NOI yield	7.35%

Occupancy rate at time of acquisition 83.58%

## Improved to 92.70% on June 18

**Acquired by Heiwa Real Estate** 

Gained tenants through leasing



**Acquired by Heiwa Real Estate REIT** 

Selective investment to regional cities



Entrusted PM services to Heiwa Real Estate's Nagoya Branch

Rejuvenated office ages Building age: 4 years

Acquired high-yielding property Expected NOI yield: 7.35%

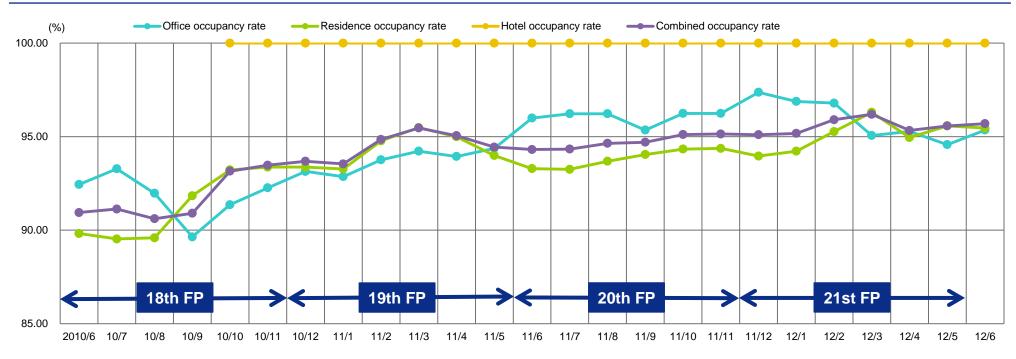
Latent gain 780 million yen

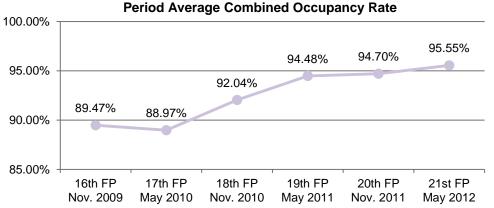
\* Expected NOI yield indicates the expected annual figure for when the property is managed under a stable occupancy of 90%, excluding special factors relating to management fees and such.



## 6 Internal Growth (History of Occupancy Rates)

- The period's combined occupancy rate moved at around 95%
- The occupancy rate of offices fell temporarily due to the acquisition of HIROKOJI AQUA PLACE but recovered to 95.35% by June 2012





Reference	Period Average	End of 21st Fiscal Period
Office occupancy rate	95.91%	94.57%
Office occupancy rate except HIROKOJI AQUA PLACE	96.95%	96.17%
Combined occupancy rate	95.55%	95.57%
Combined occupancy rate except HIROKOJI AQUA PLACE	95.78%	95.98%

## 7 Redemption of Investment Corporation Bonds

- Retirement of investment corporation bonds by purchase: 1 billion yen face value
- Establishment of commitment-type term loan as redemption fund for investment corporation bonds: upper limit of 9 billion yen
- Participation of Nomura Trust and Banking and Mitsubishi UFJ Trust and Banking as new lenders

#### Background

Oct. 2007: Issuance of Investment Corporation Bond No. 1 of 20 billion yen (2-year bonds) Issuance of Investment Corporation Bond No. 2 of 10 billion yen (5-year bonds)

Sep. 2008: Lehman shock, fund procurement environment becomes opaque

Aug. 2009: Sold Daihyaku Life Insurance Shinjuku Building and Ebisu Square to procure

redemption funds for the Investment Corporation Bond No. 1

Oct. 2009: Capital injection to third-party allotment (3 billion yen) by Heiwa Real Estate Heiwa

Real Estate acquires all shares of the Asset Management Company

We have since taken up the procuring of redemption funds for the 10 billion yen Investment Corporation Bond No. 2 as an issue of utmost importance.

#### Efforts

- Early elimination of investment corporation bond risk
   Partial retirement of investment corporation bonds
   Extension and diversification of repayment periods through commitment-type term loan agreement
- Reduction of financial costs
- ·Procurement from new lenders

#### Results of Efforts

#### Implementation of Partial Purchase of Investment Corporation Bonds

Purchase Date	Purchase Amount
January 30, 2012	0.1 billion yen
February 9, 2012	0.2 billion yen
February 22, 2012	0.2 billion yen
March 28, 2012	0.4 billion yen
April 19, 2012	0.1 billion yen
Total	1 billion yen

#### **Conclusion of Commitment-type Term Loan Agreements**

Loan agreement	Term Loan 13-A	Term Loan 13-B	Term Loan 13-C	Term Loan 13-D			
Amount available for borrowing	2,000 million yen 500 million yen		3,000 million yen	3,500 million yen			
Commitment period	From March 30, 2012 through October 31, 2012						
Loan period	1 year	2 years 7 months	3 years 7 months	5 years			
Capped interest rate	1-month Japanese Yen TIBOR +0.80%	3-month Japanese Yen TIBOR +0.95%	3-month Japanese Yen TIBOR +1.05%	3-month Japanese Yen TIBOR +1.20%			
Lenders	The Nomura Trust and Banking Co., Ltd. Mitsubishi UFJ Trust and Banking Corporation	ORIX Bank Corporation	Sumitomo Mitsui Banking Corporation Aozora Bank, Ltd. Resona Bank, Ltd.	Sumitomo Mitsui Banking Corporation Aozora Bank, Ltd. Resona Bank, Ltd.			

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## 8 Financing Status



- Procured 3,000 million yen for the acquisition of HIROKOJI AQUA PLACE
- Term Loan 14 was refinanced with 5 years and 5 months, the longest since the listing of Heiwa Real Estate REIT

Loan period

• Purchased interest rate caps to reduce risk of interest rate increasing

# Funds for Acquiring Asset (utilized SMBC's Green Building Assessment Loan Scheme)

Use of funds	Funds for acquiring HIROKOJI AQUA PLACE
Lender	Sumitomo Mitsui Banking Corporation The Bank of Tokyo-Mitsubishi UFJ, Ltd.
Loan amount	3,000 million yen
Interest rate	3-month Japanese Yen TIBOR +1.05%
Loan period	3 years 7 months

# Refinancing Status Before Refinancing Term Loan H Lender Aozora Bank, Ltd. Resona Bank, Ltd. Loan amount 6,130 million yen Interest rate 1-month Japanese Yen TIBOR +1.70%

1 year

After Refinancing	Term Loan 14
Lender	Aozora Bank, Ltd. Resona Bank, Ltd.
Loan amount	6,130 million yen
Interest rate	1.89206% (Fixed interest rate)
Loan period	5 years 5 months

#### Purchasing of Interest Rate Caps

Loan agreement	Term Loan 10	Term Loan 11	Term Loan 12
Notional principal	5,777 million yen	5,857 million yen	3,000 million yen
Start date	July 31, 2012	July 31, 2012	July 31, 2012
End date	October 31, 2014	October 31, 2016	October 31, 2015
Capped interest rate	3-month Japanese Yen TIBOR	3-month Japanese Yen TIBOR	3-month Japanese Yen TIBOR
Strike rate	0.60000%	0.60000%	0.60000%

Ratio of fixed rates after application of interest rate caps					
End of 21st FP	After application of interest rate cap				
52.36%	75.30%				



## 9 Financial Strategies (Lengthening of Average Remaining Years, Reduction of Average Interest Rate and Diversification of Repayment Periods)

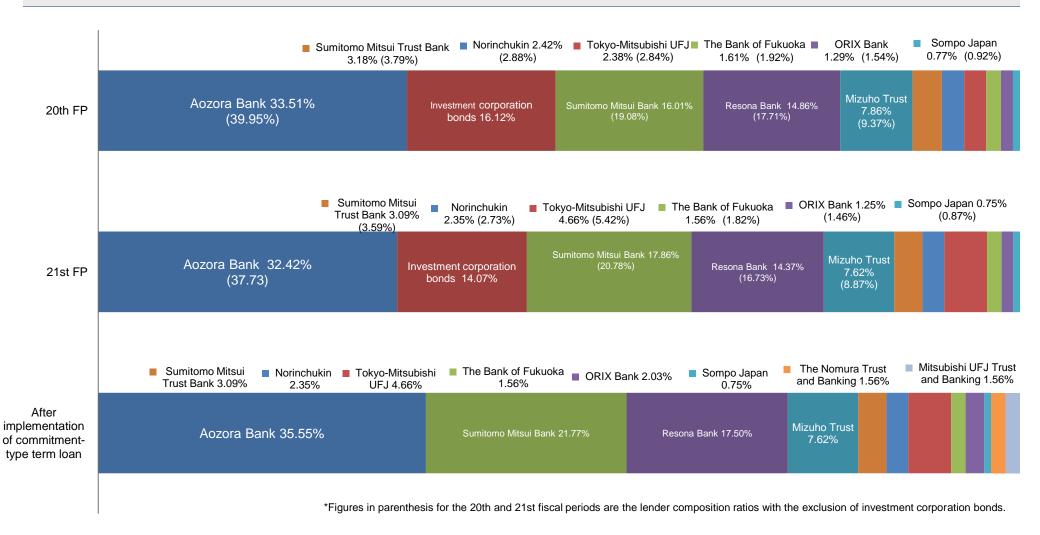
- Implemented lengthening of average remaining years to maturity, reduction of average procurement interest rates and diversiting loan maturities
- With the 5 year and 5 month refinancing in May 2012, the average remaining years will be 2.22 years

	Loan balance (million yen)	Interest rate (%)		Balance of interest-bearing liabilities by repayment periods												
20th Fiscal Period (ending Nov. 2011)	62,038	1.86	30,000 20,000 10,000 0	20th	21st	22nd	23rd	24th	25th	26th	27th	Avera	age remair	aing years	to maturit	32nd
21st Fiscal Period (ending May 2012)	63,948	1.84	30,000 20,000 10,000 0	20th	21st	22nd	23rd	24th	25th	26th	27th	Av 28th	erage rem	aaining yea	ars to mate	32nd
(Reference) After implementation of commitment-type term loan	63,948	1.72	30,000 20,000 10,000 0	20th	21st	22nd	23rd	24th	25th	26th	27th	28th	29th	30th	31st	32nd



## 10 Financial Strategies (Status of Lender Composition)

- Giving depth to the lender composition as well as diversifying lender shares
- Participation of Nomura Trust and Banking and Mitsubishi UFJ Trust and Banking as new lenders in the commitment-type term loan

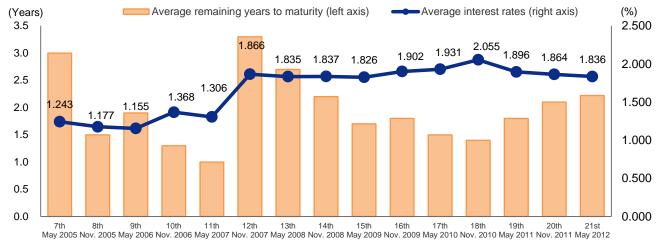




## 11 Condition of Interest-Bearing Liabilities

#### LTV at End of 21st Fiscal Period: 45.7%

#### Average Remaining Years to Maturity and Average Interest Rates

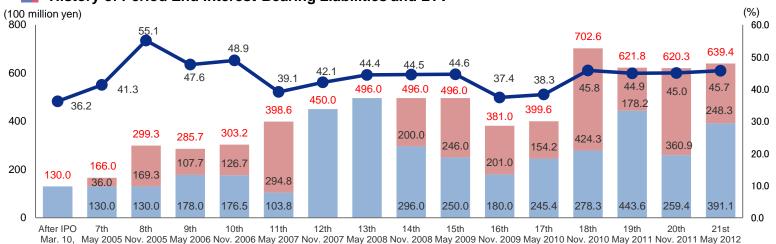


#### Condition of Interest-Bearing Liabilities

To indicate of interest bearing Liabilities								
	18th Fiscal Period	19th Fiscal Period	20th Fiscal Period	21st Fiscal Period				
Ratio of long-term debt	39.61%	71.34%	58.19%	61.17%				
Ratio of fixed-rate debt	25.50%	45.72%	45.77%	52.36%				
Average interest rate (Note 1)	2.055%	1.896%	1.864%	1.836%				
Average procurement period (Note 2)	2.36 years	3.14 years	3.68 years	4.09 years				
Average remaining period	1.35 years	1.85 years	2.10 years	2.22 years				
LTV	45.8%	44.9%	45.0%	45.7%				
(Note 1)	Calculated v	vith the perio	d end balance	e of loans				

(Note 1) Calculated with the period end balance of loans (Note 2) Calculated with initial principal

#### History of Period End Interest-Bearing Liabilities and LTV



Total (figures in red)

Interest-bearing liabilities due within 1 year (maturity) (left)

Interest-bearing liabilities due after 1 year (maturity) (left)

LTV (right)

(Note 1) LTV = period end interest-bearing liabilities / period end total assets

(Note 2) Total asset figures used to calculate LTV for "After IPO" (as of property acquisition on March 10, 2005) has not been audited

(Note 3) The balance of liabilities for each period are indicated in red

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## 12 Forecasts for 22nd Fiscal Period (ending November 2012) Operations

## 22nd Fiscal Period

(Unit: million yen)

	21st Fiscal Period Result	22nd Fiscal Period Forecast	Variation (22nd fiscal period – 21st fiscal period)
Operating revenue	4,223	4,245	22
Operating expenses	2,412	2,507	94
Operating income	1,810	1,738	(72)
Non-operating income	10	1	(9)
Non-operating expenses	747	748	1
Ordinary income	1,073	991	(82)
Net income	1,073	990	(82)
EPS (net income per unit)(yen)	1,541	1,423	(118)
Negative goodwill applied	5	95	90
DPS (Distribution per unit)(yen)	1,550	1,560	10

#### Key assumptions of forecasts for 22nd Fiscal Period (ending November 2012)

- Negative goodwill of 95 million yen will be applied (distribution per unit before negative goodwill is applied: 1,423 yen)
- Occupancy rates:

Total of portfolio 95.32% (Office 95.48%; Residence 94.87%; Hotel 100.00%)

•NOI vield:

Total of portfolio 4.61% (Office 4.23%; Residence 4.74%; Hotel 6.19%)

\*For the other assumptions, please refer to "2. Management Policy and Management Status; (2) Management Status; d. Management Status Forecast" of the "21st Fiscal Period Financial Report" announced on July 18, 2012.

## **Distribution per unit**

# 1,560 yen

Breakdown	21st FP	22nd FP	Variation
Management fees	468	444	(23)
Public charges and taxes	273	262	(11)
Maintenance and repair fees	176	273	96
Other rental business expenses	921	963	41
General and administrative expenses	571	563	(8)
Total	2,412	2,507	94

Through utilization of negative goodwill, implemented repairs ahead of schedule

Expenses for exterior work and waterproofing work: approx. 99 million yen

Implementation of exterior work and waterproofing work (total of 5 properties)

Repair work ahead of schedule (capital expenditure)

Scheduled to implement renewal work at common areas (entrance, etc.) of NV Tomioka Building and CIC Toranomon Building during this period

#### Purpose

Increase appeal to potential tenants Mitigate future risk such as those posed by earthquakes

(Note) Figures are those of the forecast announced on July 18, 2012. The forecast figures are present values calculated based on certain conditions, and the actual net income and distribution may vary in accordance with changes in conditions. This forecast is also not a guarantee of the distribution amount.

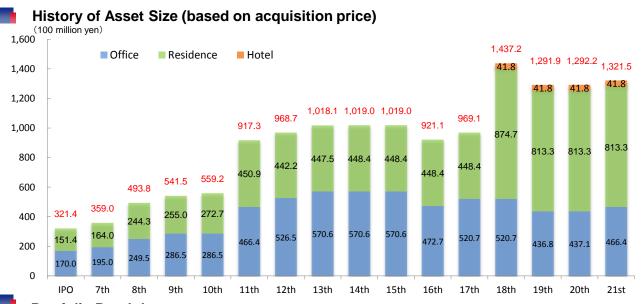


II Operations of 21st Fiscal Period

#### 1 Portfolio Data



- Asset size increased from 129.2 billion yen (87 properties) to 132.1 billion yen (88 properties)
- Portfolio composition: Office 35.30% (22 properties), Residence 61.54% (62 properties), Hotel 3.16% (4 properties)



(Reference) Ratios of portfolio allocation by property type and investment area as set forth in the Management Guidelines

	Office	Residence	Exceptional assets
	In principle 50% (30% to 70%)	In principle 50% (30% to 70%)	Within 5% of entire portfolio
Primary Investment Area	60~100%	60~100%	*
Secondary Investment Area	0~40%	0~40%	*
Regional Investment Area	*	*	*

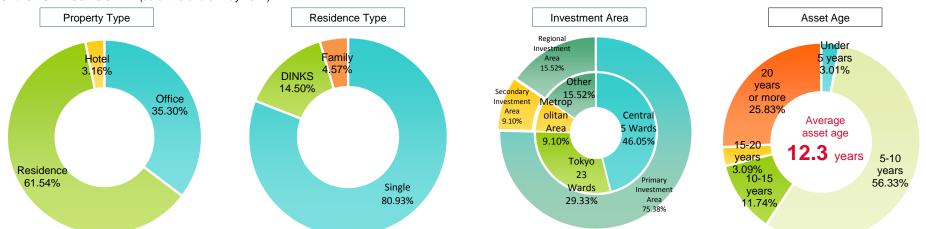
Primary Investment Area···Tokyo 23 Wards

Secondary Investment Area···Tokyo (other than Primary), major cities in Kanagawa Prefecture, Chiba Prefecture and Saitama Prefecture

Regional Investment Area···Major government-ordinance-designated cities other than Primary and Secondary investment areas

\* Investment in regional offices, regional residences and exceptional assets shall be limited to 30% or less of the entire portfolio.

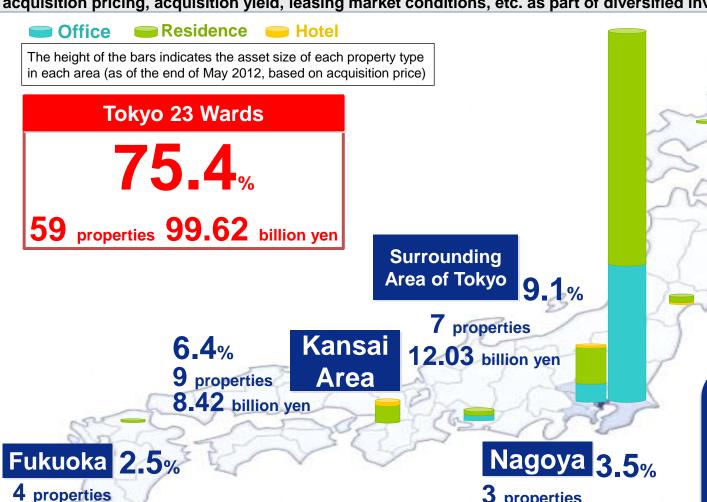
Portfolio Breakdown (as of the end of May 2012)





## 2 Diversitication of Investment Areas

- Main investment area is the Tokyo 23 Wards
- Investments will also be made in regional cities, while taking into account each area's market conditions (stock volume, acquisition pricing, acquisition yield, leasing market conditions, etc. as part of diversified investment)



Sapporo 0.5% 2 properties 0.63 billion yen Sendai 2.6% 4 properties 3.47 billion yen **Tokyo Metropolitan Area Total** 84.5%

66 properties

**11.165** billion yen

3.33 billion yen

3 properties 4.63 billion yen

## 3 Renewal Construction Work (Nihonbashi Daiichi Bldg. and TOUR JAUNE Komazawa-koen)

- Renewal of common areas for the purpose of increasing tenant satisfaction and appeal of the property
- Installing LED illumination and conducting renewal work at entrances and other areas to increase profitability

## Office

Renewal work of common areas of Nihonbashi Daiichi Building

### before



## after







#### **Future Efforts (Office)**

- Promotion of making lights LED (addressing of social needs)
- Update of air-conditioning system (enhancement of functions and cost reduction)
- Renewal of common areas (enhancement of tenant satisfaction)

## Residence

Renewal work of common areas of TOUR JAUNE Komazawa-koen

## before











#### **Future Efforts (Residence)**

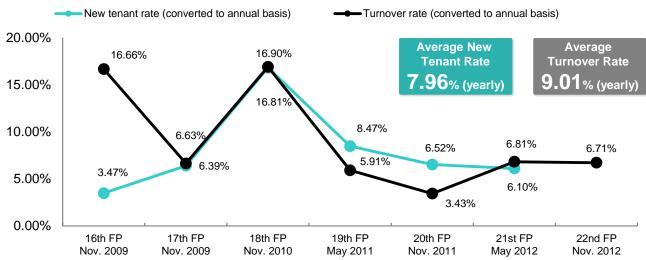
- Promotion of making lights LED (addressing of social needs)
- Replacement and extra installation of security cameras and security monitors; Employment of dimple keys (enhancement of security functions)
- Replacement of toilet seats to those with warm water bidets and change of flooring (enhancement of tenant satisfaction)

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## 4 Internal Growth Data (Office)

- Office tenant turnover rate stable at a low level
- Number of tenants is large and this is lowering fluctuation risk

#### Office Tenant Circulation Trends



(Note) The figure for the 22nd Fiscal Period (ending November 2012) is a forecast figure based on notices of termination received by the end of the 21st Fiscal Period (ended May 2012)

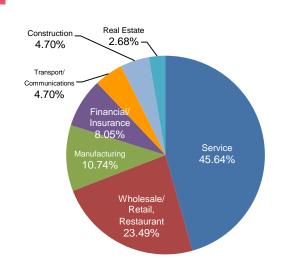
	19th Fiscal Period			20th Fiscal Period			21st Fiscal Period			
	New tenants	Departures	Period end	New tenants	Departures	Period end	New tenants	Departures	Period end	
Number of tenants	11	7	139	6	4	143	10	9	149	

#### Period End Average Rent Levels (Office)

	End of 16th Fiscal Period	End of 17th Fiscal Period	End of 18th Fiscal Period	End of 19th Fiscal Period	End of 20th Fiscal Period	End of 21st Fiscal Period (except HIROKOJI)
Monthly rent per tsubo	17,436 yen	17,901 yen	18,577 yen	18,048 yen	17,598 yen	16,575 yen (17,585 yen)
	Sold Daihyaku Life Insurance Shinjuku Building and Ebisu Square		Merger with JSR	Sold Sannomiya Sanwa Toyo Building		Acquired HIROKOJI AQUA PLACE

(Note) Period end average rent = total contracted rent at period end ÷ total operating floor space (tsubos) at period end

#### Office End Tenant Condition (based on number of cases)



• Total of 149 office tenants with diversified business types

#### Tenants with Largest Rent Share (Includes Residence and Hotel)

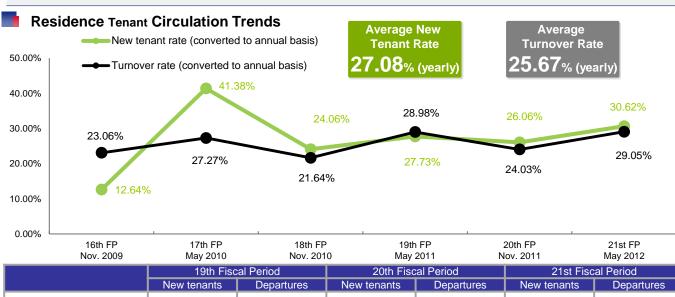
Ranking	Asset category	Share of total rent		
1	Office	4.97%		
2	Hotel	3.68%		
3	Office	1.95%		
4	Office	1.84%		
5	Office	1.60%		
	Total	14.04%		

**67** H

## 5 Internal Growth Data (Residence)



#### Residence tenant new tenant rate and turnover rate maintained at a stable level



Nov. 2009	May 2010	Nov. 201	U May 2011 N		NOV. 2011	May 2012	
	19th Fiscal Period		20th Fisc	al Period	21st Fiscal Period		
	New tenants	Departures	New tenants	Departures	New tenants	Departures	
Number of tenants	553	576	514	474	604	573	
New contracted rent	UP	DOWN	UP	DOWN	UP	DOWN	
Number of residential units	103	367	98	351	192	337	

#### Period End Average Rent Levels (Residence)

(Note) Period end average rent = total contracted monthly rent at period end ÷total operating floor area (tsubos) at period end

					(	
	End of 16th Fiscal Period	End of 17th Fiscal Period	End of 18th Fiscal Period	End of 19th Fiscal Period	End of 20th Fiscal Period	End of 21st Fiscal Period
Monthly rent per tsubo	10,867 yen	10,643 yen	10,928 yen	11,402 yen	11,297 yen	11,368 yen
			Merger with JSR	Sold Glenpark Ikedayama and Rune Higashiterao		

#### Present Status by Type at End of 21st Fiscal Period

Area (m²)	~30	~40	~50	~60	~70	~80	~90	~100	100~
Number of residential units	2,645	593	408	172	70	53	47	8	5
Occupancy rate	95.50%	95.70%	94.26%	97.18%	96.99%	96.26%	95.86%	100.00%	100.00%
Rent per tsubo (yen)	11,257	11,695	11,235	11,494	10,952	10,725	8,151	11,967	6,430

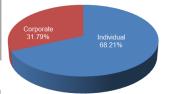
#### Residence Occupancy Rate by Room Type

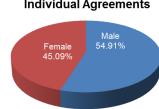
Room Type (Area)	ype (Area) Investment Share		Occupancy Rate at End of 21st Fiscal Period		
Single Type (Less than 40 m <sup>2</sup> )	80.93%	95.01%	95.55%		
DINKS Type (40 m² or more, less than 60 m²)	m <sup>2</sup> or more, less 14.50%		95.28%		
Family Type (60 m <sup>2</sup> or more)	4.57%	92.30%	96.77%		
<b>Total</b> 100.00%		94.41%	95.63%		

(Note) Excluding shop areas.

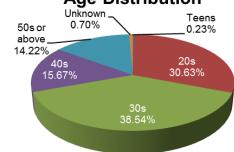
#### **Agreement Category**

#### Male-to-Female Ratio of Individual Agreements





#### **Age Distribution**



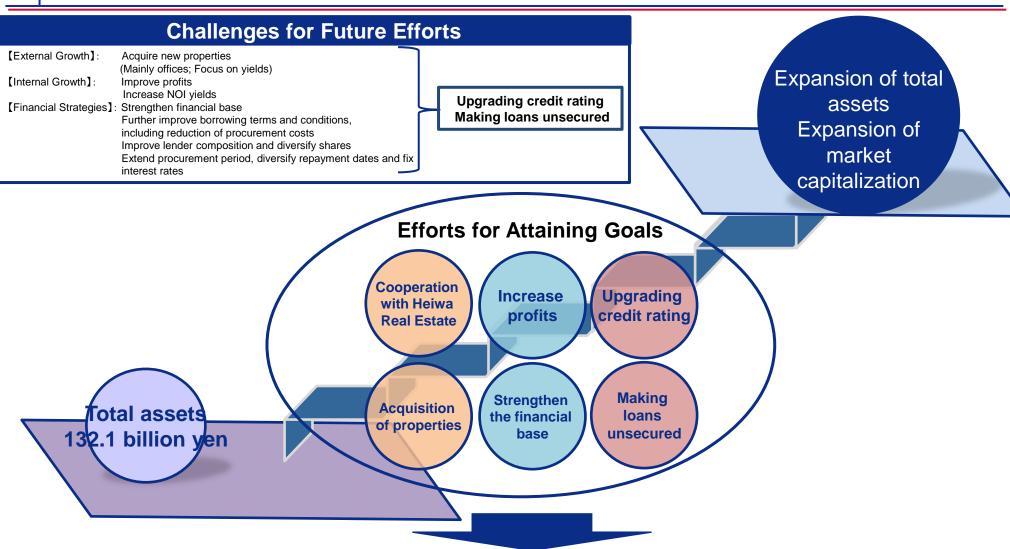
HEIWA REAL ESTATE Asset Management CO.,LTD.=



**Ⅲ** Future Growth Strategies, etc.

## **Growth Strategies**





Maximization of Investor's Value



## 2 Changes to the Management Guidelines

- Concluded "Agreement to Change Letter of Agreement for Cooperative Business Alliance" with Heiwa Real Estate on June 28, 2012
- Strengthened pipeline with Heiwa Real Estate
- Clarified investment in exceptional assets and unified investment ratios of investment areas of offices and residences

## **Newly Established Section of the Management Guidelines**

Basic Policy

Utilizing the comprehensive strengths of Heiwa Real Estate

- (1) Provision of property information from the Heiwa Real Estate Group
  - a. Properties held or developed by the Heiwa Real Estate Group
  - b. Properties brokered by Heiwa Real Estate
- (2) Warehousing function, etc., of Heiwa Real Estate
- (3) Property management services by the Heiwa Real Estate Group
- (4) Other supports from Heiwa Real Estate

## **Changed Section of the Management Guidelines**

- Investment Strategy
- 1 Anticipation of acquisition of silent partnership as investment in exceptional assets and clarification of investment in sokochi
- 2 Unified investment ratios of offices and residences as well as investment ratios of each investment area

Investment ratios of the portfolio (based on acquisition price)

Off	ice	Residence				
In principle 50%	% (30% to 70%)	In principle 50% (30% to 70%)				
Primary Investment Area	70%~	Primary Investment Area	60%~			
Secondary Investment Area	~30%	Secondary Investment Area	~40%			
Regional Investment Area	*	Regional Investment Area	*			

<sup>\*</sup>Investment in regional offices, regional residences and exceptional assets shall be limited to 30% or less of entire portfolio.



Investment ratios of the portfolio (based on acquisition price)

	Office	Residence	Exceptional assets
	In principle 50% (30% to 70%)	In principle 50% (30% to 70%)	Within 5% of entire portfolio
Primary Investment Area	60~100%	60~100%	*
Secondary Investment Area	0~40%	0~40%	*
Regional Investment Area	*	*	*

<sup>\*</sup>Investment in regional offices, regional residences and exceptional assets shall be limited to 30% or less of entire portfolio.

HEIWA REAL ESTATE Asset Management CO.,LTD.=

## 3 New Brand Concept





Providing "Flexible" and comfortable spaces to "Humans" as a member of the Heiwa Real Estate Group.

Flexibility to cities and comfort to office environments

## HF OO Building

Urban environments are changing at a dynamic pace.

Speedy adjustment to these changes is the key to business success.

As a Heiwa Real Estate Group company, we will provide high-quality spaces and comfortable office environments that respond to the needs of various businesses active on the stage of cities.

Greater comfort to "Humans". Allowing businesses to be more "Flexible".

This is the kind of HF Buildings we aim for.

Comfortable office environments and residential spaces in the city...

The provision of comfortable environments and spaces as well as services is of utmost importance at offices and residences owned by Heiwa Real Estate REIT.

The spaces are of course high-quality, oriented towards excellent services for safety, security and various other needs.

With the concept of "Humans" × "Flexible", we will strive to provide spaces of comfort.

This is the intention of the "HF" brand.

Logotype (example)



Flexibility to living and comfort to dwelling spaces

## HF OO Residence

New trends are constantly disseminated and energy fills daily lives in cities. Responding to the variety of needs in such an environment is the key to fulfilling lives. As a Heiwa Real Estate Group company, we will provide reliable security suitable for living spaces that people can fully appreciate in addition to attentive services.

Leaving an impression on "Humans". Bringing about living that is more "Flexible".

This is the kind of HF Residences we aim for.

## 4 [Reference] IR Activities



21st Fiscal Period IR Briefing Activities (Dec. 1, 2011 ~ Jul. 19, 2012)

Date Held	Participating Event			
	IR briefing for individual investors (Tokyo)			
Dec. 2011	Daiwa J-REIT briefing (Osaka)			
	Briefing for SMBC Nikko securities firm branches (Wakayama)			
Feb. 2012	Briefing for SMBC Nikko securities firm branches (Kagoshima)			
	Joint briefing for individual investors (Nagoya)			
	Briefing for SMBC Nikko securities firm branches (Kumamoto)			
Mar. 2012	Daiwa J-REIT Caravan (Hokkaido)			
	IR seminar for individual companies (Tokyo)			
	J-REIT Fair for individual investors 2012			
May 2012	Daiwa J-REIT Caravan (Aichi)			
	Daiwa J-REIT Fiesta 2012 (Tokyo)			
Jun. 2012	Briefing for SMBC Nikko securities firm branches (Kanagawa)			
Juli. 2012	Briefing for SMBC Nikko securities firm branches (Saitama)			
	Daiwa J-REIT Caravan (Fukuoka)			

Website selected as excellent in overall ranking in a survey that ranks the richness of website content of all listed companies in fiscal 2011





IV Appendix

#### 1 Balance Sheet



20,797

71,077,689

139,919,681

50.8

100.0

Assets	20th Fiscal F	Period	21th Fiscal F	eriod	(unit: thousand yen	
Period	November 30		May 31, 20		Variation	
Category	Amount	Share (%)	Amount	Share (%)	Amount	Share (%)
Assets)						
Current assets						
Cash and deposits	4,303,667		4,070,771		(232,896)	
Cash and deposits in trust	4,711,130		4,316,005		(395,125)	
Operating accounts receivables	57,349		56,584		(765)	
Prepaid expenses	298,272		271,835		(26,437)	
Consumption taxes receivable	150,485		77,308		(73,177)	
Other	698		1,010		312	
Allowance for doubtful accounts	(2,311)		(1,576)		735	
Total current assets	9,519,292	6.9	8,791,940	6.3	(727,352)	7
Noncurrent assets						
1. Property, plant and equipment Note	1					
Buildings	9,826,135		9,713,341		(112,794)	
Structures	37,442		57,323		19,881	
Machinery and equipment	122,225		125,981		3,756	
Tools, furniture and fixture	32,473		39,720		7,247	
Land	27,452,042		27,452,042		0	
Buildings in trust	28,873,018		30,454,826		1,581,808	
Structures in trust	219,408		231,169		11,761	
Machinery and equipment in trust	165,629		168,422		2,793	
Tools, furniture and fixture in trust	309,442		294,668		(14,774)	
Land in trust	59,237,987		60,294,474		1,056,487	
Total property, plant and equipment	126,275,805	91.5	128,810,840	92.1	2,535,035	2
2. Intangible assets						
Leasehold right	715,719		715,719		0	
Leasehold right in trust	843,410		843,410		0	
Other	9,531		8,346		(1,185)	
Total intangible assets	1,568,661	1.1	1,567,477	1.1	(1,184)	0
3. Investment and other assets	1,000,001		1,001,111		(1,101)	·
Guarantee deposits	10,000		10,015		15	
Long-term Prepaid expenses	466,736		593,845		127,109	
Other	126,867		137,214		10,347	
Total investments and other assets	603,604	0.4	741,076	0.5	137,472	22
Total noncurrent assets	128,448,070	93.1	131,119,393	93.7	2,671,323	2
Deferred assets	120,440,070	33.1	131,118,383	33.7	2,011,020	-
Investment unit issuance	8,037		4,108		(2.020)	
					(3,929)	
Investment corporation bond issuance costs	10,362	0.0	4,239		(6,123)	E 4
Total deferred assets Total assets	18,399 137,985,762	100.0	8,347 139,919,681	100.0	(10,052)	54

<sup>\*</sup> Figures below a thousand yen have been rounded off. Percentages are shown with figures rounded to the tenth place.

■ Liabilities and Unitholders' Equity			(unit: thou	sand yen)		
Period	20th Fiscal P		21th Fiscal P		Variation	
	November 30		May 31, 20		0	
Category	Amount	Share (%)	Amount	Share (%)	Amount	Share (%)
(Liabilities)						
I Current Liabilities						
Operateting accounts payable	404,756		360,705		(44,051)	
Short-term loans payable	6,130,000		_		(6,130,000)	
Current portion of corporate bonds	10,000,000		9,000,000		(1,000,000)	
Current portion of long-term payable	9,810,000		15,830,000		6,020,000	
Accured expenses	643,195		632,662		(10,533)	
Income tax payable	449		497		48	
Advances received	635,842		662,715		26,873	
Provision for loss on disaster	15,583		_		(15,583)	
Derivatives liabilities	-		20,797		20,797	
Other	10,844		11,130		286	
Total current liabilities	27,650,672	20.0	26,518,508	19.0	(1,132,164)	(4.1)
II Noncurrent liabilities						
Long-term loans payable	36,098,700		39,118,700		3,020,000	
Tenant leasehold and security deposits	1,007,827		988,849		(18,978)	
Tenant leasehold and security deposits in trust	2,107,765		2,215,935		108,170	
Total noncurrent liabilities	39,214,293	28.4	42,323,484	30.2	3,109,191	7.9
Total liabilities	66,864,965		68,841,992		1,977,027	3.0
(Net assets)						
I Unitholders' equity						
1. Unitholders' caital Note 2	59,412,331	43.1	59,412,331	42.5	-	
2. Surplus						
Investment surplus	7,406,652	5.4	7,406,652	5.3	-	
Unappropriated retained earnings	4,301,813	3.1	4,279,503	3.1	(22,310)	
Total surplus	11,708,465	8.5	11,686,155	8.4	(22,310)	
Total unitfolders' equity	71,120,797	51.5	71,098,486	50.8	(22,311)	
II Valuation and translation adjustments						
Deferred hedge profit or loss	-		20,797		(20,797)	
					(00 -0-)	

71,120,797

137,985,762

51.5

20th fiscal period: 5,240,902 thousand yen 21th fiscal period: 5,958,579 thousand yen

Note 3

Note 2 Total outstanding investment units

Tatal liabilities and net assets

Total net assets

20th fiscal period: 695,897 units 21th fiscal period: 695,897 units

Total valuation and trabslation adjustments

Note 3 Net assets per investment unit

20th fiscal period: 102,200yen 21th fiscal period: 102,138yen



29

(20,797)

(43,108)

1,933,919

(0.1)

1.4

Note 1 The cumulated depreciation is directly subtracted from property, plant and equipment cumulated depreciation

### 2 Profit and Loss Statement



(unit: thousand yen)

_		OO(h Eisead Bariad			,	unit: thousand yer	
		20th Fiscal Period		21th Fiscal period (Dec, 1, 2011-May . 31, 2012)			
Period	(Jun,	1, 2011-Nov. 30, 2011)					
Category	Amor	unt	Share (%)	Amou	Amount		
Operating revenue Not							
Rent revenue-real estate	3,860,082			3,917,302			
Other lease business revenue	250,149	4,110,232	100.0	305,800	4,223,103	100.	
Operating expenses							
Expenses related to rent Not business	1,734,921			1,840,689			
Asset management fee	383,832			387,588			
Asset custody fee	22,453			22,398			
Administrative service fees	41,645			41,370			
Directors' compensations	7,936			8,006			
Audit fee	10,000			10,000			
Other operating expenses	88,891	2,289,681	55.7	102,384	2,412,437	57	
Operating income (loss)		1,820,550	44.3		1,810,665	42	
Non-operating income		, ,			, ,		
Interest income	790			535			
Other	4,794	5,585	0.1	10,251	10,788	0	
Non-operating expenses	· ·	,		,	,		
Interest expenses	476,321			477,101			
Boppowing related expenses	133,477			146,910			
Interrest expenses on investment corporation bonds	108,500			103,499			
Amortization of investment corporation bond issuance	5,652			5,416			
Amortization of investment unit issuance expenses	3,964			3,929			
Other	1,945	729,860	17.8	10,960	747,817	17	
Ordinary income (loss)	1,010	1,096,275	26.7	. 0,000	1,073,636	25	
Income (Loss) before income taxes		1,096,275	26.7		1,073,636	25	
Income taxes-current	605	.,000,2.0	20	605	.,0.0,000		
Income taxes-deferred	_	605	0.0		605	0	
Net income (loss)		1,095,670	26.7		1,073,031	25	
Retained earnings brought forward		3,206,142			3,206,471		
Unappropriated retained earnings (undisposed loss)		4,301,813		-	4,279,503		

<sup>\*</sup> Figures below a thousand yen have been rounded off. Percentages are shown with figures rounded to the tenth place.



Note 1 The management days of each period are 183 days for the 20th fiscal period and 183 days for the 21th fiscal period.

Note 2 The depreciation costs of this total are 702,589 thousand yen for the 20th fiscal period and 719,172 thousand yen for the 21th fiscal period.

#### 3 Debts



- Balance of interest-bearing liabilities at the end of the 21st Fiscal Period: 63,948 million yen (an increase of 1,910 million yen compared to the previous fiscal end)
- REIT bond rating: BBB Positive (R&I)

#### Loans

			(As	of May 31, 2012)		
	Breakdown Lender	Borrowing Date	Balance at Period End (million yen)	Interest Rate (%)	Repayment Date	Description
	Aozora Bank, Ltd. Resona Bank, Ltd.	October 31, 2007	7,800	2.08500	October 31, 2012	
Long-term Borrowings	Aozora Bank, Ltd. Resona Bank, Ltd.	March 29, 2010	1,960	1.74071	October 31, 2012	Secured and Unquaranteed
Due within One Year	Sumitomo Mitsui Banking Corporation Resona Bank, Ltd. Mizuho Trust & Banking Co., Ltd.	March 31, 2011	6,070	1.53615	March 31, 2013	Origuaranteed
	Subtotal		15,830			
Long-term	Aozora Bank, Ltd. Sumitomo Mitsui Banking Corporation Resona Bank, Ltd.	October 27, 2010	4,875	1.94071	October 31, 2013	
	Aozora Bank, Ltd. Sumitomo Mitsui Banking Corporation Resona Bank, Ltd.	October 27, 2010	2,925	2.24071	October 31, 2015	
	Aozora Bank, Ltd. Resona Bank, Ltd. Sumitomo Mitsui Banking Corporation Mizuho Trust & Banking Co., Ltd. Sumitomo Mitsui Trust Bank, Limited Tokyo-Mitsubishi UFJ, Ltd.	May 31, 2011	6,554	1.80336	May 30, 2014	
	Aozora Bank, Ltd. Resona Bank, Ltd. Sumitomo Mitsui Banking Corporation Sumitomo Mitsui Trust Bank, Limited	May 31, 2011	4,000	2.14200	May 31, 2016	Secured and Unguaranteed
	Sumitomo Mitsui Banking Corporation Aozora Bank, Ltd. Mizuho Trust & Banking Co., Ltd. The Norinchukin Bank The Bank of Fukuoka ORIX Bank Corporation Sompo Japan Insurance Inc.	October 31, 2011	5,777	1.33615	October 31, 2014	
	Sumitomo Mitsui Banking Corporation Aozora Bank, Ltd. Resona Bank, Ltd.	October 31, 2011	5,857	1.53615	October 31, 2016	
	Sumitomo Mitsui Banking Corporation Tokyo-Mitsubishi UFJ, Ltd.	March 31, 2012	3,000	1.38615	October 30, 2015	
	Aozora Bank, Ltd. Resona Bank, Ltd.	May 31, 2012	6,130	1.89206	October 31, 2017	
	Subtotal		39,118			
	Total		54,948			

#### **REIT Bonds**

(As of May 31, 2012)

Bond name	Issue date	Amount (million yen)	Applied coupon rate (%)	Maturity rate	Credit ratings
Second unsecured investment corporation bond	October 31, 2007	9,000	2.17000	H24.10.31	BBB (R&I)
Total		9,000			

### Lenders' Share (includes REIT Bonds)

(unit: million yen)

20th Fiscal Period End (November 30, 2011)

Lender	Balance	Share
Aozora Bank, Ltd.	20,789	33.5%
Sumitomo Mitsui Banking Corporation	9,929	16.0%
Resona Bank, Ltd.	9,216	14.9%
Mizuho Trust & Banking Co., Ltd.	4,874	7.9%
Sumitomo Mitsui Trust Bank, Limited	1,972	3.2%
The Norinchukin Bank	1,500	2.4%
Tokyo-Mitsubishi UFJ, Ltd.	1,479	2.4%
The Bank of Fukuoka	1,000	1.6%
ORIX Bank Corporation	800	1.3%
Sompo Japan Insurance Inc.	477	0.8%
REIT Bonds	10,000	16.1%
Total	62,038	100.0%

21st Fiscal Period End (May 31, 2012)

(unit: million ven)

	(un	iic. Iriilliori y Ciri)
Lender	Balance	Share
Aozora Bank, Ltd.	20,734	32.4%
Sumitomo Mitsui Banking Corporation	11,419	17.9%
Resona Bank, Ltd.	9,191	14.4%
Mizuho Trust & Banking Co., Ltd.	4,874	7.6%
Tokyo-Mitsubishi UFJ, Ltd.	2,979	4.7%
Sumitomo Mitsui Trust Bank, Limited	1,972	3.1%
The Norinchukin Bank	1,500	2.3%
The Bank of Fukuoka	1,000	1.6%
ORIX Bank Corporation	800	1.3%
Sompo Japan Insurance Inc.	477	0.7%
REIT Bonds	9,000	14.1%
Total	63,948	100.0%



## **4 Profits from Rental Business**

Total	20th Fiscal Period	21st Fiscal Period
Rents and common expenses	3,860,082	3,917,302
Other income	250,149	305,800
Rental business income total	4,110,232	4,223,103
PM fees	424,690	468,002
Public charges and taxes	275,660	273,815
Utilities	114,835	117,986
Maintenance and repair fees	132,726	176,989
Insurance fees	6,656	6,156
Trust fees	48,308	45,654
Other expenses	29,454	32,911
Rental business expenses total	1,032,331	1,121,516
NOI	3,077,900	3,101,586
Depreciation	702,589	719,172
Rental business profit	2,375,310	2,382,414

Residence	20th Fiscal Period	21st Fiscal Period
Rents and common expenses	2,455,047	2,472,785
Other income	128,693	165,824
Rental business income total	2,583,741	2,638,609
PM fees	303,277	338,572
Public charges and taxes	154,010	153,205
Utilities	30,572	32,076
Maintenance and repair fees	86,827	113,206
Insurance fees	4,499	4,228
Trust fees	35,680	33,567
Other expenses	16,141	17,722
Rental business expenses total	631,009	692,580
NOI	1,952,732	1,946,029
Depreciation	492,278	493,676
Rental business profit	1,460,453	1,452,353

		(unit: thousand yen)
Office	20th Fiscal Period	21st Fiscal Period
Rents and common expenses	1,256,276	1,295,758
Other income	121,455	139,976
Rental business income total	1,377,732	1,435,735
PM fees	121,412	129,430
Public charges and taxes	103,890	103,211
Utilities	84,262	85,909
Maintenance and repair fees	45,899	63,782
Insurance fees	1,698	1,655
Trust fees	10,328	9,786
Other expenses	13,313	15,188
Rental business expenses total	380,805	408,965
NOI	996,926	1,026,770
Depreciation	175,255	190,440
Rental business profit	821,670	836,329

Hotel	20th Fiscal Period	21st Fiscal Period
Rents and common expenses	148,758	148,758
Other income	_	_
Rental business income total	148,758	148,758
PM fees	_	_
Public charges and taxes	17,758	17,398
Utilities	_	_
Maintenance and repair fees	_	_
Insurance fees	457	272
Trust fees	2,300	2,300
Other expenses	_	_
Rental business expenses total	20,516	19,970
NOI	128,241	128,787
Depreciation	35,055	35,055
Rental business profit	93,186	93,731

## 5 Portfolio Map





Tokyo central 5 wards

34 properties

Office 14 Residence 20

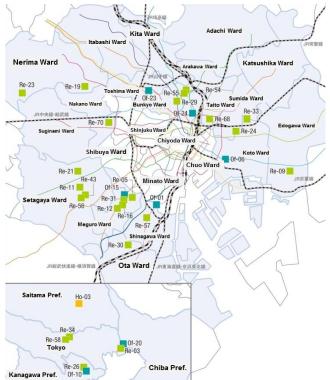
Acquisition price: 60.86 billion yen

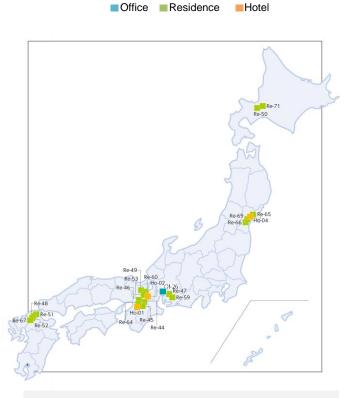
# Tokyo 23 wards and Tokyo metropolitan area

32 properties

Office 7 Residence 24 Hotel 1

Acquisition price: 50.78 billion yen





## Other areas

22 properties

Office 1 Residence 18 Hotel 3

Acquisition price: 20.50 billion yen



## 6 Portfolio Overview and Performance (Office)







Of-06 NV Tomioka



Of-07 Hamamatsucho SS



Of-08 Kokusai Tameike

Address	Shinagawa Ward, Tokyo	Chuo Ward, Tokyo	Koto Ward, Tokyo	Minato Ward, Tokyo	Minato Ward, Tokyo
Lot Area (m²)	605.72	316.73	748.36	294.50	533.32
Total Floor Area (m²)	2,921.56	2,177.81	4,558.01	2,184.76	3,089.73
Constructed	May 1980	August 1991	December 1990	December 1991	February 1992
Occupancy Rate (%)	100.00	100.00	100.00	77.62	100.00
Acquisition Price (mm yen)	1,290	1,550	2,500	1,530	2,700
Appraisal Price (mm yen)	1,212	1,224	2,220	1,460	2,380

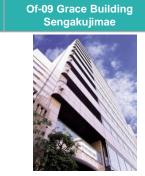
(unit: thousand yen)

	20th Fiscal Period	21st Fiscal Period								
Operation days	183	183	183	183	183	183	183	183	183	183
Rents and common expenses	51,254	47,701	46,495	42,802	82,503	82,843	52,608	46,841	69,885	72,132
Other income	4,285	4,393	6,855	4,815	9,376	9,275	6,317	5,598	8,142	7,775
Rental business income total	55,540	52,095	53,351	47,618	91,880	92,118	58,926	52,440	78,028	79,907
PM fees	5,848	5,978	8,007	7,190	12,139	11,493	4,652	4,780	5,573	6,323
Public charges and taxes	5,422	5,351	5,121	5,121	6,247	6,187	7,081	6,978	7,594	7,611
Utilities	3,098	3,220	4,921	4,552	8,562	8,439	4,029	3,782	5,715	5,354
Maintenance and repair fees	3,595	3,567	1,414	2,783	3,071	6,047	522	4,596	3,505	1,744
Insurance fees	97	84	69	64	138	119	63	59	97	90
Trust fees	1,087	1,025	752	690	962	900	812	750	1,428	1,366
Other expenses	282	504	103	64	157	580	41	576	118	107
Rental business expenses total	19,432	19,731	20,389	20,467	31,278	33,767	17,203	21,522	24,032	22,598
NOI	36,107	32,363	32,961	27,151	60,601	58,351	41,723	30,917	53,995	57,308
Depreciation	6,034	6,234	7,550	7,668	15,327	15,678	6,244	6,323	6,064	6,346
Rental business profit	30,072	26,128	25,411	19,483	45,273	42,672	35,478	24,594	47,930	50,962

**Property Name** 

# HEIWA REAL ESTATE REIT, Inc.

## 6 Portfolio Overview and Performance (Office)







Of-11 Nihonbashi Daiichi



Of-12 Hatchobori SF



Address	Minato Ward, Tokyo	Yokohama City, Kanagawa	Chuo Ward, Tokyo	Chuo Ward, Tokyo	Shibuya Ward, Tokyo
Lot Area (m²)	538.50	668.00	520.69	543.31	160.42
Total Floor Area (m²)	2,401.74	4,321.23	3,455.35	3,425.91	1,071.22
Constructed	June 1994	February 1993	March 1988	October 1991	March 2006
Occupancy Rate (%)	100.00	100.00	76.42	95.36	100.00
Acquisition Price (mm yen)	1,220	1,550	2,150	3,092	1,860
Appraisal Price (mm yen)	1,430	1,450	1,770	2,360	1,330

									(u	nit: thousand yen)
	20th Fiscal Period	21st Fiscal Period								
Operation days	183	183	183	183	183	183	183	183	183	183
Rents and common expenses	49,307	53,669	47,842	47,842	55,356	51,708	63,654	64,519	29,603	31,670
Other income	8,343	14,584	3,705	3,685	7,520	11,832	3,768	5,718	2,535	5,315
Rental business income total	57,650	68,253	51,547	51,527	62,876	63,540	67,423	70,238	32,138	36,985
PM fees	4,853	6,694	548	712	6,422	7,030	7,057	6,697	3,494	3,339
Public charges and taxes	2,550	2,550	5,179	5,048	5,333	5,250	8,537	8,606	3,004	3,002
Utilities	4,849	4,876	-	-	4,044	4,056	4,105	4,448	1,940	2,621
Maintenance and repair fees	549	811	7,699	2,235	4,595	7,036	2,093	17,745	1,559	1,269
Insurance fees	85	71	142	116	116	95	120	101	39	37
Trust fees	762	699	-	-	1,318	1,255	-	-	=	-
Other expenses	5,468	5,386	20	14	156	499	180	620	24	39
Rental business expenses total	19,119	21,091	13,589	8,125	21,987	25,224	22,094	38,219	10,063	10,309
NOI	38,531	47,162	37,958	43,401	40,889	38,316	45,328	32,019	22,075	26,676
Depreciation	8,078	6,152	16,284	16,937	10,369	10,753	7,787	7,800	4,642	4,650
Rental business profit	30,452	41,009	21,673	26,464	30,520	27,562	37,541	24,218	17,433	22,026

## 6 Portfolio Overview and Performance (Office)

Property Name	Of-14 KCA Building Of-15 Daiwa Nakameguro Building		Of-16 Anwa Tsukasacho Building	Of-17 Hatchobori MF Building	Of-18 M2 Harajuku
Address	Chiyoda Ward, Tokyo	Meguro Ward, Tokyo	Chiyoda Ward, Tokyo	Chuo Ward, Tokyo	Shibuya Ward, Tokyo
Lot Area (m²)	224.17	1,078.04	251.95	205.83	264.36
Total Floor Area (m²)	1,562.30	4,040.53	1,412.45	1,432.44	1,347.75
Constructed	November 1987	February 1988	October 1990	January 1988	January 1970
Occupancy Rate (%)	89.49	100.00	100.00	88.60	100.00
Acquisition Price (mm yen)	1,730	2,870	1,385	1,110	3,418
Appraisal Price (mm yen)	1,029	2,150	1,070	907	4,036
· .pp.a.sa. ·ss (iiiii )oii)	1,020	2,100	1,570	001	(unit: thousand

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	20th Fiscal	21st Fiscal								
	Period									
Operation days	183	183	183	183	183	183	183	183	183	183
Rents and common expenses	33,327	33,347	67,920	67,920	29,991	32,893	26,211	25,286	98,112	101,549
Other income	2,625	162	15,609	14,274	3,584	4,304	2,266	2,734	9,422	8,937
Rental business income total	35,952	33,510	83,529	82,194	33,576	37,198	28,477	28,021	107,534	110,486
PM fees	6,000	5,026	6,660	6,830	2,947	2,953	2,511	2,809	5,423	5,255
Public charges and taxes	3,788	3,788	7,291	7,288	2,284	2,284	2,755	2,755	4,420	4,420
Utilities	194	165	6,898	6,765	2,660	2,959	2,219	2,279	4,598	4,611
Maintenance and repair fees	265	396	5,125	3,554	2,026	1,973	379	3,544	359	571
Insurance fees	47	44	140	116	44	41	42	38	43	44
Trust fees	-	-	-	-	-	-	=	-	1,463	1,401
Other expenses	265	73	214	221	89	371	62	87	60	225
Rental business expenses total	10,561	9,495	26,332	24,776	10,053	10,583	7,969	11,515	16,370	16,529
NOI	25,390	24,014	57,197	57,418	23,522	26,614	20,508	16,505	91,164	93,957
Depreciation	3,691	3,891	14,153	14,498	8,330	8,378	3,681	3,932	7,814	8,571
Rental business profit	21,699	20,123	43,044	42,920	15,191	18,236	16,826	12,572	83,349	85,385

## 6 Portfolio Overview and Performance (Office)

Property Name	Of-20 Funabashi Face Building	Of-21 Adesso Nishiazabu



Of-22 CIC Toranomon



Of-23 Aria Ikebukuro



Of-24 CIC Yushima

Address	Funabashi City, Chiba	Minato Ward, Tokyo	Minato Ward, Tokyo	Toshima Ward, Tokyo	Bunkyo Ward, Tokyo
Lot Area (m²)	488.13	125.91	260.55	188.31	400.86
Total Floor Area (m²)	4,033.72	371.59	1,489.21	1,376.66	2,393.53
Constructed	April 2003	October 2003	November 1990	December 1993	July 1989
Occupancy Rate (%)	100.00	100.00	86.51	100.00	100.00
Acquisition Price (mm yen)	3,900	640	1,675	1,314	1,434
Appraisal Price (mm yen)	3,000	450	1,263	1,040	1,320

(unit: thousand yen)

	20th Fiscal	21st Fiscal								
	Period									
Operation days	183	183	183	183	183	183	183	183	183	183
Rents and common expenses	120,357	120,437	13,464	13,300	37,188	36,058	31,861	32,999	48,520	48,520
Other income	4,572	4,601	882	798	2,216	2,746	5,407	4,448	4,892	4,823
Rental business income total	124,930	125,039	14,346	14,098	39,404	38,804	37,269	37,448	53,413	53,344
PM fees	17,139	17,588	880	928	3,040	3,825	3,546	2,878	5,315	5,114
Public charges and taxes	8,109	7,890	803	803	3,902	3,900	2,263	2,260	2,737	2,651
Utilities	7,507	7,258	1,522	1,339	2,055	1,995	3,375	3,006	2,839	2,741
Maintenance and repair fees	-	-	-	831	134	774	402	467	6,322	2,710
Insurance fees	117	113	15	13	48	45	41	38	69	63
Trust fees	-	-	391	391	-	-	-	-	-	-
Other expenses	20	14	132	52	119	243	598	429	5,167	4,472
Rental business expenses total	32,894	32,865	3,745	4,360	9,300	10,785	10,227	9,079	22,450	17,753
NOI	92,035	92,174	10,601	9,738	30,103	28,018	27,042	28,368	30,962	35,590
Depreciation	20,837	20,015	2,220	2,281	3,760	3,792	4,791	4,596	6,227	6,215
Rental business profit	71,198	72,158	8,381	7,456	26,342	24,226	22,251	23,772	24,734	29,374

### 6 Portfolio Overview and Performance (Office)

Of-25 Kayabacho HEIWA **Property Name** Building

Of-26 HIROKOJI AQUA PLACE





Address	Chuo Ward, Tokyo	Nagoya City, Aichi
Lot Area (m <sup>2</sup> )	811.59	1,389.39
Total Floor Area (m²)	5,038.57	9,521.09
Constructed	April 1992	May 2008
Occupancy Rate (%)	100.00	85.74
Acquisition Price (mm yen)	4,798	2,930
Appraisal Price (mm yen)	5,150	3,742

	20th Fiscal Period	21st Fiscal Period	20th Fiscal Period	21st Fiscal Period
Operation days	183	183	-	63
Rents and common expenses	200,809	200,809	-	40,903
Other income	9,125	9,441	-	9,709
Rental business income total	209,935	210,250	-	50,612
PM fees	9,349	10,234	-	5,745
Public charges and taxes	9,460	9,460	-	-
Utilities	9,123	9,437	-	1,997
Maintenance and repair fees	2,281	1,031	-	91
Insurance fees	118	153	-	99
Trust fees	1,348	1,148	-	158
Other expenses	28	263	-	340
Rental business expenses total	31,710	31,728	-	8,432
NOI	178,224	178,521	-	42,179
Depreciation	11,363	11,642	-	14,079
Rental business profit	166,861	166,879	-	28,100



### 7 Portfolio Overview and Performance (Residence)

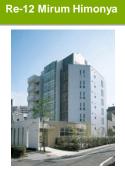




Re-05 CIC Meguro





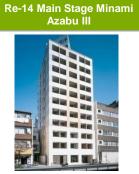


Address	Ichikawa City, Chiba	Meguro Ward, Tokyo	Edogawa Ward, Tokyo	Setagaya Ward, Tokyo	Meguro Ward, Tokyo
Lot Area (m²)	218.22	213.45	416.87	2,949.17	856.19
Total Floor Area (m²)	884.60	948.48	1,392.74	6,689.03	2,412.83
Constructed	March 2003	03 April 2003 No		February 2004	February 2004
Occupancy Rate (%)	100.00	100.00	95.88	97.71	97.27
Acquisition Price (mm yen)	430	660	650	3,610	1,560
Appraisal Price (mm yen)	429	517	605	3,409	1,383

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	20th Fiscal Period	21st Fiscal Period								
Operation days	183	183	183	183	183	183	183	183	183	183
Rents and common expenses	17,280	17,280	19,248	17,716	21,918	22,478	103,596	103,312	40,326	41,924
Other income	-	26	186	452	1,643	1,803	8,182	11,501	1,076	3,133
Rental business income total	17,280	17,306	19,434	18,168	23,562	24,281	111,778	114,813	41,402	45,057
PM fees	1,691	1,642	1,891	3,502	2,418	2,803	8,617	11,186	4,798	6,305
Public charges and taxes	785	760	1,063	1,063	1,342	1,341	7,007	7,006	2,678	2,677
Utilities	183	191	277	279	274	282	1,206	1,247	415	414
Maintenance and repair fees	210	106	143	486	453	231	4,714	5,431	745	1,055
Insurance fees	22	19	24	22	32	28	192	169	61	55
Trust fees	577	577	603	603	853	603	879	879	655	655
Other expenses	13	30	63	50	246	252	1,069	878	83	125
Rental business expenses total	3,483	3,328	4,067	6,007	5,621	5,543	23,687	26,798	9,439	11,289
NOI	13,796	13,978	15,367	12,161	17,940	18,738	88,091	88,015	31,963	33,767
Depreciation	2,656	2,687	3,253	3,281	4,024	4,068	22,399	22,455	7,408	7,408
Rental business profit	11,140	11,290	12,113	8,879	13,916	14,669	65,691	65,559	24,555	26,359

# HEIWA REAL ESTATE REIT, Inc.

### 7 Portfolio Overview and Performance (Residence)







Re-17 Hermitage Higashikanda

Re-18 Hermitage Higashinihonbashi









Address	Minato Ward, Tokyo	Minato Ward, Tokyo	Meguro Ward, Tokyo	Chiyoda Ward, Tokyo	Chuo Ward, Tokyo
Lot Area (m²)	279.73	499.24	268.70	262.07	312.76
Total Floor Area (m²)	1,673.32	1,225.85	1,431.57	1,596.11	2,101.31
Constructed	April 2004	January 2005	March 2005	June 2005	June 2005
Occupancy Rate (%)	96.66	100.00	93.11	100.00	97.50
Acquisition Price (mm yen)	1,370	1,260	1,000	1,100	1,210
Appraisal Price (mm yen)	1,127	1,030	808	1,070	1,220

									(u	nit: thousand yen)
	20th Fiscal	21st Fiscal								
	Period									
Operation days	183	183	183	183	183	183	183	183	183	183
Rents and common expenses	35,495	34,292	29,125	27,947	25,234	25,171	33,754	33,565	39,070	38,419
Other income	334	1,971	1,519	2,807	403	1,196	1,972	2,196	2,672	1,849
Rental business income total	35,829	36,264	30,645	30,755	25,637	26,368	35,727	35,762	41,743	40,269
PM fees	2,562	5,935	3,458	5,337	3,193	3,113	4,047	3,788	4,531	4,065
Public charges and taxes	2,072	2,072	2,013	2,013	1,463	1,462	1,633	1,633	2,163	2,163
Utilities	385	396	300	321	380	397	282	304	453	451
Maintenance and repair fees	291	1,889	836	891	421	1,103	2,251	1,094	419	854
Insurance fees	49	39	51	39	41	37	48	44	64	58
Trust fees	631	631	629	629	548	548	574	574	592	592
Other expenses	78	147	131	180	147	74	54	48	42	48
Rental business expenses total	6,070	11,112	7,422	9,414	6,196	6,737	8,892	7,487	8,266	8,233
NOI	29,758	25,152	23,222	21,340	19,441	19,630	26,835	28,274	33,477	32,036
Depreciation	5,267	5,293	8,740	8,740	5,099	5,121	10,807	10,834	11,637	11,789
Rental business profit	24,491	19,859	14.482	12,600	14.342	14,509	16.027	17,440	21.839	20,246

## HEIWA REAL ESTATE REIT, Inc.



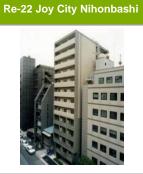
Re-19 Hermitage Nerima



Re-20 Landstage



Re-21 Urbyl Berger





Address	Nerima Ward, Tokyo	Minato Ward, Tokyo	nato Ward, Tokyo Setagaya Ward, Tokyo		Nerima Ward, Tokyo
Lot Area (m²)	368.67	922.21	485.01	222.40	536.09
Total Floor Area (m²)	1,200.77	5,282.41	1,374.87	1,546.01	1,676.83
Constructed	May 2005	August 2005	June 2005	May 2005	May 2006
Occupancy Rate (%)	100.00	94.64	88.32	100.00	89.79
Acquisition Price (mm yen)	690	4,030	1,070	1,130	950
Appraisal Price (mm yen)	649	3,800	836	905	852

	20th Fiscal Period	21st Fiscal Period								
Operation days	183	183	183	183	183	183	183	183	183	183
Rents and common expenses	21,690	23,257	99,547	99,410	27,613	26,424	31,006	32,085	30,885	30,354
Other income	1,662	1,185	8,770	9,132	1,065	2,300	910	1,752	955	5,906
Rental business income total	23,352	24,443	108,317	108,543	28,679	28,724	31,916	33,838	31,841	36,261
PM fees	3,893	2,648	11,523	15,644	2,706	4,414	4,031	3,348	3,150	3,750
Public charges and taxes	1,304	1,303	6,010	6,005	1,598	1,592	1,633	1,633	1,898	1,894
Utilities	250	250	1,008	962	274	278	521	536	367	370
Maintenance and repair fees	446	128	1,871	2,696	598	2,807	971	709	570	1,158
Insurance fees	37	34	177	161	43	39	48	44	55	50
Trust fees	459	459	-	-	-	-	952	952	-	-
Other expenses	45	12	36	327	311	315	238	443	22	103
Rental business expenses total	6,436	4,837	20,627	15,644	5,532	9,446	8,397	7,667	6,064	7,326
NOI	16,916	19,605	87,689	82,745	23,146	19,277	23,518	26,170	25,776	28,935
Depreciation	6,799	6,818	24,063	23,153	5,261	5,267	4,914	4,947	5,752	5,758
Rental business profit	10,116	12,786	63,625	59,591	17,885	14,009	18,604	21,223	20,024	23,176

## 7 Portfolio Overview and Performance (Residence)

Re-24 T&G Kinshicho

**Property Name** Mansion





Re-29 Residence Mukogaoka

Re-30 Residence Hiagashimagome









Address	Sumida Ward, Tokyo	Chuo Ward, Tokyo	Yokohama City, Kanagawa	Bunkyo Ward, Tokyo	Ota Ward, Tokyo
Lot Area (m²)	256.23	822.01	805.00	1,390.68	2,357.97
Total Floor Area (m²)	1,571.87	6,387.67	5,415.20	3,998.98	3,566.18
Constructed	March 2005	March 2005	September 2006	January 2000	August 2001
Occupancy Rate (%)	94.66	97.78	95.40	94.30	97.40
Acquisition Price (mm yen)	1,100	5,940	3,350	2,350	1,630
Appraisal Price (mm yen)	988	4,110	2,350	1,620	1,130

		1400						riit. triousariu yeri)		
	20th Fiscal Period	21st Fiscal Period	20th Fiscal Period	21st Fiscal Period						
Operation days	183	183	183	183	183	183	183	183	183	183
Rents and common expenses	31,738	30,134	112,132	112,870	76,006	76,118	51,815	50,855	37,837	36,119
Other income	1,335	1,368	5,625	5,807	5,762	8,683	3,925	4,010	6,102	5,789
Rental business income total	33,074	31,503	117,758	118,677	81,769	84,801	55,740	54,865	43,940	41,908
PM fees	2,736	3,571	9,126	11,311	7,502	9,419	4,895	5,418	3,968	4,663
Public charges and taxes	1,531	1,528	6,800	6,799	3,116	3,968	3,836	3,834	3,341	3,338
Utilities	349	358	1,289	1,153	388	394	589	569	541	554
Maintenance and repair fees	371	2,404	2,819	4,160	1,183	1,254	1,501	3,863	2,485	5,007
Insurance fees	48	44	203	174	163	134	121	98	108	87
Trust fees	-	-	1,750	1,750	-	-	-	-	-	-
Other expenses	19	293	247	323	1,419	1,106	88	169	121	151
Rental business expenses total	5,056	8,200	22,236	25,674	13,774	16,279	11,032	13,954	10,567	13,802
NOI	28,017	23,302	95,522	93,003	67,995	68,522	44,708	40,911	33,372	28,105
Depreciation	5,376	5,392	27,807	27,976	20,592	20,595	12,318	12,449	11,019	11,082
Rental business profit	22,641	17,909	67,714	65,026	47,402	47,927	32,389	28,461	22,353	17,023

### 7 Portfolio Overview and Performance (Residence)

Re-31 Glenpark **Property Name** Gakugeidaigaku



Re-34 Vante Tanashi

Re-35 Single-residence Shiba-koen

Re-36 Single-residence Mita







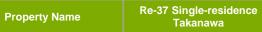


Address	Meguro Ward, Tokyo Koto Ward, Tokyo		Nishi Tokyo City, Tokyo	Minato Ward, Tokyo	Minato Ward, Tokyo
Lot Area (m²)	847.14	246.34	1,639.65	311.02	303.10
Total Floor Area (m²)	1,863.67	1,782.74	3,414.75	1,362.79	1,705.22
Constructed	January 2005	January 2008	March 1989	August 2003	March 2004
Occupancy Rate (%)	100.00	100.00	97.39	87.94	97.91
Acquisition Price (mm yen)	1,650	1,050	911	836	1,080
Appraisal Price (mm yen)	1,040	938	750	755	1,090

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	20th Fiscal Period	21st Fiscal Period								
Operation days	183	183	183	183	183	183	183	183	183	183
Rents and common expenses	30,806	33,709	34,020	32,965	29,161	28,553	23,335	20,894	34,152	32,414
Other income	1,568	1,453	76	5,297	1,455	3,695	1,524	2,157	917	1,532
Rental business income total	32,374	35,162	34,096	38,263	30,617	32,249	24,859	23,052	35,070	33,946
PM fees	3,194	2,765	2,292	4,924	3,183	5,317	2,085	3,630	2,752	5,076
Public charges and taxes	2,039	2,036	1,206	1,202	2,512	2,461	1,666	1,666	2,329	2,329
Utilities	268	295	463	474	480	482	301	598	332	522
Maintenance and repair fees	1,216	162	306	347	3,658	3,244	1,501	1,102	884	1,692
Insurance fees	54	49	55	50	99	75	43	42	52	51
Trust fees	1,061	1,061	-	-	-	-	600	500	600	500
Other expenses	154	223	428	440	37	397	431	649	478	476
Rental business expenses total	7,989	6,593	4,753	7,439	9,971	11,979	6,630	8,189	7,429	10,648
NOI	24,384	28,569	29,342	30,823	20,645	20,270	18,229	14,862	27,640	23,298
Depreciation	6,600	6,619	5,968	5,973	8,124	7,532	4,748	4,833	6,515	6,543
Rental business profit	17,784	21,949	23,374	24,850	12,521	12,738	13,480	10,029	21,124	16,755

## 7 Portfolio Overview and Performance (Residence)







Re-39 Single-residence Ginzahigashi

Re-40 Single-residence Hatchobori II

Re-41 Single-residence Hatchobori III











Address	Minato Ward, Tokyo	Minato Ward, Tokyo	Chuo Ward, Tokyo	Chuo Ward, Tokyo	Chuo Ward, Tokyo
Lot Area (m²)	432.36	344.25	368.35	427.32	203.98
Total Floor Area (m²)	1,176.06	1,180.73	2,334.73	3,351.26	1,756.88
Constructed	February 2003	February 2004	February 1999	January 2002	January 2004
Occupancy Rate (%)	92.97	96.44	97.50	92.98	95.46
Acquisition Price (mm yen)	749	730	1,460	1,890	793
Appraisal Price (mm yen)	728	765	1,450	1,840	793

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	20th Fiscal Period	21st Fiscal Period								
Operation days	183	183	183	183	183	183	183	183	183	183
Rents and common expenses	24,485	23,385	23,189	24,450	45,510	46,546	56,117	58,958	23,560	27,882
Other income	474	492	1,021	1,199	2,000	2,915	2,656	4,504	462	414
Rental business income total	24,959	23,878	24,210	25,650	47,510	49,461	58,773	63,463	24,022	28,297
PM fees	3,584	3,665	4,508	4,791	5,649	6,917	7,357	9,787	5,174	3,032
Public charges and taxes	1,437	1,437	1,499	1,499	2,152	2,152	3,040	3,039	1,905	1,905
Utilities	1	13	9	3	448	455	720	732	559	573
Maintenance and repair fees	611	790	692	1,031	1,445	4,464	4,935	2,904	488	958
Insurance fees	37	36	113	100	64	63	91	89	50	49
Trust fees	500	500	500	500	783	783	600	600	375	375
Other expenses	121	109	-	-	-	42	13	56	350	375
Rental business expenses total	6,293	6,552	7,324	7,923	10,544	14,880	16,758	17,210	8,904	7,270
NOI	18,665	17,325	16,886	17,727	36,966	34,581	42,015	46,252	15,118	21,027
Depreciation	4,533	4,567	3,197	3,198	8,027	8,171	12,529	12,620	7,433	7,509
Rental business profit	14,132	12,757	13,688	14,529	28,939	26,409	29,485	33,631	7,684	13,518

## HEIWA REAL ESTATE REIT, Inc.





Re-42 Single-residence



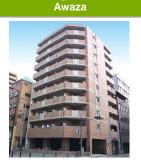
**Re-43 TOUR JAUNE** 



Re-44 Single-residence



Re-45 Single-residence



Re-46 Single-residence

Address	Chuo Ward, Tokyo	Setagaya Ward, Tokyo	Osaka City, Osaka	Osaka City, Osaka	Osaka City, Osaka
Lot Area (m²)	175.16	2,425.44	631.79	375.95	296.88
Total Floor Area (m²)	1,375.97	11,468.94	7,105.00	1,486.57	1,999.88
Constructed	July 2004	January 2001	August 2003	June 2001	March 2002
Occupancy Rate (%)	100.00	93.13	92.31	90.38	93.91
Acquisition Price (mm yen)	944	6,520	1,920	453	577
Appraisal Price (mm yen)	944	6,280	1,930	455	602

	20th Fiscal Period	21st Fiscal Period								
Operation days	183	183	183	183	183	183	183	183	183	183
Rents and common expenses	31,737	31,359	189,617	197,923	78,329	78,330	18,228	18,515	23,184	24,416
Other income	1,010	1,079	10,279	10,296	3,540	3,421	1,531	1,597	1,375	917
Rental business income total	32,748	32,438	199,897	208,219	81,869	81,751	19,759	20,112	24,560	25,334
PM fees	4,080	4,547	28,673	26,293	12,935	13,089	3,148	3,780	3,853	3,348
Public charges and taxes	1,829	1,829	11,839	11,829	6,535	6,312	1,335	1,294	1,885	1,812
Utilities	461	459	3,438	3,585	1,935	2,055	444	480	30	6
Maintenance and repair fees	672	773	16,121	28,133	3,014	2,686	1,011	633	483	794
Insurance fees	37	37	312	353	184	181	43	42	54	52
Trust fees	500	500	1,777	164	675	625	500	500	500	500
Other expenses	123	55	1,941	2,395	511	77	387	423	-	-
Rental business expenses total	7,706	8,202	64,103	72,754	25,792	25,027	6,871	7,154	6,807	6,515
NOI	25,041	24,236	135,793	135,464	56,077	56,724	12,888	12,957	17,753	18,819
Depreciation	8,226	8,242	25,094	25,588	23,829	23,855	3,816	3,828	6,036	6,099
Rental business profit	16,814	15,993	110,698	109,876	32,247	32,869	9,072	9,129	11,717	12,720

## HEIWA REAL ESTATE REIT, Inc.

## 7 Portfolio Overview and Performance (Residence)

Marunouchi

Re-47 Single-residence



Re-48 Single-residence



Re-49 Single-residence



Re-50 Single-residence



Re-51 Single-residence

Address	Nagoya City, Aichi	Fukuoka City, Fukuoka	Kyoto City, Kyoto	Sapporo City, Hokkaido	Fukuoka City, Fukuoka
Lot Area (m <sup>2</sup> )	545.08	1,599.97	206.84	282.09	609.26
Total Floor Area (m²)	2,284.30	6,476.24	1,547.19	1,394.41	2,446.95
Constructed	February 2004	March 2003	February 2005	March 2004	February 1998
Occupancy Rate (%)	100.00	92.39	100.00	100.00	98.92
Acquisition Price (mm yen)	624	1,780	534	229	631
Appraisal Price (mm yen)	634	1,740	517	235	615

	20th Fiscal	21st Fiscal								
	Period									
Operation days	183	183	183	183	183	183	183	183	183	183
Rents and common expenses	25,729	26,400	70,563	71,799	18,539	20,022	10,473	11,444	26,762	27,088
Other income	1,591	1,739	4,974	5,289	883	915	269	457	1,667	1,930
Rental business income total	27,320	28,139	75,538	77,089	19,423	20,937	10,742	11,901	28,430	29,019
PM fees	3,929	3,760	10,224	8,327	3,083	3,615	2,066	2,345	3,419	4,251
Public charges and taxes	1,811	1,743	6,058	5,830	1,241	1,197	1,109	1,065	2,195	2,115
Utilities	4	43	1,884	2,007	466	473	-	6	1,265	1,267
Maintenance and repair fees	768	771	4,161	4,303	1,277	466	1,311	300	2,282	919
Insurance fees	56	55	178	175	36	35	33	32	64	62
Trust fees	500	500	1,000	1,000	500	500	500	500	500	500
Other expenses	67	86	538	530	208	129	-	-	0	78
Rental business expenses total	7,137	6,960	24,046	22,174	6,813	6,417	5,020	4,251	9,726	9,195
NOI	20,183	21,179	51,491	54,914	12,609	14,520	5,722	7,650	18,703	19,824
Depreciation	7,580	7,667	17,341	17,406	3,777	3,822	3,025	3,046	3,842	3,990
Rental business profit	12,602	13,512	34,149	37,508	8,832	10,697	2,697	4,604	14,861	15,833



### 7 Portfolio Overview and Performance (Residence)

Re-52 Single-residence **Property Name** Tenjinhigashi

Re-53 Single-residence Shijyo Kawaramachi

Re-54 La Residence de Sendagi

Re-55 Single-residence Sendagi

Re-56 Single-residence Komazawa-koen











Address	Fukuoka City, Fukuoka	Kyoto City, Kyoto	Bunkyo Ward, Tokyo	Bunkyo Ward, Tokyo	Setagaya Ward, Tokyo
Lot Area (m²)	429.63	863.39	269.15	249.05	709.54
Total Floor Area (m²)	2,283.63	5,217.41	1,307.91	1,667.29	1,124.69
Constructed	August 2005	March 2007	February 2006	February 2006	July 2006
Occupancy Rate (%)	96.10	94.38	100.00	100.00	91.66
Acquisition Price (mm yen)	502	1,820	820	870	615
Appraisal Price (mm yen)	510	1,900	825	880	624

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	20th Fiscal Period	21st Fiscal Period								
Operation days	183	183	183	183	183	183	183	183	183	183
Rents and common expenses	23,637	23,480	69,098	68,180	28,165	28,614	31,424	31,031	20,602	20,111
Other income	1,712	2,493	6,283	6,601	164	2,017	217	1,897	685	1,264
Rental business income total	25,350	25,974	75,381	74,782	28,329	30,631	31,642	32,928	21,288	21,375
PM fees	3,029	3,382	6,313	6,472	3,328	3,445	3,415	5,062	2,485	3,135
Public charges and taxes	1,835	1,741	4,390	4,149	1,320	1,320	1,490	1,488	1,391	1,391
Utilities	812	815	2,397	2,361	-	-	-	-	311	327
Maintenance and repair fees	377	1,011	578	1,228	474	209	319	131	151	173
Insurance fees	56	55	131	129	44	32	44	41	30	30
Trust fees	500	500	650	650	600	600	600	600	650	650
Other expenses	174	323	1,080	1,160	-	-	285	-	46	28
Rental business expenses total	6,785	7,831	15,540	16,151	5,768	5,607	6,155	7,323	5,067	5,737
NOI	18,564	18,142	59,840	58,631	22,561	25,023	25,486	25,605	16,221	15,638
Depreciation	6,620	6,634	12,091	12,091	3,796	3,836	4,374	4,374	3,417	3,445
Rental business profit	11,944	11,507	47,748	46,539	18,765	21,186	21,112	21,230	12,804	12,193



### 7 Portfolio Overview and Performance (Residence)

Re-57 Single-residence **Property Name** Musashikoyama



Re-59 Single-residence Hisayaodori

Re-60 Single-residence Karasuma Kuramaguchi Re-61 Single-residence Nishishinjuku WEST











Address	Shinagawa Ward, Tokyo	Kokubunji City, Tokyo	Nagoya City, Aichi	Kyoto City, Kyoto	Shinjuku Ward, Tokyo
Lot Area (m²)	455.93	257.06	362.02	471.10	575.67
Total Floor Area (m²)	1,495.61	1,295.58	3,633.19	1,362.90	2,979.31
Constructed	November 2006	January 2006	March 2006	March 2007	March 2006
Occupancy Rate (%)	98.24	86.82	94.96	97.98	96.25
Acquisition Price (mm yen)	842	839	1,080	572	1,990
Appraisal Price (mm yen)	880	829	1,080	585	1,980

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	20th Fiscal Period	21st Fiscal Period								
Operation days	183	183	183	183	183	183	183	183	183	183
Rents and common expenses	28,796	29,121	30,465	28,903	43,892	43,592	20,224	20,714	63,072	64,923
Other income	1,786	1,193	831	1,865	1,174	1,392	1,086	1,157	2,269	3,171
Rental business income total	30,583	30,314	31,297	30,768	45,066	44,984	21,310	21,872	65,341	68,095
PM fees	3,439	2,996	2,404	3,461	4,069	4,457	2,579	2,472	8,157	9,288
Public charges and taxes	1,581	1,581	1,676	1,623	2,914	2,806	1,230	1,170	3,095	3,092
Utilities	233	244	274	292	437	456	516	535	12	16
Maintenance and repair fees	228	255	325	2,044	504	1,416	-	450	895	876
Insurance fees	37	36	37	36	87	85	34	34	84	82
Trust fees	650	650	600	600	750	750	650	650	750	750
Other expenses	271	271	-	70	435	435	40	45	475	288
Rental business expenses total	6,441	6,035	5,317	8,128	9,200	10,409	5,051	5,358	13,470	14,394
NOI	24,141	24,279	25,979	22,639	35,866	34,575	16,259	16,513	51,870	53,700
Depreciation	3,638	3,656	4,374	4,408	6,424	6,437	3,508	3,521	7,306	7,347
Rental business profit	20,503	20,622	21,604	18,231	29,442	28,137	12,750	12,992	44,564	46,353

# HEIWA REAL ESTATE REIT, Inc.

### 7 Portfolio Overview and Performance (Residence)

Nishishin juku EAST

Re-62 Single-residence

Re-63 Single-residence Higashishinjuku



Re-64 Single-residence

Re-65 Single-residence Kitayobancho



Re-66 Single-residence

Address	Shinjuku Ward, Tokyo	Shinjuku Ward, Tokyo	Osaka City, Osaka	Sendai City, Miyagi	Sendai City, Miyagi
Lot Area (m²)	347.29	313.96	343.80	475.70	717.53
Total Floor Area (m²)	1,787.97	2,233.42	1,295.71	2,834.54	2,381.24
Constructed	March 2006	March 2007	September 2006	January 2007	January 2007
Occupancy Rate (%)	96.08	95.84	94.98	100.00	100.00
Acquisition Price (mm yen)	1,170	1,360	566	809	684
Appraisal Price (mm yen)	1,170	1,380	580	824	693

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	20th Fiscal Period	21st Fiscal Period								
Operation days	183	183	183	183	183	183	183	183	183	183
Rents and common expenses	37,902	37,353	46,216	47,324	21,355	21,376	33,891	36,680	30,041	30,819
Other income	1,690	1,791	1,538	2,181	917	620	1,825	1,376	2,151	1,857
Rental business income total	39,593	39,145	47,754	49,505	22,273	21,997	35,716	38,056	32,193	32,677
PM fees	5,245	7,333	8,427	7,917	3,101	2,734	5,108	4,119	4,110	3,145
Public charges and taxes	1,680	1,680	2,494	2,493	1,333	1,290	2,572	2,595	2,450	2,460
Utilities	4	11	9	12	1	14	3	6	-	6
Maintenance and repair fees	427	999	1,108	573	695	645	6,698	1,316	406	618
Insurance fees	51	50	59	58	33	32	69	68	66	65
Trust fees	600	600	600	600	600	600	600	600	600	600
Other expenses	237	249	-	-	-	-	-	-	-	38
Rental business expenses total	8,247	10,925	12,699	11,655	5,765	5,318	15,052	8,706	7,634	6,934
NOI	31,345	28,219	35,055	37,850	16,508	16,678	20,664	29,350	24,558	25,743
Depreciation	4,616	4,642	7,055	7,128	2,790	2,797	6,767	6,936	6,607	6,616
Rental business profit	26,728	23,577	27,999	30,722	13,717	13,881	13,896	22,413	17,950	19,126

## HEIWA REAL ESTATE REIT, Inc.

7 Portfolio Overview and Performance (Residence)

Kyudaibyoin-mae

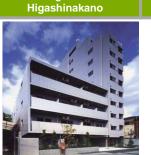
Re-67 Single-residence



Re-68 Single-residence



Re-69 Single-residence



Re-70 Single-residence



Re-71 Single-residence

Address	Fukuoka City, Fukuoka	Taito Ward, Tokyo	Sendai City, Miyagi	Nakano Ward, Tokyo	Sapporo City, Hokkaido
Lot Area (m²)	400.00	267.42	398.14	538.53	439.62
Total Floor Area (m²)	1,650.19	1,341.38	2,404.41	1,705.22	1,757.91
Constructed	January 2007	September 2006	February 2007	February 2007	January 2007
Occupancy Rate (%)	81.93	94.87	97.02	90.55	100.00
Acquisition Price (mm yen)	426	771	834	942	408
Appraisal Price (mm yen)	424	779	864	932	379

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	20th Fiscal Period	21st Fiscal Period	20th Fiscal Period	21st Fiscal Period	20th Fiscal Period	21st Fiscal Period	20th Fiscal Period	21st Fiscal Period	20th Fiscal Period	21st Fiscal Period
Operation days	183	183	183	183	183	183	183	183	183	183
Rents and common expenses	17,005	17,410	24,246	25,583	36,250	36,460	28,623	28,557	15,376	14,100
Other income	817	842	1,474	726	1,975	2,016	1,199	441	840	714
Rental business income total	17,823	18,253	25,720	26,309	38,225	38,476	29,822	28,999	16,217	14,814
PM fees	3,040	2,963	3,137	3,432	4,472	4,138	4,066	4,082	643	643
Public charges and taxes	1,288	1,214	1,400	1,396	2,740	2,759	1,610	1,608	1,520	1,427
Utilities	305	325	-	6	-	6	329	314	276	683
Maintenance and repair fees	297	648	414	620	348	2,024	425	1,357	376	622
Insurance fees	43	42	40	40	66	65	43	42	39	38
Trust fees	650	650	600	600	600	600	650	650	600	600
Other expenses	355	579	-	55	32	32	224	484	-	-
Rental business expenses total	5,980	6,424	5,593	6,150	8,261	9,627	7,350	8,540	3,455	4,014
NOI	11,843	11,829	20,126	20,159	29,964	28,849	22,472	20,459	12,761	10,800
Depreciation	4,081	4,089	3,593	3,628	6,062	6,062	4,338	4,363	3,665	3,679
Rental business profit	7,761	7,739	16,533	16,531	23,902	22,787	18,134	16,096	9,096	7,120



## 7 Portfolio Overview and Performance (Residence)

Re-72 Single-residence Re-73 Single-residence Waseda Second Square Waseda First Square

Address	Shinjuku Ward, Tokyo	Shinjuku Ward, Tokyo		
Lot Area (m²)	820.34	319.83		
Total Floor Area (m²)	3,440.06	1,356.68		
Constructed	May 2007	May 2007		
Occupancy Rate (%)	91.72	94.51		
Acquisition Price (mm yen)	2,090	872		
Appraisal Price (mm yen)	2,090	873		

	20th Fiscal Period	21st Fiscal Period	20th Fiscal Period	21st Fiscal Period
Operation days	183	183	183	183
Rents and common expenses	71,769	71,119	30,158	30,522
Other income	3,915	4,344	745	1,671
Rental business income total	75,685	75,463	30,903	32,193
PM fees	12,762	13,940	3,995	4,803
Public charges and taxes	3,578	3,577	1,487	1,486
Utilities	891	898	497	487
Maintenance and repair fees	1,350	1,881	265	285
Insurance fees	98	96	39	38
Trust fees	850	850	650	650
Other expenses	1,597	1,397	608	629
Rental business expenses total	21,127	22,642	7,543	8,381
NOI	54,557	52,821	23,360	23,812
Depreciation	8,288	8,320	3,406	3,418
Rental business profit	46,268	44,501	19,953	20,394



### 8 Portfolio Overview and Performance (Hotel)

**Property Name** 

Karasumagojyo

Ho-04 Super Hotel Sendai Hirose-dori









Address	Osaka City, Osaka	Kyoto City, Kyoto	Saitama City, Saitama	Sendai City, Miyagi
Lot Area (m²)	490.65	337.23	597.25	549.10
Total Floor Area (m²)	2,486.39	2,144.02	2,946.55	3,251.77
Constructed	January 2004	January 2004	July 2006	January 2007
Occupancy Rate (%)	100.00	100.00	100.00	100.00
Acquisition Price (mm yen)	1,080	900	1,050	1,150
Appraisal Price (mm yen)	1,090	905	1,060	1,160

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	20th Fiscal	21st Fiscal						
	Period							
Operation days	183	183	183	183	183	183	183	183
Rents and common expenses	37,620	37,620	31,182	31,182	35,736	35,736	44,220	44,220
Other income	-	-	-	-	-	-	-	-
Rental business income total	37,620	37,620	31,182	31,182	35,736	35,736	44,220	44,220
PM fees	-	-	-	-	-	-	-	-
Public charges and taxes	3,804	3,673	3,306	3,201	4,692	4,533	5,956	5,989
Utilities	-	-	-	-	-	-	-	-
Maintenance and repair fees	-	-	-	-	-	-	-	-
Insurance fees	106	63	86	51	128	75	136	81
Trust fees	550	550	550	550	600	600	600	600
Other expenses	-	-	-	-	-	-	-	-
Rental business expenses total	4,460	4,287	3,942	3,803	5,420	5,209	6,693	6,671
NOI	33,159	33,332	27,239	27,378	30,315	30,526	37,526	37,548
Depreciation	8,315	8,315	6,952	6,952	8,381	8,381	11,406	11,406
Rental business profit	24,843	25,017	20,287	20,426	21,934	22,145	26,120	26,142



## **9 Property Acquisition Routes**

Acquisition		Acquisition Price	Investment Ratio
Route	Property Name	(mm yen)	investment Ratio (%)
JSR	Re-35 Single-residence Shiba-koen	836	0.63
	Re-36 Single-residence Mita	1.080	0.82
	Re-37 Single-residence Takanawa	749	0.57
	Re-38 La Residence de Shirokanedai	730	0.55
	Re-39 Single-residence Ginzahigashi	1.460	1.10
	Re-40 Single-residence Hatchobori II	1,890	1.43
	Re-41 Single-residence Hatchobori III	793	0.60
	Re-42 Single-residence Ginza	944	0.71
	Re-43 TOUR JAUNE Komazawa-koen	6,520	4.93
	Re-44 Single-residence Umeda TOWER	1,920	1.45
	Re-45 Single-residence Nakanoshima	453	0.34
	Re-46 Single-residence Awaza	577	0.44
	Re-47 Single-residence Marunouchi	624	0.47
	Re-48 Single-residence Hirao	1,780	1.35
	Re-49 Single-residence Kawaramachi Nijo	534	0.40
	Re-50 Single-residence Minami 6 Jyo	229	0.17
	Re-51 Single-residence Tenjinminami	631	0.48
	Re-52 Single-residence Tenjinhigashi	502	0.38
	Re-53 Single-residence Shijyo Kawaramachi	1,820	1.38
	Re-54 La Residence de Sendagi	820	0.62
	Re-55 Single-residence Sendagi	870	0.66
	Re-56 Single-residence Komazawa-koen	615	0.47
	Re-57 Single-residence Musashikoyama	842	0.64
	Re-58 Single-residence Kokubunji	839	0.63
	Re-59 Single-residence Hisayaodori	1,080	0.82
	Re-60 Single-residence Karasuma Kuramaguchi	572	0.43
	Re-61 Single-residence Nishishinjuku WEST	1,990	1.51
	Re-62 Single-residence Nishishinjuku EAST	1,170	0.89
	Re-63 Single-residence Higashishinjuku	1,360	1.03
	Re-64 Single-residence Higashishinsaibashi	566	0.43
	Re-65 Single-residence Kitayobancho	809	0.61
	Re-66 Single-residence Atagobashi	684	0.52
	Re-67 Single-residence Kyudaibyoin-mae	426	0.32
	Re-68 Single-residence Asakusabashi	771	0.58
	Re-69 Single-residence Ichibancho	834	0.63
	Re-70 Single-residence Higashinakano	942	0.71
	Re-71 Single-residence Minami 5 Jyo	408	0.31
	Re-72 Single-residence Waseda	2,090	1.58
	First Square		
	Re-73 Single-residence Waseda	872	0.66
	Second Square		
	Ho-01 Super Hotel Osaka Tennoji	1,080	0.82
	Ho-02 Super Hotel Kyoto Karasumagojyo	900	0.68
	Ho-03 Super Hotel Saitama Omiya	1,050	0.79
	Ho-04 Super Hotel Sendai Hirose-dori	1,150	0.87
	43 properties in total	46,812	35.42

			(	(As of May 31, 2012)
Acquisition		Property Name	Acquisition Price	Investment Ratio
Route		Flopelty Name	(mm yen)	(%)
Heiwa Real	Of-05	Suitengu Heiwa Bldg	1,550	1.17
Estate	Of-07	Hamamatsucho SS Bldg	1,530	1.16
	Of-25	Kayabacho Heiwa Bldg	4,798	3.63
	Of-26	HIROKOJI AQUA PLACE	2,930	2.22
	Re-05	CIC Meguro	660	0.50
	Re-09	Regulus Higashikasai	650	0.49
	Re-14	Main Stage Minami Azabu III	1,370	1.04
	Re-21	Urbyl Berger Meidaimae	1,070	0.81
	Re-22	Joy City Nihonbashi	1,130	0.86
		9 properties in total	15,688	11.87
Morgan		Hatchobori SF Bldg	3,092	2.34
Stanley		Shibuya AX Hills	1,860	1.41
Capital K.K.		KCA Bldg	1,730	1.31
		Funabashi Face Bldg	3,900	2.95
		Glenpark Ginza EAST	5,940	4.49
		Glenpark Shin-yokohama	3,350	2.53
		Residence Mukogaoka	2,350	1.78
		Residence Higashimagome	1,630	1.23
	Re-31	Glenpark Gakugeidaigaku	1,650	1.25
	01.04	9 properties in total	25,502	19.30
Others	Of-01		1,290	0.98
		NV Tomioka Bldg	2,500	1.89
		Kokusai Tameike Bldg	2,700	2.04
		Grace Building Sengakujimae	1,220	0.92
		Nisso Dai 15 Bldg	1,550	1.17 1.63
		Nihonbashi Daiichi Bldg	2,150	2.17
		Daiwa Nakameguro Bldg Anwa Tsukasacho Bldg	2,870 1,385	1.05
		Hatchobori MF Bldg	1,110	0.84
		M2 Harajuku	3,418	2.59
		Adesso Nishiazabu	640	0.48
		CIC Toranomon Bldg	1,675	1.27
		Aria Ikebukuro	1,314	0.99
		CIC Yushima Bldg	1.434	1.09
		Concord Ichikawa	430	0.33
		Mirum Wakabayashi Koen	3,610	2.73
		Mirum Himonya	1,560	1.18
		Cosmos Gracia Azabujuban	1,260	0.95
		Advantage Gakugeidaigaku	1,000	0.76
		Hermitage Higashikanda	1,100	0.83
	Re-18	Hermitage Higashinihonbashi	1,210	0.92
	Re-19	Hermitage Nerima	690	0.52
	Re-20	Landstage Shirokane Takanawa	4,030	3.05
	Re-23	Grefas Kamishakujii	950	0.72
	Re-24	T&G Kinshicho Mansion	1,100	0.83
	Re-33	Advance Kameido	1,050	0.79
	Re-34	Vante Tanashi	911	0.69
		27 properties in total	44,157	33.41
		88 properties in portfolio total	132,159	100.00

### 10 Historical Appraisal Values

(unit: million yen)

				Appraisa	l Amount					
Property Name	Acquisition Prices	16th Fiscal Period	17th Fiscal Period	18th Fiscal Period	19th Fiscal Period	20th Fiscal Period	21th Fiscal Period (A)	21th Fiscal Period Book Value (B)	Latent Profits and Losses (A) – (B)	Profit/Loss Ratio (%)
Of-01 Asahi Life Insurance Gotanda Bldg	1,290	1,546	1,515	1,393	1,398	1,398	1,212	1,279	(67)	(5.30
Of-05 Suitengu Heiwa Bldg	1,550	1,651	1,579	1,378	1,297	1,297	1,224	1,488	(264)	(17.77
Of-06 NV Tomioka Bldg	2,500	2,560	2,560	2,560	2,330	2,330	2,220	2,445	(225)	(9.24
0f-07 Hamamatsucho SS Bldg	1,530	1,640	1,600	1,560	1,530	1,530	1,460	1,567	(107)	(6.84
Of-08 Kokusai Tameike Bldg	2,700	2,780	2,720	2,620	2,570	2,570	2,380	2,803	(423)	(15.10
Of-09 Grace Building Sengakujimae	1,220	1,490	1,450	1,440	1,430	1,430	1,430	1,189	240	20.1
0f-10 Nisso Dai 15 Bldg	1,550	1,450	1,450	1,450	1,460	1,460	1,450	1,457	(7)	(0.5
Of-11 Nihonbashi Daiichi Bldg	2,150	2,210	2,180	2,050	1,970	1,970	1,770	2,239	(469)	(20.9)
Of-12 Hatchobori SF Bldg	3,092	2,580	2,450	2,330	2,220	2,220	2,360	3,144	(784)	(24.9
Of-13 Shibuya AX Hills	1,860	1,640	1,580	1,440	1,420	1,420	1,330	1,846	(516)	(27.9
Of-14 KCABIdg	1,730	1,173	1,130	1,093	1,082	1,082	1,029	1,742	(713)	(40.93
Of-15 Daiwa Nakameguro Bldg	2,870	2,310	2,240	2,220	2,190	2,190	2,150	2,919	(769)	(26.3
Of-16 Anwa Tsukasacho Bldg	1,385	1,130	1,100	1,090	1,080	1,080	1,070	1,344	(274)	(20.42
Of-17 Hatchobori MF Bldg	1,110	1,040	1,020	942	925	925	907	1,135	(228)	(20.1
Of-18 M2 Harajuku	3,418	4,106	4,134	4,135	4,053	4,053	4,036	3,536	499	14.1
Of-20 Funabashi Face Bldg	3,900	3,140	3,150	3,150	3,000	3,000	3,000	3,756	(756)	(20.13
Of-21 Adesso Nishiazabu	640	543	522	479	471	471	450	634	(184)	(29.06
Of-22 CIC Toranomon Bldg	1,675	1,411	1,336	1,322	1,299	1,299	1,263	1,736	(473)	(27.2
Of-23 Aria Ikebukuro	1,314	1,130	1,090	1,060	1,080	1,080	1,040	1,339	(299)	(22.3
Of-24 CIC Yushima Bldg	1,434	1,340	1,320	1,310	1,310	1,310	1,320	1,474	(154)	(10.4
Of-25 Kayabacho Heiwa Bldg	4,798	_	5,080	5,080	5,080	1,310	5,150	4,842	307	6.3
Of-26 HIROKOJI AQUA PLACE	2,930	_	_	_	_		3,742	2,951	790	26.7
Total Office Buildings	46,646		41,206	40,102	39,195	38,863	41,993	46,875	(4,882)	(10.4
Re-03 Concord Ichikawa	430	440	438	439	441	447	429	406	22	5.4
Re-05 CIC Meguro	660	563	529	507	504	521	517	639	(122)	(19.1
Re-09 Regulus Higashikasai	650	643	628	622	630	638	605	611	(6)	(1.1
Re-11 Mirum Wakabayashi Koen	3,610	3,480	3,399	3,358	3,357	3,422	3,409	3,339	69	2.0
Re-12 Mirum Himonya	1,560	1,474	1,434	1,441	1,405	1,425	1,383	1,487	(104)	(7.0
Re-14 Main Stage Minami Azabu III	1,370	1,208	1,201	1,206	1,179	1,199	1,127	1,340	(213)	(15.9
le-15 Cosmos Gracia Azabujuban	1,260	1,168	1,081	1,060	1,060	1,060	1,030	1,222	(192)	(15.7
Re-16 Advantage Gakugeidaigaku	1,000	866	837	825	821	823	808	958	(150)	(15.6
Re-17 Hermitage Higashikanda	1,100	1,100	1,070	1,070	1,080	1,110	1,070	1,018	51	5.0
Re-18 Hermitage Higashinihonbashi	1,210	1,210	1,200	1,180	1,220	1,250	1,220	1,126	93	8.3
Re-19 Hermitage Nerima	690	693	678	676	670	670	649	640	8	1.2
		4,100	3,980	3,920	3,920	3,930	3,800	3,956	(156)	(3.9
	4,030					882	836	1,038	(202)	(19.5
Re-21 Urbyl Berger Meidaimae	1,070	926	886	880	891					(18.2
te-21 Urbyl Berger Meidaimae te-22 Joy City Nihonbashi	1,070 1,130	926 944	925	925	915	915	905	1,107	(202)	
te-21 Urbyl Berger Meidaimae te-22 Joy City Nihonbashi	1,070 1,130 950	926 944 909	925 905	925 906	915 873		852	1,107 919	(202) (67)	
e-21 Urbyl Berger Meidaimae e-22 Joy City Nihonbashi e-23 Grefas Kamishakujii e-24 T&G Kinshicho Mansion	1,070 1,130 950 1,100	926 944 909 972	925 905 970	925 906 985	915 873 1,000	915 891 1,030	852 988	919 1,125	(67) (137)	(7.2 (12.1
Re-21 Urbyl Berger Meidaimae ke-22 Joy Cityl Nihonbashi ke-23 Grefas Kamishakujii ke-24 T&G Kinshicho Mansion ke-25 Glenpark Ginza EAST	1,070 1,130 950 1,100 5,940	926 944 909 972 4,280	925 905 970 4,200	925 906 985 4,040	915 873 1,000 4,130	915 891 1,030 4,140	852 988 4,110	919 1,125 5,818	(67) (137) (1,708)	(7.2 (12.1 (29.3
te-21 Urbyl Berger Meidaimae te-22 JoyCity Nihonbashi te-23 Grefas Kamishakujii te-24 T&G Kinshicho Mansion te-25 Glenpark Ginza EAST	1,070 1,130 950 1,100	926 944 909 972	925 905 970	925 906 985	915 873 1,000	915 891 1,030	852 988	919 1,125	(67) (137)	(7.2 (12.1 (29.3
Re-21 Urby Berger Meidaimae Re-22 Joy City Nihonbashi Re-23 Grefas Kamishakujii Re-24 T&G Kinshicho Mansion Re-25 Glenpark Ginza EAST Re-26 Glenpark Shin-yokohama	1,070 1,130 950 1,100 5,940	926 944 909 972 4,280	925 905 970 4,200	925 906 985 4,040	915 873 1,000 4,130	915 891 1,030 4,140	852 988 4,110	919 1,125 5,818	(67) (137) (1,708)	(7.2) (12.1) (29.3) (27.6)
Re-21 Urbyl Berger Meidaimae ke-22 Joy City Nihonbashi ke-23 Grefas Kamishakujii Re-24 T&G Kinshicho Mansion ke-25 Glenpark Ginza EAST Re-26 Glenpark Shin-yokohama ke-29 Residence Mukogaoka	1,070 1,130 950 1,100 5,940 3,350	926 944 909 972 4,280 2,370	925 905 970 4,200 2,330	925 906 985 4,040 2,330	915 873 1,000 4,130 2,330	915 891 1,030 4,140 2,350	852 988 4,110 2,350	919 1,125 5,818 3,248	(67) (137) (1,708) (898)	(7.2) (12.1) (29.3) (27.6) (30.2)
Re-20 Landstage Shirokane Takanawa Re-21 Urbyl Berger Meidalimae Re-22 Joy City Nihonbashi Re-23 Grefas Kamishakujii Re-24 T&G Kinshicho Mansion Re-25 Glenpark Ginza EAST Re-26 Glenpark Shin-yokohama Re-29 Residence Mukogaoka Re-30 Residence Higashimagome Re-31 Glenpark Gakugeidaigaku	1,070 1,130 950 1,100 5,940 3,350 2,350	926 944 909 972 4,280 2,370 1,650	925 905 970 4,200 2,330 1,600	925 906 985 4,040 2,330 1,600	915 873 1,000 4,130 2,330 1,590	915 891 1,030 4,140 2,350 1,600	852 988 4,110 2,350 1,620	919 1,125 5,818 3,248 2,321	(67) (137) (1,708) (898) (701)	(7.2) (12.1) (29.3) (27.6) (30.2) (28.7)
Re-21 Urbyl Berger Meidaimae Re-22 Joy City Nihonbashi Re-23 Grefas Kamishakujii Re-24 T&G Kinshicho Mansion Re-25 Glenpark Ginza EAST Re-26 Glenpark Shin-yokohama Re-29 Residence Mukogaoka Re-30 Residence Hilgashimagome	1,070 1,130 950 1,100 5,940 3,350 2,350 1,630	926 944 909 972 4,280 2,370 1,650 1,140	925 905 970 4,200 2,330 1,600 1,140	925 906 985 4,040 2,330 1,600 1,140	915 873 1,000 4,130 2,330 1,590 1,130	915 891 1,030 4,140 2,350 1,600 1,130	852 988 4,110 2,350 1,620 1,130	919 1,125 5,818 3,248 2,321 1,584	(67) (137) (1,708) (898) (701) (454)	(10.24 (7.25 (12.15 (29.37 (27.65 (30.27 (28.76 (36.17 (12.26 (18.85

				A	A				(unit. mini	,,
				Appraisa				21th Fiscal	Latent Profits	
Property Name	Acquisition	16th	17th	18th	19th	20th	21th	Period Book	and Losses	Profit/Loss
	Prices	Fiscal Period	Fiscal Period	Fiscal Period	Fiscal Period	Fiscal Period	Fiscal Period (A)	Value (B)	(A) – (B)	Ratio (%)
Re-35 Single-residence Shiba-koen	836			836	845	753	755	825	(70)	(8.54)
Re-36 Single-residence Mita	1,080			1,080	1,090	1,100	1,090	1,065	24	2.29
Re-37 Single-residence Takanawa	749			749	728	728	728	734	(6)	(0.91)
Re-38 La Residence de Shirokanedai	730			729	737	760	765	720	44	6.15
Re-39 Single-residence Ginzahigashi	1.460			1.460	1.450	1.450	1.450	1,440	9	0.67
Re-40 Single-residence Hatchobori II	1,890			1,890	1,840	1,840	1,840	1,855	(15)	(0.82)
Re-41 Single-residence Hatchobori III	793			793	793	793	793	770	22	2.88
Re-42 Single-residence Ginza	944			944	939	942	944	917	26	2.90
Re-43 TOUR JAUNE Komazawa-koen	6,520			6,510	6,480	6,390	6,280	6,487	(207)	(3.20)
Re-44 Single-residence Umeda TOWER	1,920			1,920	1,920	1,920	1,930	1.847	82	4.45
Re-45 Single-residence Nakanoshima	453			453	453	453	455	441	13	3.06
Re-46 Single-residence Awaza	577			576	575	589	602	560	41	7.37
Re-47 Single-residence Marunouchi	624			624	624	621	634	603	30	5.11
Re-48 Single-residence Hirao	1.780			1,780	1.740	1.740	1,740	1.729	10	
Re-49 Single-residence Kawaramachi Nijo	534			533	520	516	517	524	(7)	(1.34)
Re-50 Single-residence Minami 6 Jyo	229			230	232	232	235	221	13	
Re-51 Single-residence Tenjinminami	631			631	622	610	615	624	(9)	(1.49)
Re-52 Single-residence Tenjinhigashi	502			502	501	506	510	480	29	6.03
Re-53 Single-residence Shijyo Kawaramachi	1,820			1,830	1,820	1,900	1,900	1,779	120	6.76
Re-54 La Residence de Sendagi	820			820	826	837	825	808	16	2.02
Re-55 Single-residence Sendagi	870			870	876	891	880	855	24	2.86
Re-56 Single-residence Komazawa-koen	615			615	616	619	624	604	19	3.23
Re-57 Single-residence Musashikoyama	842			842	854	865	880	830	49	5.95
Re-58 Single-residence Kokubunji	839			839	847	851	829	825	3	0.45
Re-59 Single-residence Hisayaodori	1,080			1,080	1,080	1,080	1,080	1,059	20	1.96
Re-60 Single-residence Karasuma Kuramaguch	572			572	566	572	585	560	24	4.30
Re-61 Single-residence Nishishinjuku WEST	1,990			1,990	2,010	2,010	1,980	1,968	11	0.58
Re-62 Single-residence Nishishinjuku EAST	1,170			1,170	1,180	1,180	1,170	1,156	13	1.14
Re-63 Single-residence Higashishinjuku	1,360			1,360	1,360	1,360	1,380	1,339	40	3.00
Re-64 Single-residence Higashishinsaibashi	566			566	566	580	580	557	22	4.04
Re-65 Single-residence Kitayobancho	809			810	795	812	824	795	28	3.58
Re-66 Single-residence Atagobashi	684			684	667	683	693	662	30	4.62
Re-67 Single-residence Kyudaibyoin-mae	426			427	424	423	424	415	8	2.02
Re-68 Single-residence Asakusabashi	771			771	770	775	779	760	18	2.45
Re-69 Single-residence Ichibancho	834			834	821	836	864	813	50	6.17
Re-70 Single-residence Higashinakano	942			941	946	946	932	928	3	0.37
Re-71 Single-residence Minami 5 Jyo	408			408	407	371	379	400	(21)	(5.46)
Re-72 Single-residence Waseda	2,090			2,100	2,070	2,080	2,090	2,063	26	1.29
First Square										
Re-73 Single-residence Waseda	872			874	860	867	873	860	12	1.39
Second Square										
Total Residential Properties				74,615	74,458	74,768	74,020	79,431	(5,411)	(6.81)
Ho-01 Super Hotel Osaka Tennoji	1,080			1,080	1,080	1,080	1,090	1,052	37	3.58
Ho-02 Super Hotel Kyoto Karasumagojyo	900			900	900	901	905	876	28	3.20
Ho-03 Super Hotel Saitama Omiya	1,050			1,050	1,050	1,050	1,060	1,022	37	3.71
Ho-04 Super Hotel Sendai Hirose-dori	1,150			1,150	1,130	1,160	1,160	1,111	48	4.32
Total Hotels	4,180			4,180	4,160	4,191	4,215	4,063	151	3.74

118,897 117,822 120,228



<sup>(\*)</sup> The acquisition price was adjusted downward from 4,760 mm yen on October 6, 2009 due to partial sales of the asset.

#### 11 Historical Actual NOI Return

				A-tu-LNOLE	) - t		(%)
	Property Name	101	470	Actual NOI F		001	
Of-01	As shi Life Incurrence Catenda Dida	16th 6.92	17th	18th	19th	20th	21st
Of-01	Asahi Life Insurance Gotanda Bldg Daihyaku Life Insurance *1	7.69	6.87	6.25	2.71	5.60	5.02
01-03	Shinjuku Bldg	7.09					
Of-04	Ebisu Square *1	5.12	_	_	_	_	_
	Suitengu Heiwa Bldg	5.51	5.71	4.63	4.75	4.25	3.50
	NV Tomioka Bldg	5.71	5.81	5.19	4.23	4.85	4.67
	Hamamatsucho SS Bldg	5.82	5.60	4.99	5.55	5.45	4.04
Of-08	Kokusai Tameike Bldg	4.99	3.56	3.65	3.82	4.00	4.25
Of-09	Grace Building Sengakujimae	6.88	7.39	6.41	5.93	6.32	7.73
	Nisso Dai 15 Bldg	5.86	5.89	5.92	5.43	4.90	5.60
	Nihonbashi Daiichi Bldg	5.50	5.31	4.93	4.13	3.80	3.56
	Hatchobori SF Bldg	3.73	3.90	3.26	2.83	2.95	2.07
	Shibuya AX Hills	2.85	2.52	1.95	2.58	2.37	2.87
	KCA Bldg	3.00	2.60	2.64	2.68	2.94	2.78
Of-15	Daiwa Nakameguro Bldg Anwa Tsukasacho Bldg	3.93 4.80	3.77 4.84	4.29 4.65	4.26 2.93	3.99 3.40	4.00 3.84
	Hatchobori MF Bldg	5.09	4.83	3.98	(2.05)	3.40	2.97
Of-18	· · · · · · · · · · · · · · · · · · ·	4.92	8.15	5.21	5.64	5.33	5.50
Of-19		4.02	3.84	3.35	3.91	3.55	J.50 —
	Funabashi Face Bldg	4.57	4.65	4.63	4.69	4.72	4.73
Of-21	· · · · · · · · · · · · · · · · · · ·	3.86	2.74	2.94	3.47	3.31	3.04
Of-22	CIC Toranomon Bldg	4.02	4.09	3.14	0.26	3.59	3.35
Of-23	Aria Ikebukuro	4.68	4.28	3.60	4.15	4.12	4.32
Of-24	CIC Yushima Bldg	5.28	5.38	5.31	4.88	4.32	4.96
Of-25	,		7.85	7.90	7.87	7.43	7.44
Of-26	HIROKOJI AQUA PLACE						8.36
D 00	Total Office Buildings	4.79	5.03	4.53	4.23	4.56	4.75
	Concord Ichikawa	6.86 4.21	6.26 3.81	6.51 4.55	6.25 3.70	6.42 4.66	6.50 3.69
	CIC Meguro Regulus Higashikasai	6.17	5.86	6.11	5.67	5.52	5.77
Re-11		5.61	4.61	5.10	5.14	4.88	4.88
	Mirum Himonya	4.94	4.37	4.48	4.32	4.10	4.33
	Main Stage Minami Azabu III	3.11	2.67	3.65	4.19	4.10	3.67
	Cosmos Gracia Azabujuban	3.68	2.07	3.10	3.79	3.69	3.39
	Advantage Gakugeidaigaku	3.64	3.25	3.80	3.98	3.89	3.93
	Hermitage Higashikanda	4.90	4.25	4.87	4.94	4.88	5.14
	Hermitage Higashinihonbashi	4.83	4.85	5.19	5.18	5.53	5.30
Re-19	Hermitage Nerima	5.42	5.26	5.20	4.64	4.90	5.68
Re-20	Landstage Shirokanetakanawa	4.41	4.11	4.43	4.46	4.35	4.11
	Urbyl Berger Meidaimae	4.42	3.33	4.35	4.18	4.33	3.60
	Joy City Nihonbashi	3.78	3.82	4.05	4.66	4.16	4.63
	Grefas Kamishakujii	5.49	5.26	5.76	5.69	5.43	6.09
	T&G Kinshicho Mansion	4.70	4.60	4.88	4.60	5.09	4.24
	Glenpark Ginza EAST	2.82	2.43	2.58	2.83	3.22	3.13
	Glenpark Shin-yokohama Glenpark Ikedayama *3	3.90 2.45	3.34 1.51	4.25 1.55	3.98 1.85	4.06	4.09
	Rune Higashiterao *3	3.46	3.15	3.75	3.49	_	_
	Residence Mukogaoka	3.46	3.13	3.73	3.49	3.80	3.48
	Residence Hiagashimagome	3.74	3.69	4.07	3.79	4.09	3.45
	Glenpark Gakugeidaigaku	3.20	2.59	2.82	3.20	2.96	3.46
	Advantage Kameido	5.85	6.28	5.52	5.64	5.59	5.87
Re-34	Vante Tanashi	3.41	3.82	4.57	4.82	4.53	4.45

			Actual NOI F	Poturno*		(%)
Property Name	<u> </u>					
	16th	17th	18th	19th	20th	21st
Re-35 Single-residence Shiba-koen			6.18	5.68	4.36	3.56
Re-36 Single-residence Mita			6.25	5.72	5.12	4.31
Re-37 Single-residence Takanawa			4.23	4.81	4.98	4.63
Re-38 La Residence de Shirokanedai			5.77	5.37	4.63	4.86
Re-39 Single-residence Ginzahigashi			5.94	5.54	5.06	4.74
Re-40 Single-residence Hatchobori II			5.53	5.16	4.45	4.89
Re-41 Single-residence Hatchobori III			5.13	5.33	3.81	5.30
Re-42 Single-residence Ginza			5.19	5.40	5.31	5.13
Re-43 TOUR JAUNE Komazawa-koen			4.82	4.14	4.17	4.16
Re-44 Single-residence Umeda TOWER			7.37	6.13	5.84	5.91
Re-45 Single-residence Nakanoshima			7.56	5.67	5.69	5.72
Re-46 Single-residence Awaza			7.56 6.56	6.64 6.25	6.15 6.47	6.52 6.79
Re-47 Single-residence Marunouchi			7.05	5.91	5.79	6.17
Re-48 Single-residence Hirao				5.52		5.44
Re-49 Single-residence Kawaramachi Nijo Re-50 Single-residence Minami 6 Jyo			6.16 6.91	5.52 7.11	4.72 5.00	6.68
Re-50 Single-residence Minami 6 Jyo Re-51 Single-residence Tenjinminami			7.31	5.38	5.00	6.28
,			7.31 7.41	6.87	7.40	7.23
Re-52 Single-residence Tenjinhigashi			6.96	6.67	6.58	6.44
Re-53 Single-residence Shijyo Kawaramachi			0.90	6.67	0.56	6.44
Re-54 La Residence de Sendagi			6.27	5.60	5.50	6.10
Re-55 Single-residence Sendagi			6.29	5.78	5.86	5.89
Re-56 Single-residence Komazawa-koen			3.98	4.64	5.28	5.09
Re-57 Single-residence Musashikoyama			5.38	5.59	5.73	5.77
Re-58 Single-residence Kokubunji			6.80	5.68	6.19	5.40
Re-59 Single-residence Hisayaodori			7.47	6.54	6.64	6.40
Re-60 Single-residence			6.30	5.81	5.69	5.77
Karasuma Kuramaguchi			0.00	0.01	0.00	0.77
Re-61 Single-residence Nishishinjuku WEST			5.30	5.15	5.21	5.40
Re-62 Single-residence Nishishinjuku EAST			5.56	5.23	5.36	4.82
Re-63 Single-residence Higashishinjuku			5.81	5.38	5.16	5.57
Re-64 Single-residence Higashishinsaibashi			6.69	5.86	5.83	5.89
Re-65 Single-residence Kitayobancho			6.79	7.16	5.11	7.26
Re-66 Single-residence Atagobashi			7.88	7.19	7.18	7.53
Re-67 Single-residence Kyudaibyoin-mae			6.00	4.81	5.56	5.55
Re-68 Single-residence Asakusabashi			5.19	4.68	5.22	5.23
Re-69 Single-residence Ichibancho			7.23	7.07	7.19	6.92
Re-70 Single-residence Higashinakano			5.75 7.26	5.26	4.77	4.34
Re-71 Single-residence Minami 5 Jyo				6.62	6.26	5.29
Re-72 Single-residence Waseda			6.48	5.53	5.22	5.05
First Square			6.03	5.43	5.36	5.46
Re-73 Single-residence Waseda			6.03	5.43	5.36	5.40
Second Square  Total Residential Properties	4.04	3.61	5.00	4.74	4.80	4.79
Ho-01 Super Hotel Osaka Tennoji	4.04	3.01	6.85	6.14	6.14	6.17
Ho-02 Super Hotel Kyoto Karasumagojyo			6.79	6.05	6.05	6.08
Ho-03 Super Hotel Saitama Omiya			6.67	5.77	5.77	5.81
Ho-04 Super Hotel Sendai Hirose-dori			7.57	5.23	6.53	6.53
Total Hotels			6.99	5.78	6.14	6.16
Total properties in portfolio	4.46	4.37	4.89	4.59	4.76	4.82
Actual NOI return = Actual NOI (Annualized) / Acquisitio					0	2

HEIWA REAL ESTATE Asset Management CO.,LTD.

<sup>\*1</sup> Transferred on August 31, 2009

<sup>\*2</sup> Transferred part of asset on October 6, 2009

<sup>\*3</sup> Transferred on February 28, 2011

## 12 Historical Occupancy (by property)

								(%)									(%)
	Property Name	30-Nov-2011	31-Dec-2012	31-Jan-2012	29-Feb-2012	31-Mar-2012	30-Apr-2012	31-May-2012		Property Name	30-Nov-2011	31-Dec-2011	31-Jan-2012	29-Feb-2012	31-Mar-2012	30-Apr-2012 3	1-May-2012
Of-01	Asahi Life Insurance Gotanda Bldg	100.00	100.00	100.00	100.00	100.00	100.00	100.00		Single-residence Shiba-koen	80.44	74.99	81.06	89.24	95.98	87.94	87.94
Of-05	Suitengu Heiw a Bldg	88.54	88.54	88.54	88.54	88.54	100.00	100.00		Single-residence Mita	78.80	77.01	79.08	85.42	97.91	97.91	97.91
Of-06	NV Tomioka Bldg	100.00	100.00	100.00	100.00	100.00	100.00	100.00		Single-residence Takanawa	93.34	94.45	90.71	90.26	96.71	96.71	92.97
Of-07	Hamamatsucho SS Bldg	100.00	100.00	88.81	88.81	88.81	88.81	77.62		La Residence de Shirokanedai	92.95	96.44	96.51	92.90	92.78	96.39	96.44
Of-08	Kokusai Tameike Bldg	91.59	100.00	100.00	100.00	100.00	100.00	100.00	Re-39	Single-residence Ginzahigashi Single-residence Hatchobori II	90.54	91.79	90.42	93.04	96.92	96.13	97.50
Of-09	Grace Building Sengakujimae	89.64	100.00	100.00	100.00	100.00	100.00	100.00	Re-40	Single-residence Hatchobori III	86.58 97.37	94.91 95.46	96.71 95.46	96.19 96.18	95.99 95.53	92.81 93.54	92.98 95.46
Of-10	Nisso Dai 15 Bldg	100.00	100.00	100.00	100.00	100.00	100.00	100.00		Single-residence Ginza	96.27	94.40	91.96	91.67	100.00	95.71	100.00
Of-11	Nihonbashi Daiichi Bldg	90.31	90.31	90.31	90.31	92.22	92.22	76.42	Re-43		92.48	93.09	93.51	94.77	94.56	91.80	93.13
Of-12	Hatchobori SF Bldg	97.08	97.08	97.08	95.36	95.36	95.36	95.36	Re-44	Single-residence Umeda TOWER	94.28	93.09	94.05	95.97	95.31	94.82	92.31
Of-13	Shibuya AX Hills	89.64	89.64	89.64	89.64	100.00	100.00	100.00	Re-45	Single-residence Nakanoshima	79.87	79.84	86.85	83.77	94.46	93.88	90.38
Of-14	KCA Bldg	100.00	89.49	89.49	89.49	89.49	89.49	89.49	Re-46	Single-residence Awaza	93.43	96.80	100.00	98.48	96.82	95.44	93.91
Of-15	Daiw a Nakameguro Bldg	100.00	100.00	100.00	100.00	100.00	100.00	100.00	Re-47	Single-residence Marunouchi	98.61	100.00	97.24	94.44	98.61	97.23	100.00
Of-16	Anw a Tsukasacho Bldg	85.23	100.00	100.00	100.00	100.00	100.00	100.00	Re-48	Single-residence Hirao	96.78	94.46	95.28	94.23	94.51	92.01	92.39
Of-17	Hatchobori MF Bldg	88.60	88.60	88.60	88.60	88.60	77.19	88.60	Re-49	Single-residence Kaw aramachi Nijo	90.43	88.49	100.00	98.21	98.21	98.21	100.00
Of-18	M2 Harajuku	100.00	100.00	100.00	100.00	100.00	100.00	100.00	Re-50	Single-residence Minami 6 Jyo	86.33	86.33	93.36	90.06	100.00	100.00	100.00
Of-20	Funabashi Face Bldg	100.00	100.00	100.00	100.00	100.00	100.00	100.00	Re-51	Single-residence Tenjinminami	88.17	86.02	89.25	94.62	100.00	98.92	98.92
Of-21	Adesso Nishiazabu	100.00	100.00	100.00	100.00	100.00	100.00	100.00	Re-52	3	96.10	97.40	97.40	94.81	96.10	93.51	96.10
Of-22	CIC Toranomon Bldg	86.51	86.51	86.51	86.51	86.51	86.51	86.51	Re-53	Single-residence Shijyo Kaw aramachi	98.12	96.88	96.89	97.50	97.48	95.60	94.38
Of-23	Aria Ikebukuro	100.00	100.00	100.00	100.00	100.00	100.00	100.00	Po-54	La Residence de Sendagi	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Of-24	CIC Yushima Bldg	100.00	100.00	100.00	100.00	100.00	100.00	100.00	Re-55	Single-residence Sendagi	97.16	97.16	97.16	100.00	100.00	100.00	100.00
Of-25	Kayabacho Heiw a Bldg	100.00	100.00	100.00	100.00	100.00	100.00	100.00		Single-residence Komazaw a-koen	94.44	91.66	97.10	100.00	94.45	91.67	91.66
	HIROKOJI AQUA PLACE		-	-	-	83.58	83.93	85.74	Re-57	Single-residence Musashikoyama	98.20	97.67	97.67	100.00	100.00	100.00	98.24
0. 20	Total Office Buildings	96.24	97.37	96.88	96.79	95.06	95.28	94.57	Re-58	Single-residence Kokubunji	94.58	94.58	92.94	87.13	90.36	86.82	86.82
Re-03		100.00	100.00	100.00	100.00	100.00	100.00	100.00	Re-59	Single-residence Hisayaodori	97.92	95.94	95.94	93.91	93.93	93.98	94.96
	CIC Meguro	95.07	88.76	88.76	89.50	94.12	90.88	100.00	Re-60	Single-residence	100.00	95.26	97.29	97.29	97.98	97.98	97.98
Re-09	Regulus Higashikasai	93.67	93.67	91.69	95.81	100.00	97.94	95.88		Karasuma Kuramaguchi							
	Mirum Wakabayashi Koen	96.82	94.66	91.20	94.55	95.46	98.05	97.71	Re-61	Single-residence Nishishinjuku WEST	94.99	96.25	93.75	94.66	96.25	96.25	96.25
	Mirum Himonya	86.50	88.14	94.95	94.17	97.48	97.27	97.27	Re-62	Single-residence Nishishinjuku EAST	93.17	93.17	93.17	93.17	91.25	92.76	96.08
	Main Stage Minami Azabu III	95.02	91.68	91.66	93.34	96.66	98.32	96.66	Re-63	Single-residence Higashishinjuku	91.65	98.60	98.62	94.35	97.19	95.84	95.84
Re-15	S Comments	95.23	92.36	95.23	91.43	88.27	92.07	100.00	Re-64 Re-65	Single-residence Higashishinsaibash Single-residence Kitayobancho	97.72 100.00	95.43 98.89	95.43 98.89	97.72 100.00	94.98 100.00	87.22 98.91	94.98 100.00
	Advantage Gakugeidaigaku	100.00	95.75	95.75	95.75	88.80	85.73	93.11	Re-66	Single-residence Atagobashi	100.00	100.00	100.00	100.00	100.00	98.91	100.00
Re-17	Hermitage Higashikanda	98.47	96.92	91.75	100.00	100.00	100.00	100.00	Re-67	Single-residence Kyudaibyoin-mae	89.94	88.63	92.78	94.99	90.96	83.56	81.93
Re-18		98.80	94.98	94.98	96.29	96.25	97.50	97.50	Re-68	Single-residence Asakusabashi	94.87	97.44	97.44	100.00	97.44	97.44	94.87
Re-19		96.16	96.16	98.08	96.16	100.00	100.00	100.00	Re-69	Single-residence Ichibancho	100.00	96.45	100.00	100.00	95.83	95.83	97.02
Re-20	Landstage Shirokanetakanawa	91.75	90.50	90.50	92.55	96.15	90.36	94.64	Re-70	•	89.80	91.95	88.49	88.49	98.33	90.55	90.55
	Urbyl Berger Meidaimae	90.68	90.94	90.88	96.34	90.39	86.51	88.32	Re-71	Single-residence Minami 5 Jyo	100.00	100.00	100.00	100.00	100.00	100.00	100.00
	Joy City Nihonbashi	98.27	100.00	98.27	98.27	100.00	100.00	100.00	Re-72	Single-residence Waseda	93.96	93.96	90.87	95.59	98.51	93.93	91.72
Re-23	Grefas Kamishakujii	97.17	98.54	95.69	98.50	98.11	93.87	89.79		First Square							
Re-24	T&G Kinshicho Mansion	97.17	94.53	96.28	94.57	92.89	91.14	94.66	Re-73	Single-residence Waseda	92.78	92.78	94.82	94.82	98.27	94.51	94.51
Re-25	Glenpark Ginza EAST	94.57	94.55	94.22	94.12	96.11	94.94	97.78		Second Square							
Re-26	Glenpark Shin-yokohama	96.55	94.55	94.22 96.84	96.00	96.11	95.60	95.40	11 0	Total Residential Properties		93.96	94.22	95.27	96.30	94.95	95.57
Re-29	Residence Mukogaoka	96.67	98.14	96.84	98.14	94.02	92.12	94.30		Super Hotel Osaka Tennoji	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Re-29	Residence Hiagashimagome	91.18	98.14 91.18	96.28 91.18	98.14 91.71	94.02	94.40	97.40		Super Hotel Kyoto Karasumagojyo	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Re-30	Glenpark Gakugeidaigaku	95.90	91.18	91.18	100.00	100.00	100.00	100.00		Super Hotel Saitama Omiya Super Hotel Sendai Hirose-dori	100.00 100.00						
	Advantage Kameido	100.00	100.00	98.00		100.00	100.00	100.00	110-04	Total Hotels	100.00	100.00	100.00	100.00	100.00	100.00	100.00
	Vante Tanashi	88.30	85.30		100.00	97.00	100.00	97.39		Total properties in portfolio	95.14	95.10	95.17	95.90	96.19	95.33	95.57
Re-34	varite faffastii	88.30	85.30	85.30	97.15	97.00	100.00	97.39		Total properties in portfolio	93.14	80.IU	80.17	85.80	90.19	33.33	95.57



### 13 Condition of Collaterals



(unit: million yen)

·Collaterals Properties (unit: million ven)

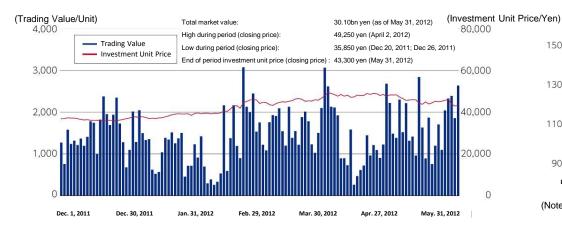
Collaterals Properties						
		Property Name	Asset Format	Appraisal Value		
Office	Of-01	Asahi Life Insurance Gotanda Building	Trust beneficial interest	1,212		
	Of-05	Suitengu Heiwa Bldg	Trust beneficial interest	1,224		
	Of-06	NV Tomioka Bldg	Trust beneficial interest	2,220		
	Of-07	Hamamatsucho SS Bldg	Trust beneficial interest	1,460		
	Of-08	Kokusai Tameike Bldg	Trust beneficial interest	2,380		
	Of-09	Grace Building Sengakujimae	Trust beneficial interest	1,430		
	Of-10	Nisso Dai 15 Bldg	Real estate	1,450		
	Of-11	Nihonbashi Daiichi Bldg	Trust beneficial interest	1,770		
	Of-12	Hatchobori SF Bldg	Real estate	2,360		
	Of-13	Shibuya AX Hills	Real estate	1,330		
	Of-14	KCA Bldg	Real estate	1,029		
	Of-15	Daiwa Nakameguro Bldg	Real estate	2,150		
	Of-16	Anwa Tsukasacho Bldg	Real estate	1,070		
	Of-17	Hatchobori MF Bldg	Real estate	907		
	Of-18	M2 Harajuku	Trust beneficial interest	4,036		
	Of-20	Funabashi Face Bldg	Real estate	3,000		
	Of-21	Adesso Nishiazabu	Trust beneficial interest	450		
	Of-22	CIC Toranomon Bldg	Real estate	1,263		
	Of-23	Aria Ikebukuro	Real estate	1,040		
	Of-24	CIC Yushima Bldg	Real estate	1,320		
	Of-25	Kayabacho Heiwa Bldg	Trust beneficial interest	5,150		
	Of-26	HIROKOJI AQUA PLACE	Trust beneficial interest	3,742		
Residence	Re-03	Concord Ichikawa	Trust beneficial interest	429		
	Re-05	CIC Meguro	Trust beneficial interest	517		
	Re-09	Regulus Higashikasai	Trust beneficial interest	605		
	Re-11	Mirum Wakabayashi Koen	Trust beneficial interest	3,409		
	Re-12	Mirum Himonya	Trust beneficial interest	1,383		
	Re-14	Main Stage Minami Azabu III	Trust beneficial interest	1,127		
	Re-15	Cosmos Gracia Azabujuban	Trust beneficial interest	1,030		
	Re-16	Advantage Gakugeidaigaku	Trust beneficial interest	808		
	Re-17	Hermitage Higashikanda	Trust beneficial interest	1,070		
	Re-18	Hermitage Higashinihonbashi	Trust beneficial interest	1,220		
	Re-19	Hermitage Nerima	Trust beneficial interest	649		
	Re-20	Landstage Shirokane Takanawa	Real estate	3,800		
	Re-21	Urbyl Berger Meidaimae	Real estate	836		
	Re-22	Joy City Nihonbashi	Trust beneficial interest	905		
	Re-23	Grefas Kamishakujii	Real estate	852		
	Re-24	T&G Kinshicho Mansion	Real estate	988		
	Re-25	Glenpark Ginza EAST	Trust beneficial interest	4,110		
	Re-26	Glenpark Shin-yokohama	Real estate	2,350		
	Re-29	Residence Mukogaoka	Real estate	1,620		
	Re-30	Residence Higashimagome	Real estate	1,130		
	Re-31	Glenpark Gakugeidaigaku	Trust beneficial interest	1,040		
	Re-33	Advance Kameido	Real estate	938		
	Re-34	Vante Tanashi	Real estate	750		

				(unit: million yen)
		Property Name	Asset Format	Appraisal Value
	Re-35	Single-residence Shiba-koen	Trust beneficial interest	755
	Re-36	Single-residence Mita	Trust beneficial interest	1,090
	Re-37	Single-residence Takanawa	Trust beneficial interest	728
	Re-38	La Residence de Shirokanedai	Trust beneficial interest	765
	Re-39	Single-residence Ginzahigashi	Trust beneficial interest	1,450
	Re-40	Single-residence Hatchobori II	Trust beneficial interest	1,840
	Re-41	Single-residence Hatchobori III	Trust beneficial interest	793
	Re-42	Single-residence Ginza	Trust beneficial interest	944
	Re-43	TOUR JAUNE Komazawa-koen	Trust beneficial interest	6,280
	Re-44	Single-residence Umeda TOWER	Trust beneficial interest	1,930
	Re-45	Single-residence Nakanoshima	Trust beneficial interest	455
	Re-46	Single-residence Awaza	Trust beneficial interest	602
	Re-47	Single-residence Marunouchi	Trust beneficial interest	634
	Re-48	Single-residence Hirao	Trust beneficial interest	1,740
	Re-49	Single-residence Kawaramachi Nijo	Trust beneficial interest	517
	Re-50	Single-residence Minami 6 Jyo	Trust beneficial interest	235
	Re-51	Single-residence Tenjinminami	Trust beneficial interest	615
	Re-52	Single-residence Tenjinhigashi	Trust beneficial interest	510
	Re-53	Single-residence Shijyo Kawaramachi	Trust beneficial interest	1,900
	Re-54	La Residence de Sendagi	Trust beneficial interest	825
	Re-55	Single-residence Sendagi	Trust beneficial interest	880
	Re-56	Single-residence Komazawa-koen	Trust beneficial interest	624
	Re-57	Single-residence Musashikoyama	Trust beneficial interest	880
	Re-58	Single-residence Kokubunji	Trust beneficial interest	829
	Re-59	Single-residence Hisayaodori	Trust beneficial interest	1,080
	Re-60	Single-residence Karasuma Kuramaguchi	Trust beneficial interest	585
	Re-61	Single-residence Nishishinjuku WEST	Trust beneficial interest	1,980
	Re-62	Single-residence Nishishinjuku EAST	Trust beneficial interest	1,170
	Re-63	Single-residence Higashishinjuku	Trust beneficial interest	1,380
	Re-64	Single-residence Higashishinsaibashi	Trust beneficial interest	580
	Re-65	Single-residence Kitayobancho	Trust beneficial interest	824
	Re-66	Single-residence Atagobashi	Trust beneficial interest	693
	Re-67	Single-residence Kyudaibyoin-mae	Trust beneficial interest	424
	Re-68	Single-residence Asakusabashi	Trust beneficial interest	779
	Re-69	Single-residence Ichibancho	Trust beneficial interest	864
	Re-70	Single-residence Higashinakano	Trust beneficial interest	932
	Re-71	Single-residence Minami 5 Jyo	Trust beneficial interest	379
	Re-72	Single-residence Waseda First Square	Trust beneficial interest	2,090
	Re-73	Single-residence Waseda Second Square	Trust beneficial interest	873
lotel	Ho-01	Super Hotel Osaka Tennoji	Trust beneficial interest	1,090
	Ho-02	Super Hotel Kyoto Karasumagojyo	Trust beneficial interest	905
	Ho-03	Super Hotel Saitama Omiya	Trust beneficial interest	1,060
	Ho-04	Super Hotel Sendai Hirose-dori	Trust beneficial interest	1,160
		Total		120,228

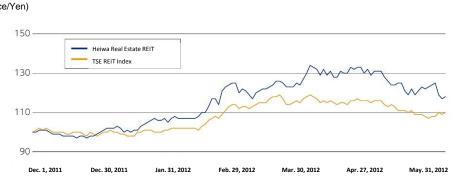
#### 14 Condition of Investment Unit Price



#### <History of Investment Unit Price>



#### <Comparison with TSE REIT Index>



(Note) Figures as of December 1, 2011 for investment unit price and TSE REIT Index are indicated as 100%.

#### <Configuration of Investors at End of 21st Fiscal Period>

(As of May 31, 2012)

#### Based on number of investors (10,689 investors)



ased on quantity of investment units (695,897 units)								
Financial institutions (including securities firms) 296,654 units (42.63%)	Other Japanese corporation 121,542 units (17.47%)	Foreign corporations, etc. 145,424 units (20.90%)						

Individual and others 132.277 units (19.01%)

(Note) Breakdown of investors are rounded to the second decimal place.

#### <Condition of Unitholders at End of 21st Fiscal Period>

		(/	As of May 31, 2012)
	Name	Units Owned (units)	Share <sup>(Note)</sup> (%)
1	Japan Trustee Services Bank, Ltd. (trust account)	183,255	26.33
2	Heiwa Real Estate Co., Ltd.	102,292	14.69
3	MSREF VI RIVER FIVE, LIMITED	82,560	11.86
4	Trust & Custody Services Bank, Ltd. (securities investment trust account)	39,504	5.67
5	The Nomura Trust and Banking Co., Ltd. (trust account)	32,791	4.71
6	The Master Trust Bank of Japan ,Ltd. (trust account)	21,522	3.09
7	NOMURA BANK (LUXEMBOURG) S.A.	11,843	1.70
8	MSREF VI RIVER SIX, LIMITED JAPAN	8,271	1.18
9	Toyo Property Co., Ltd.	7,908	1.13
10	JP MORGAN CHASE BANK 380180	6,138	0.88
	Total	496,084	71.28

(Note) Share is the ratio of investment units owned against total investment units outstanding rounded to the second decimal place.





#### **Asset Management Company**



Financial Instruments Business Agent Reg. No. 316, Director-General, Kanto Finance Bureau (Financial Instruments and Exchange Act) Member, The Investment Trusts Association, Japan